

# Naples Municipal Airport Naples, Florida (KAPF)

**The City of Naples Airport Authority  
Invites Applications for Executive Director**



*Executive Search Services Provided by ADK Consulting & Executive Search*



## THE AIRPORT

Naples Municipal Airport is located in Southwest Florida in the beautiful tropical city of Naples. Originally established as an Army Air Corps base, the airport is a fully operational, first class general aviation and commercial airport and prime destination for businesses and vacationers alike. The airport is situated roughly 2 miles northeast of Old Naples.

In 1969, the Florida State Legislature created the City of Naples Airport Authority as an independent governmental unit charged with the operation, development and improvement of Naples Municipal Airport. The five members of the Airport Authority Board of Commissioners are selected by City Council and serve a four-year term as volunteers.

Naples Municipal Airport currently operates as a general aviation airport although it has previously had commercial service and continues to comply with the standards of Federal Aviation Regulation Part 139. As a certified air carrier airport, it maintains the same level of security as commercial-service airports and adheres to all Transportation Security Administrative directives.

The Airport Authority has approximately 70 employees, and there are 300 additional employees throughout businesses and tenants located at the airport. The Florida Department of Transportation values the airport's economic impact to the community at more than \$283 million annually and recognizes Naples Municipal Airport as ranked within the top ten for all business jet destinations in the U.S.

The airport encompasses 732 acres and has two runways. Significant operators at the airport include Naples Air Center, Naples Air Inc., Europe American Aviation, London Aviation, Naples Jet Center, and several car rental agencies. Naples Municipal Airport is a designated base for disaster relief and provides space for many public services including AngelFlight Southeast, County recycling center, Civil Air Patrol, Collier County Emergency Medical Services – MedFlight, Collier County Sheriff's Office Aviation Unit and SWAT Headquarters, Collier Mosquito Control District, Humane Society Naples and the National Weather Service Reporting Station. The airport also is home to the Museum of Military Memorabilia. The 900-square foot museum is located in the airport's commercial service terminal along North Road.



### THE AIRPORT *(continued...)*

In 2014 the Authority had 95,000 operations. For fiscal year 2015 the Authority has an operating budget of \$9.1 million and a CIP budget of \$17.8 million. Projects completed or underway in 2015 include rehabilitation and safety area improvements to Runway 14-32 and the West Quad Detention Pond. Projects listed in the FY 2016 budget include the installation of Runway 14-32 displaced thresholds, mill and overlay of the North and South General Aviation and Commercial Ramps, and design phase to realign Taxiway D. Other possible projects include the replacement of the ARFF station and development of the East Quad ramp area.

The airport has maintained the proprietary exclusive right to sell aviation fuel at Naples Municipal Airport and operates the Fixed Base Operation that provides Superior Red Carpet Service. The City of Naples Airport Authority considers itself as “The Best Little Airport in the County”, and there are a number of recent acknowledgements that support this claim.

- 100% compliance with all FAA FAR Part 139 inspections for 18 consecutive years.
- 2014 11th best independent FBO in the United States and 21st best overall fixed-base operator by the readers of Professional Pilot magazine.
- 2013 Community Affairs Award provided by the Florida Airports Council.
- 2012 General Aviation Airport of the Year by the Florida Department of Transportation.
- October 2012 Business of the Month by The Greater Naples Chamber of Commerce and the Board of Collier County.



## THE COMMUNITY

Collier County is located on Florida's southwest coast approximately 150 miles south of Tampa. As of the 2010 census, the population was 321,520. It is a diverse mix of urban and rural areas and coastlines and inlands. One of the largest geographical counties east of the Mississippi River, the County encompasses over 2,000 square miles and has something for everyone. The area is known as Florida's Paradise Coast, famous for its pristine beaches and magnificent sunsets. The County's largest city and county seat is Naples. With a population of 21,000, it is known as the winter home for many from the Midwest and for its unique restaurants and shopping. Marco Island, the second largest city (population 17,000), is known as a tourist destination and for its wide, white sand beaches. The only other city in the County is Everglades City (population 400) and is the western gateway to the world famous Everglades National Park as well as Big Cypress National Preserve. These two areas cover more than two-thirds of the County's total land mass and are a nature lover's paradise.

