

Raleigh-Durham Airport Authority

**The Raleigh-Durham Airport Authority
Invites Application for Deputy Airport Director, Operations**



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Executive Search Services Provided by ADK Executive Search



THE AIRPORT

The Raleigh-Durham International Airport (RDU) is governed by the Raleigh Durham Airport Authority (Airport Authority), a governmental body responsible for the development, operation and maintenance of the airport. The General Assembly of North Carolina chartered the Raleigh-Durham Aeronautical Authority in 1939, which would be changed in 1945 to the Raleigh-Durham Airport Authority. The cities of Durham and Raleigh and the counties of Durham and Wake appoint two members each to the Airport Authority creating the eight-member Board of Directors.

RDU is a very busy commercial service airport served by eight major airlines and their regional partners offering service from RDU to 39 destinations. The airlines include Air Canada, AirTran, American, Continental, Delta, JetBlue, Southwest Airlines, United, and U.S. Airways. Major cargo carriers at RDU include Federal Express, UPS, and DHL. The airport processed over 9 million passengers and over 98,000 tons of air cargo in 2011. It is the second largest airport in the State of North Carolina and recognized by the FAA as a medium hub airport. In January of 2011, the Airport Authority completed Terminal 2, a 900,000 square foot, state of the art, common use passenger terminal occupied by six airlines. In recent years, the Airport Authority has constructed a parking garage that offers travelers more than 11,000 parking spaces within walking distance of Terminals 1 and 2. A nearly \$70 million renovation of Terminal 1 is now underway.

General Aviation facilities at RDU include the 22,000-square foot General Aviation (GA) Terminal owned by the Airport Authority supporting two Fixed-Base Operators...Landmark Aviation and TAC Air. The complex offers 30 acres of aircraft parking space for a variety of aircraft sizes and much more. The contemporary styling of the GA Terminal reflects the Triangle region's corporate travelers, pilots and crew members.

The airport serves a large economic area and is estimated to have over a \$12.6 billion economic impact on the 12-county Research Triangle Region. The data documented that the airport's total impact on regional employment involves an estimated 47,760 jobs with payrolls of \$2.5 billion.



IMPORTANT LINKS

[Raleigh-Durham International Airport](#)

[Raleigh CVB](#)

[Durham CVB](#)

[The Research Triangle](#)

[City Search: Raleigh](#)

[City Search: Durham](#)



RALEIGH-DURHAM

If you like variety and choices, you'll love the eclectic feel of the Raleigh-Durham area. It is no wonder that this area appears on so many "best places" lists...from best places to live to best places to work or play.

Raleigh, Durham, and Chapel Hill make up the three primary cities of the Research Triangle metropolitan region. The regional nickname of "The Triangle" originated after the 1959 creation of the Research Triangle Park, primarily located in Durham County, four miles from Downtown Durham. It is encompassed on three sides by the city of Durham and roughly midway between the cities of Raleigh and Chapel Hill and the three major research universities of NC State University, Duke University, and UNC-Chapel Hill.

The Research Triangle region encompasses the U.S. Census Bureau's Combined Statistical Area (CSA) of Raleigh-Durham-Cary. As of July 1, 2009 the estimated population of the Raleigh-Durham-Cary CSA was 1,742,816, while the Raleigh-Cary Metropolitan Statistical Area (MSA) was estimated at 1,125,827, making it the nation's fastest growing metropolitan area in the United States.



Anchored by leading technology firms, government, and world-class universities and medical centers, the area's economy has performed exceptionally well. Significant increases in employment, earnings, personal income and retail sales are projected over the next 15 years.

There is an abundance of places to go and things to see in these cities and their surrounding communities... from their many museums and galleries to their "high-octane" sports events. There are countless restaurants and late-night clubs, gardens, historic sites, beautiful neighborhoods and rolling farms.

RALEIGH

2010 Census figures show that Raleigh, the second largest city in North Carolina, leads the state in population growth. The data shows Raleigh with over 403,000 and a growth rate of 46.3% over the 2000 Census.

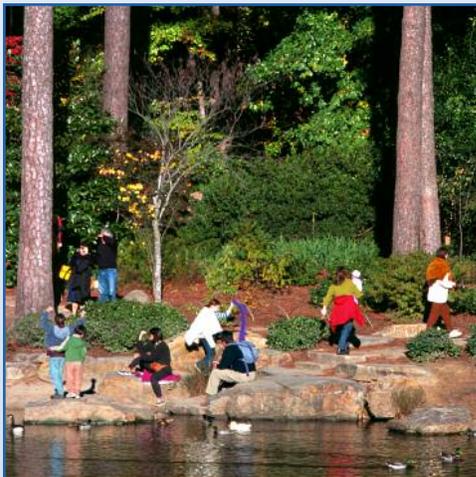
www.visitraleigh.com says: "When you're looking for the excitement and attractions of a great city, combined with the affordability, approachability and appeal of a classic Southern town, look no further than Greater Raleigh.

Raleigh is home to several professional arts organizations, including the North Carolina Symphony, the Opera Company of North Carolina, Burning Coal Theatre Company, the North Carolina Theatre, Broadway Series South and the Carolina Ballet. The numerous local colleges and universities significantly add to the options available for viewing live performances.

