



The Ogdensburg Bridge & Port Authority Invites Applications for
Airport Manager
Ogdensburg International Airport (OGS)
Ogdensburg, New York

Executive Search Services Provided by ADK Consulting & Executive Search

The Airport

The **Ogdensburg International Airport** (OGS) is located within two miles of Ogdensburg's central business district. The airport has a single, newly extended runway of 6,400 feet in length.

The Ogdensburg International Airport (OGS) offers daily commercial air service via Cape Air to travelers flying into and out of northern New York, Massachusetts, and southeastern Ontario, Canada. Allegiant Airlines recently began regularly scheduled flights from OGS to Orlando Sanford International Airport and will offer flights to St. Pete-Clearwater International Airport starting in November 2017. The airport is just one hour from Ottawa, Ontario, Canada, making it ideal for business travelers who want air service from a nearby U.S. airport.

The airport is also conveniently situated in the center of St. Lawrence County, providing quick and easy access to the County's major urban areas of Canton, Massena, Potsdam and Gouverneur.

The Ogdensburg International Airport offers ten (10) T-Hangars for rent for private aviators and has a number of tie down spots for visitors.

The Airport recently experienced an upgrade from a Class Type II, Index A, to a Class I, Index B operating certificate. This expansion captured new tourism and economic opportunities for the region through the addition of Allegiant's low-cost carrier service. Passenger and enplanement records were set at the airport. The \$25.6 million airport expansion, \$18 million of which was funded by the FAA, expanded the runway, taxiway, relocated a state highway and a gas line, expanded the terminal, and created new revenue-generating parking. The expansion allowed regular service to Florida via a 177 passenger A320 aircraft. This project substantially improves the quality of life and the economic opportunities for North Country residents. The cumulative passenger count from October 2016 to June, 2017 was approximately 38,000 passengers.

The Ogdensburg Bridge and Port Authority (OBPA) has retained Volo Aviation as its FBO service provider at OGS. Cape Air remains an essential air service provider.

Airport expenses and revenues are folded into OBPA's Port Fund, which also includes the Marine Terminal, Railroad, and Industrial Properties. For the fiscal year ending March 2017 the airport's operating expenses (not including depreciation) were \$1.67 million.





The Community

The City of Ogdensburg, New York, is located in northern St. Lawrence County along the southern shore of the beautiful St. Lawrence River, directly across from Canada and encompasses an area of approximately 8.18 square miles with a diverse population of 11,128 according to the 2010 Census.

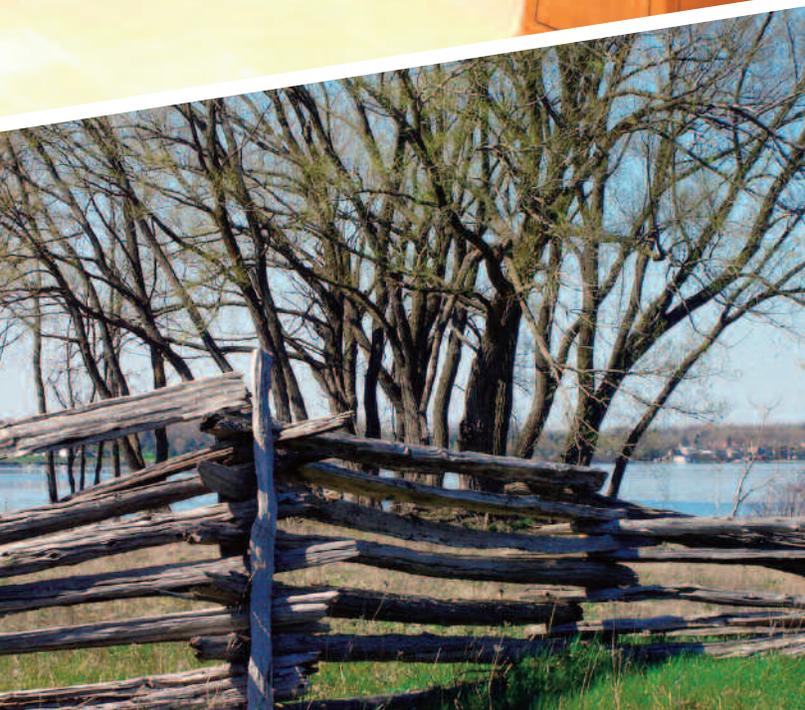
With more than six miles of shoreline along the mighty St. Lawrence River and close proximity to major Canadian and American commercial markets and thriving business enterprises, Ogdensburg blends a unique complementary mix of rural charm and urban amenities.

Ogdensburg has many tourist attractions. It is the site of the **Frederic Remington Art Museum**, the downtown museum housed in the former family mansion of local industrialist David Parish on Washington Street. While the house was always called the Parish Mansion, Eva Remington lived there as a widow after the death of her husband Frederic Remington. He was notable for his paintings of the American West. The collection of Remington art and memorabilia is based on items from the estates of Eva Remington and her sister Emma.

Fort La Presentation is another tourist attraction of the City of Ogdensburg. This attraction was organized and reconstructed to serve the organization's mission to operate the fort as a living history museum. Not only was it formed as a basis for education and heritage tourism, it was created in appreciation for the diverse history and peoples of the area.

Founder's Weekend re-enactment and colonial trade fair on Van Rensselaer (Lighthouse) Point is a commemoration of Ogdensburg's French colonial roots. The weekend is a colorful tribute to the founding of Fort de La Présentation in 1749 through to the end of the French period in 1760 with the Battle of the Thousand Islands, which was the last battle of the French and Indian War.