Once considered a sleepy retirement community, the area is now home to a growing number of permanent residents and young families looking for a premier lifestyle and new opportunities. The area answers that demand with a nationally recognized parks system that includes a water park, an

expansive library system, theater, music, museums, a recently expanded zoo, and (as commonly reported) the most golf courses per capita in the world. Local shops and boutiques abound as well as nationally recognized chain stores. The schools are excellent, and housing prices are relatively reasonable but starting to climb again now that the Great Recession is over. A three bedroom, two bath home in a nice neighborhood can be purchased for between \$250,000 and \$300,000. Young or old, resident or tourist, Collier County has something for everyone.



## BEACHES & OUTDOORS

Naples' year-round sunny weather is perfect for exploring the outdoors. Despite being in one of the fastest growing areas in the country, Naples and surrounding Collier County still maintains many of its natural features and attractions.

You'll find beautiful surroundings, warm sands and spectacular sunsets no matter where you choose to lose your shoes and dip your toes in the water.

In addition to the sugar-white sand beaches for which Naples is famous, Southwest Florida's Gulf Coast is home to a massive ecosystem. Rent a kayak or a canoe for a day and explore all of the pristine bays, inlets, estuaries, and mangrove forests that house our many natural resources.

Everglades National Park and Big Cypress National Preserve are two of our most famous, but we also have many state, local and private parks and preserves perfect for viewing birds and other wildlife and enjoying outstanding outdoor recreation, including nature photography, fishing, hiking and boating.

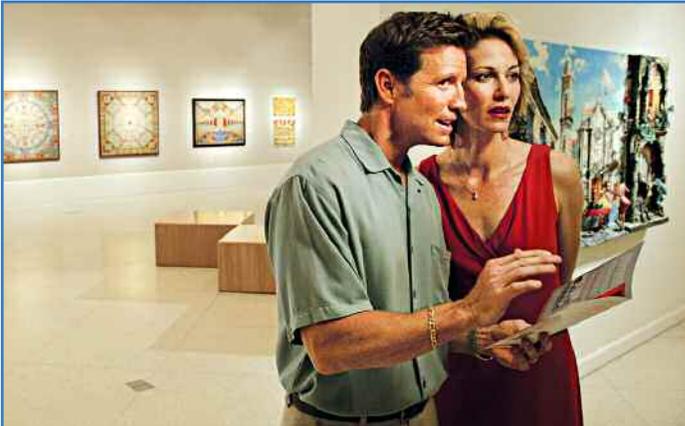
You might also consider taking an airboat ride through the Florida Everglades, the largest subtropical wilderness in the United States. You'll be able to see firsthand the indigenous wildlife and plant life that make this internationally famous area so important to the environment.

## ARTS & CULTURE



Whether your passion is paintings or sculptures, symphonies or rock bands, Broadway or one-man shows, Naples belies its small-town feel with a growing cultural hub of offerings sure to please the widest variety of artistic tastes.

In Collier County alone, there are 58 non-profit arts groups and cultural destinations, according to the United Arts Council of Collier County. Such groups include a full range of organizations, from large to small, like Artis Naples, the von Liebig Art Center, the Sugden Theatre and volunteer groups like the Bach Ensemble, the Pastel Society and the Barbershop Chorus.



## RESTAURANTS & SHOPPING

Our dining scene in Naples is as dynamic as it is diverse and often showcases locally grown and harvested fresh vegetables and seafood. The chefs are accomplished and acclaimed and are known for raising the bar with their innovative creations. From casual to formal, waterfront to neighborhood, downhome to cosmopolitan, every dining desire can be delightfully fulfilled in Naples.

