The Cities of
Fort Collins & Loveland, CO
Invite Application for

# Airport Director

FORT COLLINS • LOVELAND
AIRPORT

Executive Search Services Provided by ADK Executive Search

# Loveland

Welcome to Loveland, Colorado, your gateway to the Rockies and affectionately known as America's " The Sweetheart City!" The city is located in the Colorado Front Range region, nestled in a lush valley at the entrance to the Big Thompson Canyon and is known as the "gateway to the Rockies." Because of its location along U.S. 34, at one of the principal access routes to Estes Park and Rocky Mountain National Park, Loveland receives a significant amount of pass-through tourist traffic, especially in the summer months. Dotted in and around the city and surrounding areas are an abundance of scenic lakes, parks, trails, recreational areas and three golf courses. Loveland's lakes, rivers and streams provide for swimming, water skiing, rafting, boating, fishing and other water sports. Loveland's mountains provide ample opportunities for hiking, biking and horseback riding.

Although Loveland may be best known nationally for its outdoor amenities, Loveland is quickly becoming recognized nationally and internationally for its art! Billed as the "Arts & Hearts" capital of Colorado, Loveland was voted the number one place in the nation to "Revitalize your Life" by AARP Magazine, and rates among the top eight "Great Art Destinations" in the U.S. by U.S. Art Magazine, and the 100 Best Small Towns in America. In 2005, John Villani, published his fourth edition of "The 100 Best Art Towns in America" and named Loveland as the number two town, only behind Sante Fe, NM. With over 200 unique sculpture pieces, three major art shows a year, two of North America's largest foundries and two sculpture parks it is easy to understand why Loveland has become an established arts community.

Loveland, with a population of 67,400, is the second most populous city in Larimer County. Situated 46 miles north of the Colorado State Capitol in Denver, Loveland is the 14th most populous city in Colorado. The city forms part of the Fort Collins - Loveland Metropolitan Statistical Area. The city's public schools are part of the Thompson R2-J School District. Loveland has historically served as a "bedroom" community to commuters in Boulder, Westminster, and other parts of the Denver Metropolitan area, but in the last five years, rapid economic growth is helping Loveland develop its own viable work force.

With an average of 300 days of sunshine per year and low humidity, Loveland experiences pleasant weather year-round. There is always something happening in this community. From musical concerts, art shows, and theatre productions to professional hockey games, community celebrations and a multitude of conventions, Loveland offers a variety of both indoor and outdoor activities enjoyable for every season.

# Fort Collins

Fort Collins is a vibrant community of 140,000 nestled against the foothills of the Rocky Mountains, 65 miles north of Denver.

As a regional center for employment, shopping and healthcare, Fort Collins offers the convenience of a small town with all the amenities of a larger city. There is always something happening in this community. From musical concerts and powerful plays, to food and beer tasting extravaganzas, this place has it all. Indoor and outdoor activities are enjoyable in every season.

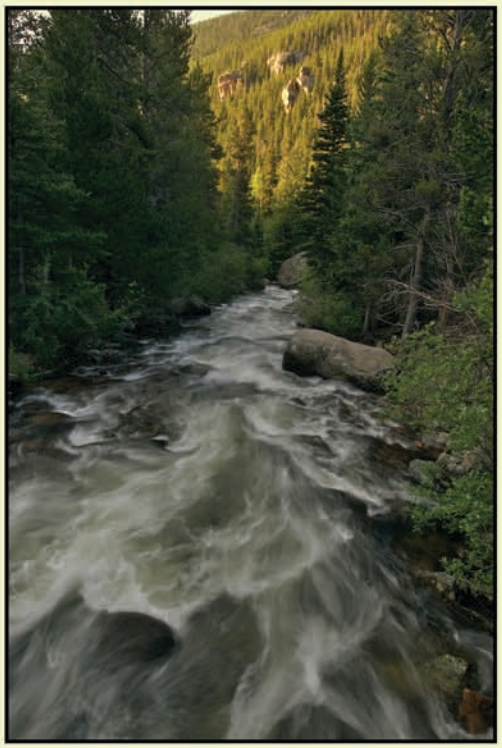
Fort Collins, with an average of 300 days of sunshine per year, low humidity, and moderate winters, enjoys a mild climate year round. The area receives approximately 18 inches of rain and 55 inches of snow per year. The average high temperature during the summer months is 85 degrees and in the winter months, it is 42 degrees. Fort Collins sits on the plains, located at the base of the Rocky Mountains. Just a few miles to the west are the beautiful Foothills that offer spectacular views of the city.

Colorado has earned a worldwide reputation as an area that offers an unparalleled lifestyle, and Fort Collins represents the very best of Colorado. Exciting recreation and sports activities, festivals, cultural activities, high quality healthcare and great senior accommodations make Fort Collins a choice place to call home. From activities for the extreme athlete to the leisurely weekend enthusiast, Fort Collins has it all. In town, residents take advantage of the nationally renowned park system with trails that offer scenic views of the Poudre River and the beautiful Rocky Mountains.

Golfers of all abilities love Fort Collins' eight beautiful courses, and everyone will enjoy swimming, figure skating or playing hockey at the popular EPIC Center. If you want to escape the city limits, your favorite ski resorts and cross-country trails are in your backyard, and summertime offers opportunities for hiking, rock climbing, mountain biking, camping and more. Trout fishing and whitewater rafting are popular activities on the nearby Cache la Poudre River.

