



RICONDO[®]
& ASSOCIATES

Ricondo & Associates Invites Applications for
Director

Dallas, Texas

Executive Search Services Provided by ADK Consulting & Executive Search



About Ricondo & Associates

Ricondo & Associates, Inc. (R&A) is a full-service aviation consulting firm. We provide facilities and operations planning, environmental planning, and financial planning services to airport owners and operators, airlines, and federal and state aviation-related agencies. Our technical consulting and project management services encompass airport facilities planning, airport master planning, environmental planning, feasibility studies, other financial analyses, airfield and airspace analyses, and airport development programs, either on a project basis or as part of on-call consulting services.

What distinguishes R&A in aviation planning is our focus on the aviation industry, our responsive approach to delivery of services, and our commitment to supporting our clients from preliminary planning through project design, federal processing, financing, and project construction. Our philosophy places client needs as our first priority – delivering services in a way that builds long-term successful relationships. Nearly 90 percent of our clients are repeat clients, evidence of the quality of our services, our professional reputation, and the solid relationships we've built.





R&A is headquartered in Chicago and has other U.S. offices in Atlanta, Cincinnati, Dallas-Fort Worth, Denver, Honolulu, Miami, Orlando, Phoenix, southern California, and Washington, D.C., as well as international offices in Abu Dhabi and London.

Aviation Consulting Services

The consulting services offered by R&A range from broad problem-solving consulting to specialized technical analyses in the following areas:

- Airside/Airfield Planning
- Aviation Demand Forecasting
- Business and Financial Planning
- Environmental Planning
- Ground Transportation & Parking Planning
- Land Use Planning
- NextGen & Procedures
- Nonaeronautical Revenue Development
- Operations Research
- Rental Car Facility & Business Planning
- Terminal Facilities Planning

The Dallas/Irving Community



Dallas is a major American metropolis located in the state of Texas. The city is also the largest urban center of the fourth most populous metropolitan area in the U.S. The city proper ranks ninth in the U.S. and third in Texas after Houston and San Antonio.

The metropolitan area's economy is the 10th largest in the world. In 2013, the metropolitan area led the nation with the largest year-over-year increase in employment and advanced to become the fourth-largest employment center in the nation with more than three million non-farm jobs. The city is home to the third-largest concentration of Fortune 500 companies in the nation behind New York City and Houston.

Dallas has more restaurants per capita than New York City, and the cuisine is international in flavor. Head to Rosewood Mansion on Turtle Creek for some of the best French-Continental fare you'll ever experience. Seafood, barbecue, Italian, Japanese, Tex-Mex... whatever delights your palate, you can find it in Dallas, Texas.

