The City of Colorado Springs Invites Applications for
Air Service Development Manager
Colorado Springs Airport (COS)
Colorado Springs, Colorado

Executive Search Services Provided by ADK Consulting & Executive Search
About the Airport

The Colorado Springs Airport (COS) is a city-owned, public-use commercial airport located in the heart of Colorado as the primary airport for the Pikes Peak Region and Southern Colorado. The 3-runway airport is the second largest in the state with nearly 128,000 aircraft operations and 1.7 million passengers annually. The Airport serves as the first impression for thousands of visitors, giving them a breathtaking view of Pikes Peak and a taste of Colorado hospitality. In addition, COS is a major catalyst to the economic growth and vitality of the region playing a significant role in bringing new business, conventions and tourism to the area. The Airport is comprised of four distinct business centers that span nearly 7,200 acres of land. These business centers include commercial aviation, corporate and general aviation, military aviation and the 900 acre Peak Innovation business park that together make up one of most unique airports in the country.

Commercial Aviation

Designated as a small hub airport, the 12-gate terminal facility has scheduled air service on 4 carriers to 10 year-round nonstop destinations, with worldwide destinations easily accessible from COS. The airport has a robust air service incentive program and low airline operating costs. These efforts have led to 43% air service growth since 2015. COS is aggressive in its pursuit of air service and continues to analyze the air service development program to meet the demands of the traveling public.

Corporate & General Aviation

Located on the west side of the Airport is a thriving corporate and general aviation economy. To diversify revenue and strengthen business development, the City and County currently offer several incentives for aeronautical businesses that build or expand at the Airport. In the last few years, COS has leased all vacant office and hangar facilities and has welcomed the completion of several new hangars and a new FBO terminal facility. COS continues to aggressively pursue property and business development on the west side through key strategic initiative, with significant development currently underway.
Military Aviation

Peterson Air Force Base (PAFB), the Airport’s largest tenant, is located on the north end of the airfield. As an in-kind exchange, PAFB provides 24/7 aircraft rescue and fire fighting for the entire Airport. On the southwest corner of the airfield, COS owns and operates a military rapid deployment ramp known as the Arrival/Departure Airfield Control Group (A/DACG) which is utilized by both PAFB and the Army’s Fort Carson for the rapid deployment of troops and military cargo around the world.

Peak Innovation Park

The Airport’s 900-acre mixed-use business park is intended to provide land for the development of a high-quality business environment to serve the City of Colorado Springs. The park currently has four major tenants: The Aerospace Corporation and Northrop Grumman, each located on individual 15-acre parcels, the 76-acre A/DACG military complex, and Amazon, currently constructing a 3.73 million square foot fulfillment center, along with an existing last mile distribution center. With $22 million in infrastructure recently constructed in the park, two new Marriott hotels about to begin construction and additional facilities in negotiation, Peak Innovation Park is truly “taking off.”

Location

COS is conveniently located near Interstate 25, providing quick and easy access to some of the nation’s most remarkable landmarks and outdoor recreation including Garden of the Gods Park and the majestic Pikes Peak. Downtown Colorado Springs and 20+ hotels are all within 12 miles of the Airport.
About Colorado Springs

You’ll find no shortage of things to do in Colorado Springs, where the adventures range from mild to wild! Whether you’re looking for outdoor thrills, or educational and cultural activities, things to do in Colorado Springs are limitless.

Colorado Springs is the most populous city of El Paso County, Colorado. It is located just east of the geographic center of the state and 61 miles south of Denver. At 6,035 feet, the city sits over one mile above sea level, though some areas of the city are significantly higher. Colorado Springs is situated near the base of one of the most famous American mountains, Pikes Peak, at the eastern edge of the southern Rocky Mountains.

With an estimated population of 480,000, it is the second most populous city in the state of Colorado, while the Colorado Springs Metropolitan Statistical Area had an estimated population of 712,327. Colorado Springs was recently named by US News and World Report as the second-best place to live and the most desirable City in the United States. The city was named the number 1 mid-sized American Cities for Human Capital and Lifestyle by fDi Intelligence 2017, and number 2 Best City for Veterans by Livability.com in 2016. Colorado Springs is also named one of the top ten best Downtowns and top 10 Big Cities for Active Families.

