

The Columbus Regional Airport Authority

**Invites Applications
for Vice President,
Asset Management
Columbus, Ohio (CRAA)**



COLUMBUS
REGIONAL AIRPORT AUTHORITY

Executive Search Services Provided by ADK Consulting & Executive Search



THE AIRPORTS –

At the Columbus Regional Airport Authority, our vision is to connect Ohio with the world.

Operated by the Columbus Regional Airport Authority (CRAA), Port Columbus International Airport, Rickenbacker Inland Port and Bolton Field support nearly 40,000 jobs, generate more than \$1.3 billion in total annual payroll and more than \$4.6 billion in total annual economic output. Today, every traveler who passes through their gates, every pallet of cargo moving on their runways and every community that shares in their success finds an open front door to the world.

The operational budget for the current fiscal year is \$68,153,295. The proposed capital budget for 2015-2016 is \$96,492,469 of which \$69.7 million (72%) will be funded from sources other than CRAA capital reserves, such as FAA grants, PFCs, etc.

Major projects and programs included in the 2015-2016 budget include:

- Terminal Modernization Program
- Purchase of Snow Removal Equipment
- North Runway Rehabilitation
- Curb Front Improvements
- RTR “C” Site Relocation
- New LCK Air Traffic Control Tower
- Air Cargo Terminal #5
- Rickenbacker MOS Improvements, Phase I

Port Columbus International Airport (CMH)

A balanced market share by the eight airlines serving Port Columbus keeps airfares competitive. And a 2013 opening of the relocated south runway now allows simultaneous landings and departures, greatly expanding airport capacity and serving generations to come.



Most recent operations at CMH were 127,611 with enplanements being 3,114,891 for the year ending 2013.

Port Columbus offers:

- Nearly 150 daily departures
- Service to almost 6.4 million passengers a year
- 33 nonstop destinations



THE AIRPORTS *(continued)*

Rickenbacker Inland Port (LCK)



**RICKENBACKER
INLAND PORT**

As one of the world's few cargo-dedicated airports, Rickenbacker International Airport offers an uncongested option to move air cargo quickly. The airport is a critical logistics component of Rickenbacker Inland Port, which provides unparalleled access to highways that stretch across the nation as well as a state-of-the-art intermodal yard. Surrounded by established importers and exporters, the airport is home to the industry's leading logistics providers.

Most recent operations annualized for LCK were 37,035.

Rickenbacker includes:

- Air cargo
- Warehouses
- Distribution centers
- Rail service with direct links to eastern water ports
- Top trucking companies
- Foreign-Trade Zone #138
- Significant military operations

Bolton Field (TZR)



**BOLTON
FIELD**

Bolton Field completes central Ohio's air services continuum by hosting some of the region's corporate and recreational aviation activities. This cluster of general aviation activities allows Port Columbus and Rickenbacker to accommodate expansion in their respective specialization areas.

Most recent operations annualized for TZR were 74,511.

Bolton Field:

- Produces \$11.2 million in total annual economic output
- Supports 104 jobs
- Generates \$2.5 million in annual payroll



THE COMMUNITY

Columbus is a metro area of nearly 2 million people that offers thriving arts, fashion, sports and family attractions, yet is within an easy drive of hunting, boating, camping and hiking.

It enjoys a business climate that boasts one of the country's lowest unemployment rates, a diverse economy that creates stable, well-paying jobs and a growing population drawn by the city's many charms. Columbus is home to historic neighborhoods, the nation's best zoo, a professional ballet and symphony, and an almost unimaginable range of restaurants, brew pubs, galleries, live theater and night spots.

Columbus is a city with an open attitude that welcomes diversity of all kinds. One that has been voted America's best place to raise kids, the world's most intelligent community, a Top 10 livable city, the No. 1 up-and-coming high-tech city and the most affordable place to retire. Columbus is Ohio's largest city, the nation's 15th largest and Ohio's state capital.

Founded in 1812, Columbus developed initially as an important stop on the National Highway and as a link in the nation's canal system. Today, the city is powered by a diverse economy that includes logistics, financial services, fashion, education, government, retail, research, health care, hospitality and technology.

If it's sports you want, it's sports you'll get in this No. 1 City for Sports as voted by Scarborough Marketing. Anchored by The Ohio State University's top-ranked athletic teams, the NHL's Columbus Blue Jackets, Major League Soccer's Columbus Crew and the Triple-A Columbus Clippers, sporting events also include yearly national and international spectacles such as the Arnold (Schwarzenegger) Sports Festival and the Memorial Golf Tournament.

If shopping's your thing, Columbus has two of the Midwest's largest and most comprehensive retail centers in Polaris Fashion Place and Easton Town Center.



THE COMMUNITY *(continued)*

If family life is important to you, Columbus boasts some of the best kid-oriented attractions anywhere, including COSI, voted the No. 1 science center in the nation; the world-renowned Columbus Zoo and Aquarium; a park system that offers everything from nature trails to year-round programs; and a growing cycling community that welcomes young riders.

Finally, neighborhoods such as the Short North – a bohemian mix of art, dining, nightlife, fashion, home décor and unique gifts – make Columbus one of the coolest cities in the country.