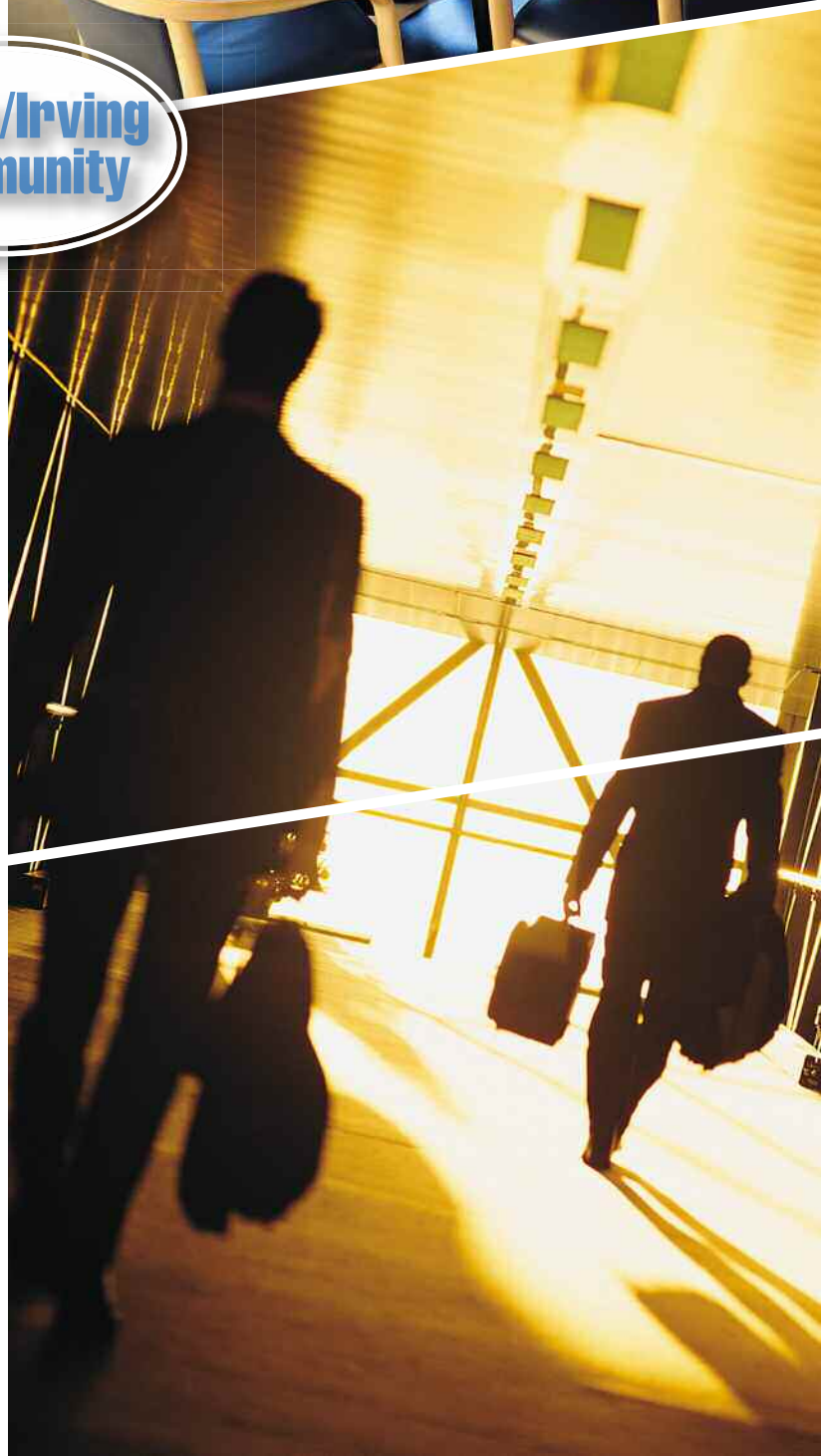
The city's West End Market Place is a hot spot for tourists and locals alike, and just north of the city, in Plano, Shops at Legacy attract shoppers like flies at a barbecue. Headquartered in Dallas, Neiman Marcus is a hometown mainstay. The city is riddled with shopping malls, including North Dallas's Galleria, and shopping centers, so you'll never have trouble finding a place to buy your western clothes.

Where is the largest farmers' market in the U.S.? Right in the middle of Dallas, Texas. The market opened in the late 1800s, allowing farmers to sell directly from their wagons. Millions of people visit every year, all year round.

Not far from the farmers' market is the site of the first skyscraper built west of the Mississippi. The Praetorian Building was 15 stories tall and constructed in 1909, and while the building was destroyed in 2013, the city still has 262 high-rise buildings. Twenty-eight of those are more than 400 feet tall, with the tallest being the Bank of America Plaza at 921 feet.



**Dallas/Irving
Community**





The Dallas... *(continued)*

The Dallas Zoo was the very first zoo in the Southwest (started in 1888) and today has more than 2,000 animals. Almost one million people walked through the front gates in 2013, making it the largest zoo in Texas. Its most obscure bragging right: 20% of okapi in Japan and the United States were born or bred at the Dallas Zoo.