Best known for its world-class museums, best of Broadway shows and live concerts, Capital area historic sites, professional or amateur sporting events and shopping mecca status with nine major retail areas, Greater Raleigh truly offers a variety of entertainment all in one park-like, scenic setting."

Raleigh is home to the NHL team Carolina Hurricanes, winners of the Stanley Cup in 2006. Their venue is the RBC Center which is also NC State's basketball arena. The Center attracts big name concerts and events.





DURHAM

2010 Census figures show Durham with a population of over 228,000 with a growth of 22.1% over the 2000 Census. Durham, an entrepreneurial community, is the fifth largest city in North Carolina with millions of visitors each year. Durham is the proud home of the Research Triangle Park, Duke and North Carolina Central universities. It is consistently ranked among the best places in the nation to live and work. It boasts highly rated museums, restaurants, ballparks, historic sites, healthcare facilities, sports events, and universities.

Events include jazz festivals, blues festivals, symphony concerts, art exhibitions, and a multitude of cultural expositions, including the American Dance Festival and the Full Frame Documentary Film Festival. A center of Durham's culture is the Durham Performing Arts Center, which shows live performances and is ranked in the top 12 in the world by PollStar.com.

RALEIGH-DURHAM AREA COLLEGE SPORTS

The University of North Carolina at Chapel Hill Tar Heels, North Carolina State University Wolfpack in Raleigh, and the Duke University Blue Devils in Durham are all members of the ACC. Rivalries among these schools are very strong, fueled by proximity to each other, with annual competitions in every sport. Adding to the rivalries is the large number of graduates that high schools in the region send to each of the local universities. It is very common for students at one university to know many students attending the other local universities. All three teams consistently produce high-caliber teams. Each of the Triangle-based universities listed have won at least two NCAA Basketball National Championships.

AWARDS & RECOGNITION

- One of Best 10 Restaurants at U.S. Airports (42nd Street Oyster Bar, RDU) - USA Today/Frommer's, March 2011
- #2 Brain Magnet in the Nation (Raleigh-Durham-Cary) - Forbes, February 2011
- Highest Paying in the South (Durham, NC MS) - Triangle Business Journal, May 2011
- Six Best New Museums in North America (N.C. Museum of Art, Raleigh) - AirTran GO Magazine, May 2011
- One of "41 Places to Go in 2011." (Durham) - New York Times, January 2011
- #14 Among 2011 Best Cities for Job Growth (Raleigh-Cary) - Forbes, June 2011
- Duke University tied for 9th in the 2011 edition of America's Best Colleges-U.S. News & World Report, Aug 2010
- #3 America's Cleanest Cities (Raleigh-Cary) - Forbes, March 2011
- Duke University Hospital was ranked #10 on the U.S. News & World Report's 2010-2011 America's Best Hospitals listing and was among 14 hospitals nationally to make the magazine's Best Hospitals National Honor Roll - U.S. News & World Report, July 2010
- Bronze Level Bicycle Friendly Community (Raleigh) - League of American Bicyclists, April 2011
- #7 Top Metro for Small Business (Raleigh-Cary) Portfolio.com/bizjournals, April 2011
- 23rd Best Place for Business and Careers (Durham NC MSA) - Forbes, April 2010
- #1 Among 10 Great Cities for Raising Families (Raleigh) - Kiplinger's, August 2010
- #7 on the 2010 Most Livable Bargain Markets (Durham) - MSN Real Estate, September 2010



JOB DESCRIPTION

The Deputy Airport Director, Operations reports to the Airport Director of the Authority and is responsible for planning, organizing and directing the Airport Operations, Aviation Security, Law Enforcement, Fire, and Ground Transportation functions of the Airport Authority. A candidate must have a proven track record in airport operations management experience, including broad knowledge of and experience in civil aviation safety and security, and in interfacing with airport tenants to merit serious consideration for this position.

You will be responsible for developing and implementing strategies across the

organization. In addition you must be a strong leader, able to adapt to a continually evolving environment and thrive in an autonomous deadline-oriented workplace. You will be required to exercise independent judgment and discretion in determining the optimal strategy for resource utilization and providing support to all users of the Raleigh-Durham International Airport.

The Deputy Airport Director plans, organizes, assigns, supervises, reviews and evaluates the work of professional, technical support and operational staff. You will oversee the selection of staff for the Division, provide resources and training for their professional development, and administer discipline as required. You will exercise considerable independent judgment and initiative. Work is performed in accordance with established federal, state, and local statutes and regulations. It is also performed in accordance with ordinances, policies and practices approved by the Authority Board or the Airport Director.

THE SUCCESSFUL CANDIDATE WILL:

- Possess thorough knowledge of operational support activities such as civil aviation security, law enforcement, firefighting, traffic control and public transportation.
- Have the ability to evaluate complex operational systems and formulate and install revised or new methods, procedures, forms and records.
- Be required to design and prepare analytical or interpretative operational reports.
- Be able to establish and maintain effective working relationships with the public, department heads, government officials, Board members, Airport tenants and with other Authority and Airport employees.
- Have demonstrated success in formulating both short-term and long-range operational planning and the development of departmental goals.
- Function effectively, use good judgment and make well-reasoned and sound decisions under pressured and emergency conditions.
- Be a seasoned and effective communicator in both oral and written forms.



