

The City of San Antonio Aviation Department Selects New Air Service Administrator



Brian Pratte

As the Air Service Administrator for the City of San Antonio Aviation Department, Brian Pratte is responsible for leading the effort to attract new domestic and international air service at San Antonio International Airport.

Mr. Pratte is an aviation and logistics professional with more than 15 years' experience in developing air service, air cargo and supply chain business cases, sales, strategic business and marketing plans and logistics solutions. In his career, Brian has established and maintained relationships with key community stakeholders, air carriers, primary companies and airports in support of global development strategic plans. In his most recent position, Brian oversaw the launch of a new west coast sales team for an all-cargo freighter airline, with a target of over \$8 million and worked directly with organizations to garner airline support for new air service implementation. And, previously, Pratte served as the Director of Air Service & Cargo Development for the Reno-Tahoe Airport Authority for nearly ten years.

Currently working towards a pilot's license, Brian enjoys volunteering with Aviation industry organizations and with the Experimental Airport Association's Young Eagles program.

EDUCATION

Bachelor of Science in Aviation Science, Aviation Administration concentration
Utah Valley University, Orem UT

PROFESSIONAL MEMBERSHIPS & COMMUNITY INVOLVEMENT

Airports Council International – North America, Air Cargo Committee (former chair)
Phi Theta Kappa Honor Society
Lyon County Fly-In Board of Directors
Air Service Working Group, Airports Council International – North America
The International Air Cargo Association
EAA Young Eagles

This search was conducted by ADK Executive Search, a retained executive search firm specializing exclusively in searches for the aviation community.