The action-packed weekend attracts a range of re-enactors from Canada and the United States. Many from Quebec descend from the men who served here more than 250 years ago in regular and militia regiments. Similarly, many Americans portray the provincials and rangers raised in the areas in which they now live, and some may have had ancestors serving in those long-age units.



The Community *(continued)*

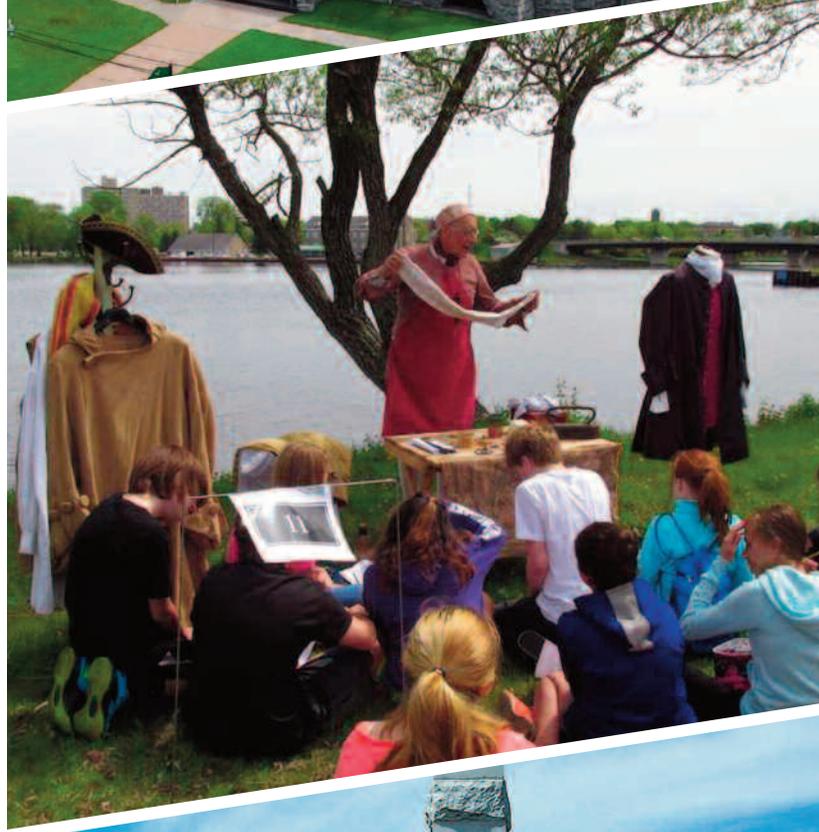
The Ogdensburg International Seaway Festival is the biggest family reunion in St. Lawrence County. You can expect to find all the aspects of the traditional Seaway Festival including the Children's Fishing Derby, the annual Remington Canoe Race, the Battle of the High School Bands competition, the Huge Fireworks Display, the Largest Parade in St. Lawrence County, the Duck Race, and the Annual Antique Car Show, as well as outdoor concerts, craft shows, and other events.

The Ogdensburg Annual Expo, sponsored by the Ogdensburg Boys and Girls Club is held on the 3rd weekend in March and is one of the main fundraisers for the organization. Businesses of the North Country, as well as local artisans, for a three-day weekend.

In addition to its attractions, Ogdensburg is a cross-border shipping center as a result of Canadians ordering goods on the internet and having them delivered to package-receiving companies, such as the UPS Store where they pick up their goods to bring the items into Canada themselves. Often this is due to U.S. companies offering web shopping but not shipping to Canada or charging a much higher price for items (or shipping charges) being sent to Canada. Businesses also warehouse their materials in Ogdensburg for shipping to locations in the U.S. and overseas.

Information is also available on the websites of:

- [Greater Ogdensburg Chamber of Commerce](#)
- [City of Ogdensburg](#)
- [St. Lawrence County Chamber of Commerce](#)





The Position

The OBPA seeks a progressive, decisive member for the leadership team of one of the fastest growing Part 139, Class I, Primary Commercial Service Airports in northern New York State.

The ideal candidate has professional and practical aviation experience, with the background and achievements which will assist in moving the OBPA forward with its future operational and capital goals and who has a proven track

record of earning the respect and trust of internal and external stakeholders.

Under the direction of the Executive Director with support from the Director of Operations, the Airport Manager is in charge of assessing, evaluating, coordinating, and overseeing the daily airport operations. He/she must also make sure that the airport complies with aviation regulations and procedures.

For a full job description, [click here](#).

Position Requirements

To be considered, candidates must have any combination of training, education, and experience equivalent to a Bachelor's Degree in Aviation Management, Business Administration, Public Administration, or a closely related field with a Master's Degree preferred. Candidates must also have extensive experience in directing or assisting in the direction of airport operations and activities, five of which include experience in a supervisory capacity. Certified Member (C.M.) designation through AAE is required. A.A.E. accreditation is highly preferred or ability to obtain within one year from date of employment.



Salary & Benefits

The starting salary is \$78,000 - \$90,000 DOE, with an excellent benefit package including management confidential life insurance, health insurance and flexible spending, vision and dental coverage, and New York State & Local Retirement.

How to Apply:

A. Please submit both a **cover letter and résumé.** **We require your files to be submitted as PDF documents.** We prefer that you send both your cover letter and resume as one combined document. *Please do not send your cover letter in the body of an email.* Send your **PDF** files to ADK Executive Search at:

OGSAM@adkexecutivesearch.com

B. Please complete the ADK employment application form at: **[ADK Application Form](#)** (*this is a secure link*)

Filing Deadline: Open Until Filled

Only complete electronic submissions will be considered.

Email questions to:

OGSAM@adkexecutivesearch.com