THE IDEAL CANDIDATE

This unique opportunity will go to an exceptional, proactive person who is a persuasive communicator with a leadership style that is participatory, team-oriented, and engaging. As an experienced and effective team builder, you will have coordinated, directed, and managed the work of others while developing and implementing a strategic vision across your current organization.

To merit serious consideration, you will have: demonstrated the ability to plan, organize, and manage all of the Operation's functions directly and/or through department managers; assisted in the preparation of the Operation's operating and capital improvements

budgets; directed the formulation of airport operational policies and in developing methods for implementation of such policies; prepared goals and objectives for the Operations Division; and worked with department staff in establishing short and long-range departmental goals.

Graduation from a four-year college or university with a degree in business, engineering, public administration, airport management or a related field, preferably with a master's degree in one of those fields, and extensive experience in airport operations, including considerable managerial and supervisory experience; or an equivalent combination of education and experience. Professional accreditation in airport management is a plus.

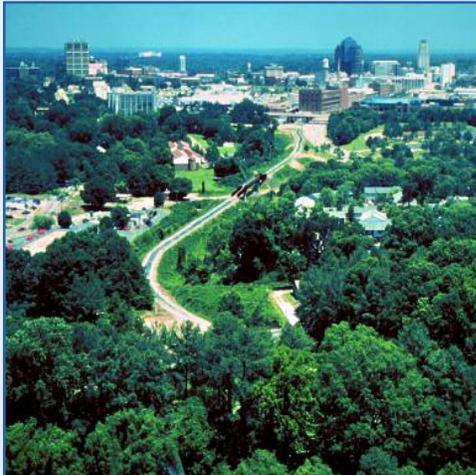
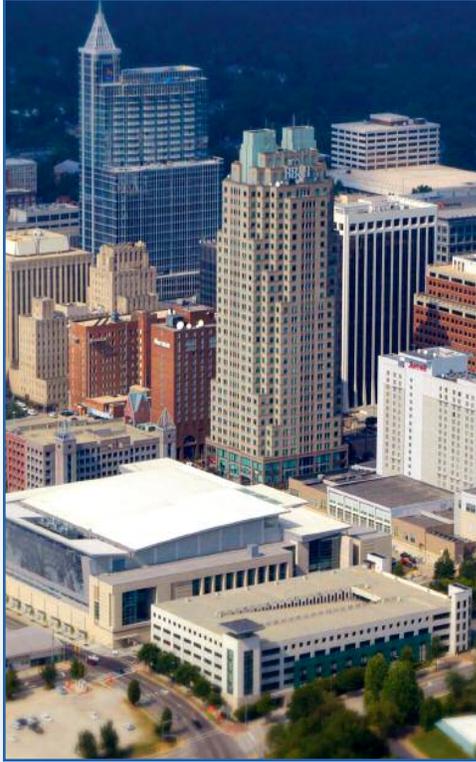
You must pass a background check without indication of possible aviation security risk as required by the Transportation Security Administration; be able to obtain (or already possess) a valid NC motor vehicle operator's license; and clear a criminal / credit background check with no incidents of financial mismanagement or mishandling and no record of civil or criminal charges involving financial matters. You must meet pre-employment drug screening requirements.



COMPENSATION & BENEFITS

Starting salary range is \$104,000 - 125,000 DOE

- Health, Dental, and Vision Insurance
- Disability Insurance
- Life Insurance
- Retirement Plans (401K and 457)
- Vacation Leave
- Eleven Paid Holidays
- Sick Leave
- Relocation Benefits



HOW TO APPLY

A. Please submit, in PDF format, a cover letter, resume, and a minimum of five professional references. The references should include those that have worked for you and those you have worked for. Include your working relationship to them. Send to ADK Executive Search at: rduops@adkexecutivesearch.com

B. Your submission should include a separate supplement with responses to the following:

1. What is the size of airports or organizations you have served including the operating budgets and staff you have managed? How do these experiences relate to the size and complexity of RDU?
2. What are the key elements of a successful team-oriented management style? Give examples of your experience in implementing and maintaining a collaborative, team-oriented leadership culture.
3. What are your most important relationships in your current role, and how do you maintain them?
4. What is the most exciting advancement you have made in your present organization?
5. Why do you think this position is right for you?

C. Please complete the ADK employment application form at: [ADK Application Form](#) (this is a secure link).

Filing Deadline: Open until filled.

Only complete electronic submissions will be considered.

The Raleigh-Durham Airport Authority is an Equal Opportunity Employer.

Email Questions to rduops@adkexecutivesearch.com to the attention of Linda Frankl.

PHOTOS & INFORMATION COURTESY OF:

Raleigh-Durham International Airport

GRCVB/visitRaleigh.com

Durham CVB

ABC Local/WTVD-TV Raleigh-Durham, NC

American Aerial Photos

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