Deep Ellum is well known for its diverse arts and entertainment culture--probably because it has more bars and nightclubs than any other district in the city. In the 1920s, however, it was a haven for jazz and blues artists such as Blind Lemon Jefferson, Huddie "Lead Belly" Ledbetter and Bessie Smith. The name is a derivative of what locals once called "deep Elm Street."

Everything is bigger in Texas, they say. DFW Airport covers a land mass larger than Manhattan and hosts the largest parking lot in the world.

Our office, located in the Irving suburb of Dallas is your gateway to the heart of the Dallas / Fort Worth Metroplex! Irving's close proximity to both Dallas and Fort Worth lets you be right in the middle of the best dining, attractions and entertainment the Metroplex has to offer. Irving is a modern day hub of creativity and commerce, and celebrates the most diverse zip code in the country.

Irving is a city with a rich heritage, a city with passion and purpose, and a future of unbridled potential. A city that is alive and rich in entertainment, arts, and culture, but also a small town where relaxation is its own reward. So much more than a roof over your head, here you feel safe and sound in this tapestry of neighborhoods and mosaic of cultures. Irving is a global city where families share simple moments and make memories.

Irving is a city for all generations with top rated schools, cozy neighborhoods, dynamic parks and libraries, all of which make this a community perfect for every stage of life. Forbes magazine named Irving one of the top twenty cities with the happiest young professionals and Bloomberg's Business Week rates Irving as one of the fifty best places to live. Here you are close to friends, family and fun.

The Position

The Director is responsible for planning, directing, managing, or coordinating extensive and complex airport programs, projects, and studies. This position provides high level technical expertise and reports to a Vice President or above.

Key responsibilities for this role include:

- Provides advice, technical assistance and written recommendations on airport planning studies.
- Provides technical expertise and leadership on project assignments.
- Serves as a trusted advisor for clients with the confidence to “speak up”.
- Develops and reviews analysis methodology, task techniques and plans with client.
- Defines problems and coordinates directly with client.
- Prepares and participates in client presentations and technical proposals.
- Participates in development of proposals, marketing/business objectives and strategy, and attends conferences.
- Develops final report outline and prepares complete reports and deliverables.
- Develops and reviews overall project assignment approach/plan with client.
- Contributes to the development of the overall business plan and marketing strategies.
- Performs project management, prepares scopes of work, and project budgets.
- Provides supervision, training and direction to other professional and technical staff.
- Identifies staff required to accomplish assigned tasks.
- Reviews and coordinates technical progress of junior team members.
- Directs proposal efforts, reviews/critiques technical approach and staff assigned.

Position Qualifications

The ideal candidate will have a Bachelor's degree in Aviation Planning, Aviation Management, Architecture, Engineering or a planning related field with 12-15 years of professional airport planning experience preferred. Five (5) years minimum in a leadership, supervisory, or management role. International experience welcomed. Airport Consulting industry and large hub experience is desired, as well as a Masters degree in Business Administration, Aviation Management, Engineering or Architecture.

For a complete job description, [click here](#).





Salary & Benefits

Starting salary is \$130,000 – 160,000 with an excellent benefits package, including no out-of-pocket premium costs for employees, and relocation assistance.

Qualified employees are also eligible for the firm's discretionary 401(k) match and profit sharing programs.

The Director position is eligible for Ricondo's discretionary incentive compensation program.



How to Apply:

A. Please submit both a **cover letter and résumé**. **We require your files to be submitted as PDF documents.** We prefer that you send both your cover letter and résumé as one combined document. *Please do not send your cover letter in the body of an email.* Send your PDF files to ADK Executive Search at:

Ricondo@adkexecutivesearch.com

B. Please complete the ADK employment application form at: **[ADK Application Form](#)** (*this is a secure link*)

Filing Deadline: Open Until Filled

Only complete electronic submissions will be considered.

Email questions to:

Ricondo@adkexecutivesearch.com

Ricondo & Associates, Inc. is an equal opportunity employer.