Thanks to the discriminating and sophisticated clientele of Naples' flagship restaurants and the arrival of talented newcomers, the restaurant environment is always changing, always adapting. But, as anyone can tell you, there are some decidedly "local" dining experiences here that are simply not to be missed. Ask around. Foodies, who can be found everywhere, will be more than happy to tell you where to find the tastiest grouper sandwich, tangiest key lime pie, and freshest, just off the boat stone crabs. Naples is a gastronomic feast.

Shopping in Naples offers a myriad of options. Whether you're looking for antiques or that new designer handbag, one of Naples' more than 30 shopping centers is bound to have it.

A few hours among the restaurants and local shops will show you why Fifth Avenue is known as the Heart of Naples. As you stroll down its banyan-laced sidewalks to admire the Mediterranean architecture, browse the various galleries, wineries, and clothing shops that line the streets. Fifth Avenue is also just a few blocks away from our famous beaches.

If you really want to experience the Naples of old, then you should check out Third Street South, Naples' oldest commercial district. Look for the latest fashions and accessories at Marissa Collections, sample an island meal at Tommy Bahama or outfit your table with the finest in flatware from Christofle. The winding avenues include some spectacular art galleries and any number of surprisingly beautiful shops.

Before you leave, make sure you also stop by the upscale Waterside Shops for some of the finest designer-brand retailers from around the world. Featuring 60 major-name and local retailers set among cascading waterfalls and captivating architecture, Waterside is bound to impress even the most discerning customer. You might also want to explore the Village on Venetian Bay, a quaint collection of nearly 60 shops situated directly on the waterfront. And, of course, if you're in the mood for the traditional mall experience, look no further than the Coastland Center, home to over 150 stores, and adding more all the time.



## THE JOB

Serving as the CEO, COO, and CFO of the City of Naples Airport Authority to the five member airport board of commissioners, the Executive Director will plan and direct the operations of this Part 139 certificated airport currently with general aviation activity and the potential for future commercial service. The Authority maintains the proprietary exclusive right for fueling and serves as the fueling FBO at the airport. The Executive Director assumes full management and leadership responsibility for all Authority services, staff, facilities and activities. For the full job description, [click here](#).

## THE IDEAL CANDIDATE

The ideal candidate will have knowledge of:

- Operational characteristics, services and activities of a comprehensive airport program.
- Organization and management practices as applied to the analysis and evaluation of airport programs, policies and operational needs.
- Modern and complex principles and practices of airport program development and administration.
- Recent developments and progressive practices regarding airports and the aviation industry.
- Advanced principles and practices of budget preparation and administration.

The successful candidate will have strong interpersonal skills and must be adept at creating and sustaining excellent relationships with all stakeholders including customers, airport tenants, businesses, governmental entities, and staff.

## JOB REQUIREMENTS

Education must be equivalent to a Bachelor's or Master's degree in Business, Aviation Management, Public Administration or a related field. Accredited Airport Executive (A.A.E.) Certification is a plus. Requires ten years' experience at an airport that complies with FAR Part 139 regulations with progressively responsible management and supervisory duties which demonstrates administrative ability and leadership qualities. Experience should include management of a similar size facility and programs.

## SALARY & BENEFITS

\$160,000 - \$180,000 with an excellent range of benefits.

## HOW TO APPLY

- A. Please submit, in PDF format, both a cover letter and résumé. You may send both as one file. Please do not send your cover letter in the body of an email. Send your PDF files to ADK Executive Search at: [APF@adkexecutivesearch.com](mailto:APF@adkexecutivesearch.com)
- B. Please complete the ADK employment application form at: [ADK Application Form](#) (this is a secure link)



**Filing Deadline: Tuesday, August 11, 2015**

Only complete electronic submissions will be considered.

Email questions to [APF@adkexecutivesearch.com](mailto:APF@adkexecutivesearch.com)