With a dry, sunny climate and mild year-round temperatures, Colorado Springs and Pikes Peak region is the perfect place if you love the outdoors. Colorado Springs activities and attractions are for the young and the young at heart. From whitewater rafting to Segway rides to leisurely strolls through Garden of the Gods, Colorado Springs outdoor activities boast a variety of activity levels to suit all kinds of outdoor enthusiasts. If you enjoy hiking, biking, taking a walk in the cool mountain air, or horseback riding, Colorado Springs offers over 350 miles of scenic trails ranging from easy to challenging. Whether you want to commune with nature, go fishing, get an adrenaline rush on the Arkansas River, or just slow down and bask in the sun, there are Colorado Springs activities that will be the perfect fit for you.

With the city located at the base of the Rocky Mountains and its many trails and parks, Colorado Springs is popular with locals and tourists who appreciate scenery, rock formations and other unique geological features, like Pikes Peak, Garden of the Gods Park, Seven Falls, and Cave of the Winds.

Arts & Culture

Colorado Springs is also home to a variety of cultural, educational, and historical attractions including the United States Air Force Academy, Peterson Air and Space Museum, Cheyenne Mountain Heritage Center, the Cheyenne Mountain Zoo, the Colorado Springs Fine Arts Center, the Colorado Springs Pioneers Museum, and the American Numismatic Association Money Museum.

There’s always something happening in Colorado Springs! Make sure you don’t miss any of the amazing Colorado Springs events and festivals throughout the city. Colorado Springs is an artists’ haven, and it’s easy to see why. From mystery dinner shows and comedy clubs to orchestras and fine art displays, Colorado Springs has a great selection of art and performances to keep everyone entertained. Locals and tourists take time to delight in farmers markets, balloon festivals, rodeos and more.

Dining

The wide range of exquisite restaurants in Colorado Springs ranges from high-end sophistication and superb elegance to rustic outdoor suppers, great wood-fired pizza and casual sidewalk cafés.

Colorado Springs restaurants also make outdoor patio dining a relaxing and inviting experience. During the warm months, you’ll be happy to see casual and family restaurants all over town opening their doors and setting out tables and chairs for al fresco diners. In the winter, cozy up near the fireplaces you’ll find in many international and special occasion restaurants around town.

The unique atmosphere of Colorado Springs restaurants doesn’t quit after dessert is served, because there’s no shortage of nightlife. With great clubs and concerts, and night spots ranging from dive bars to opulent wine-tasting rooms, some places even serve up delicious food until the wee hours of the morning.

Whatever your taste or style, restaurants in Colorado Springs are the perfect place to have fun and eat well!
The Position

As a key member of the management team for the Airport, the Air Service Development Manager will direct the development and execution of air service development strategic objectives, key initiatives, and tactical plans to expand air service and increase airport usage.

Looking for a candidate who demonstrates:

• A clear understanding of the field of air service development.
• Experience establishing a business case for air service route selection.
• At least a rudimentary understanding of airline affairs, rates and charges and airline use and lease agreements.
• Knowledge of pertinent federal, state, and local laws, codes and regulations.
• Ability to communicate clearly and concisely, orally and in writing.
• Ability to establish and maintain effective working relationships.

For more information about the job, click here.
The Successful Candidate will have:

- A bachelor’s degree from an accredited college or university with major coursework in business administration, marketing, aviation or a related field. Equivalent combination of education and experience may be considered.
- Five years of full-time professional experience in air service development, including two years of supervisory experience.
- Possess (or acquire) and maintain a valid, non-probationary Colorado driver's license not subject to restriction that is related to alcohol and/or drug violations or pending charges.
- A Master’s degree from an accredited college or university with major coursework in business administration, marketing, aviation or a related field is highly desirable.

Salary & Benefits

The current salary range is: $91,997 - $110,440 with an attractive benefits package including medical, dental, life insurance, 401k and membership in the Colorado PERA retirement plan.

For more information on benefits, click here.

How to Apply:

To apply online, please click here.

Filing Deadline: Sunday, May 17, 2020

Project Manager: Dan Sprinkle, AAE
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Please note: after your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at:
admin@adkexecutivesearch.com