Some selected rankings and honors for Columbus from recent surveys*

- #1 Best Place to Live, Work and Raise a Family for African Americans (BET Networks)
- #1 in the Country, the Columbus Zoo and Aquarium (USA Tourist.com & USA Travel Guide)
- #1 Library, Columbus Metropolitan Library (Library Journal)
- #1 Up-and-Coming High-Tech City (Forbes magazine)
- #1 City for Sports (Scarborough Sports Marketing)
- #1 New Baseball Park, Huntington Park (Ballpark Digest)
- #1 Science Center, COSI (Parents magazine)
- America's Best Place to Raise Kids (BusinessWeek)
- Most Affordable Place to Retire (Forbes magazine)
- All-America City (National Civic League)
- Best Super Specialty Museum in the Nation for Children, COSI (Child magazine)
- Top Arena in the Country for Stadium Experience [Nationwide Arena] (ESPN The Magazine)
- Top 10 most Livable City (CNN/Money magazine)
- Among America's Economically Strongest Metro Areas (Bloomberg Businessweek)
- 4th Cleanest City in America (Reader's Digest)
- 4th Best Fall Vacation Destination in the World (National Geographic)
- 4th Best City in the Nation for Jobs and Housing (Yahoo Finance)

*Source: City of Columbus Department of Economic Development



JOB DESCRIPTION

The Vice President, Asset Management reports directly to the President and CEO. They oversee and provide the strategic direction for the use and maintenance of buildings, grounds, pavement and equipment for CRAA owned and operated assets. Directs the activities of about 175 employees in functional areas of: Custodial Services; Shipping and Receiving; Landscaping; Fleet Maintenance; Airfield Maintenance; Buildings Maintenance; Buildings Systems; and GIS. This position ensures asset serviceability to meet the organization's operational needs and will closely coordinate efforts with the CADO (Chief Asset Development Officer) in planning for the development/redevelopment of CRAA owned assets.



The Ideal Candidate will have experience in asset management or multiple facilities management strategy and development, and will promote a culture of superior customer service. The successful candidate's skills will include strategic planning, financial management, and planning and organization. The candidate will have the ability to drive for and achieve results and to solve challenging problems and provide effective solutions.

The Vice President, Asset Management:

1. Directs allocated resources in a manner to effectively control cost, quality and timeliness of Airport facilities, equipment, and improvements.
2. Develops and implements a comprehensive, strategic asset management plan for the preventive maintenance, repair, and replacement of CRAA owned pavement, roads, grounds, buildings and equipment. Responsible for developing a short, intermediate and long-term asset replacement program.
3. Identifies, evaluates, qualifies and implements business partner & vendor relationships, including negotiating and managing service level agreements and performance.
4. Evaluates and recommends capital improvements relative to revenue generating investments and asset preservation. Achieves desired internal financial benchmarks for each asset within the portfolio. Assists in new acquisitions and development by providing insight, analysis, marketing evaluation, staffing, and capital planning.
5. Oversees a comprehensive preventive maintenance program that effectively utilizes staff and other resources while ensuring high reliability standards. Monitors and provides oversight of maintenance effectiveness and asset life-cycle expectations.
6. Develops and submits timely and accurate budgets as well as monthly reconciliation and variance reports. Manages operations toward achievement of budgeted revenue, net operating income & profitability targets. Enacts corrective measures when unexpected costs or reduced revenues occur.
7. Is responsible for consulting with and assisting the CADO in planning for the development/redevelopment of CRAA owned assets (land and buildings).
8. Is responsible for assisting the Manager, Real Estate in setting the strategic direction for the marketing of CRAA owned land and/or buildings for sale or lease.
9. Provides leadership to develop a cohesive work team. Creates a positive and collaborative work environment. Coaches and counsels employees regarding performance expectations of their position, including completing evaluations on a timely basis. Provides development opportunities to staff for growth and improved performance.



JOB REQUIREMENTS

Candidates must have a Bachelor's Degree in business, asset and facilities management, airport management, leasing and property management, or related field. Equivalent education, work experience, knowledge and skills may qualify. Fifteen (15) years of work experience in airport management, asset management, real estate, strategy, planning, property management or maintenance is required, as is 10 years of leadership or management experience.

COMPENSATION & BENEFITS

Starting salary range \$160,000 - \$180,000, however, an exceptional candidate may qualify for higher starting compensation. CRAA offers an outstanding benefit package.

HOW TO APPLY

A. Please submit, in PDF format, a cover letter, resume, and a minimum of five professional references. The references should be diversified and include at least one individual for whom you have worked directly, and one individual who has reported directly to you. Include their contact information (email and telephone number) and specify your working relationship with them. Send to ADK Executive Search at: CMH@adkexecutivesearch.com

B. Your submission should include a separate supplement, in PDF format, with responses to the following:

1. What is the size of airports/facilities and communities you have served including the operating budgets, capital improvement budgets, and staff you have managed? Relate your experience to that of CRAA.
2. Why do you feel that this position with the Columbus Regional Airport Authority is right for you at this time in your career?

C. Please complete the ADK employment application form at: [ADK Application Form](#) (this is a secure link).



Filing Deadline: Sunday, January 11, 2015

Only complete electronic submissions will be considered.
Email questions to CMH@adkexecutivesearch.com