There is no better place than Fort Collins for spectacular sports. Colorado State University fans delight in watching the popular Ram football, basketball and volleyball teams. A short drive to Denver puts you in the seats of a Denver Broncos, Colorado Avalanche, Colorado Rockies, or Denver Nuggets game.

Cultural events and festivals abound in Fort Collins. Local performing groups include Canyon Concert Ballet, the Fort Collins Symphony Orchestra, and the OpenStage Theatre Company. In addition to local groups, nationally acclaimed shows and musicians often perform in Fort Collins. The Historic Old Town District is home to numerous events including the annual New West Fest in August and the free Concert Under the Stars summer series. Fort Collins supports several area museums as well.



## About the Airport

Located in the hub of one of America's fastest growing regions, the Fort Collins - Loveland Airport (FNL) is jointly owned by the two cities and serves as a significant regional economic engine generating over $50 million per year to the region's economy. The airport, founded in 1963, sits at the crossroads of an interstate, rail, and US highway system.

FNL provides commercial service with over 30,000 enplanements via Allegiant Air to Las Vegas, Nevada, hosts 220 based aircraft, has over 100,000 operations per year, and one full-service FBO. The airport sits adjacent to two of the most dynamic economic development ventures in Colorado: Centerra Development and the Ranch. The annual operating budget exceeds $850,000 per year with $1,000,000 in FAA entitlement funding. The airport currently has a staff of six employees.

The airport director will lead all operations at this airport, with a special emphasis on developing greater airport investment and regional economic development. The director reports to an airport liaison from both cities, but all significant business items are approved through an Airport Steering Committee and eventually both City Councils.

## Important Links

http://www.loveland.org/chamber - Loveland Chamber of Commerce
http://www.fcchamber.org/ - Fort Collins Chamber of Commerce
http://www.fortloveair.com/ - FNL Airport
http://www.ci.loveland.co.us/ - City of Loveland
http://www.fcgov.com/ - City of Fort Collins
http://www.thompson.k12.co.us/ - Thompson School District
http://www.psd.k12.co.us/ - Poudre School District
http://www.nps.gov/romo/index.htm - Rocky Mountain National Park

## Larimer County Awards/Recognition

Ranked 4th Best Places for Business and Careers: Forbes Magazine 2010
6th Best Place to Live in the Nation: Money Magazine 2010
1st Best Place to Live and Work for Young Professionals: Next Generation Consulting 2009
One of 10 Great Places for Entreprenuers to Retire: Forbes Magazine 2009
One of the Best Places to Raise Your Kids: Business Week 2008
Ranked 10th Best-Educated City in America: Forbes Magazine 2008

# Job Description

The Cities of Fort Collins and Loveland are seeking a dynamic airport business executive with extensive operational and business development experience to tackle the challenge of growing FNL into the economic engine envisioned in the Airport Business Plan. This executive will need to posses the experience to build lasting regional coalitions of public, private, and non-profit interests to foster positive economic development. Experience in delivering on airport investment, growing flight operations, increased air service, and public-private partnerships is key to the successful candidate.

The Airport Director is responsible for the overall administration, operation, maintenance and development of FNL. The Airport Director administers policies and directives of the Steering Committee through the airport liaisons representing Fort Collins and Loveland. This position requires extensive knowledge of current airport business management procedures: thorough knowledge of all applicable Federal Aviation Regulations and Federal Aviation Administration Advisory Circulars: and thorough knowledge of current Department of Homeland Security regulations and programs.

# The Ideal Candidate

A successful candidate will have demonstrated extensive and varied airport administration experience with strong leadership skills, solid inter-personal relationship skills, and financial acumen. The candidate who is selected will be an exceptional, creative, energetic and proactive leader who exhibits a passion for the airport industry. Our new Director will use persuasive abilities to create enthusiasm and support in the community for the airport and its stakeholders. FNL is very interested in a candidate that possesses a proven record of business development of not only aviation related business, but also non-aviation companies that do not directly relate to aviation but will contribute to the growth of the airport and local economy.

The ideal candidate will have the capability of being the direct representative of FNL for both cities, acting as their representative to the public, press, aviation community, and appropriate government entities while remaining politically astute with a proven record of earning the respect and trust of others.

# Requirements & Preferences

To be eligible for this position, an applicant must have at least a Bachelor's degree in Airport Management, Business Administration, Public Administration, or closely related field and be currently employed in the airport management industry. A.A.E. or C.M. accreditation is preferred. Finalists will have at least five (5) years of demonstrated successful experience in airport management and development, including public/private partnerships, marketing, financial structuring, through-the-fence agreements, and coordination with officials in the state aeronautics division and the FAA. An ideal candidate will have experience at the number one or two position at a commercial service airport.

# Compensation & Benefits

The salary range for this position is $80,000 - $100,000 annually

Benefits include:

* Health Insurance including Medical, Dental, and Vision
* Short and Long-Term Disability Insurance
* Life Insurance
* Retirement Plan
* Vacation and Sick Leave
* Relocation Benefits

# How to Apply

Please submit a cover letter, resume, and at least five professional airport references (including your working relationship with them) to ADK Executive Search at: FNL@adkexecutivesearch.com

Along with your cover letter you should include the following:

1. Your overall airport management philosophy in leading a commercial airport in today's airport industry while building/maintaining a team environment.

2. The size of airport/facilities and communities you have served including the operating budgets, capital improvements budgets and staff you have managed.

3. Your experience at the number one or two positions at an airport.

4. General Aviation is a significant stakeholder at FNL. How do you embrace and encourage the General Aviation community to grow with the airport?

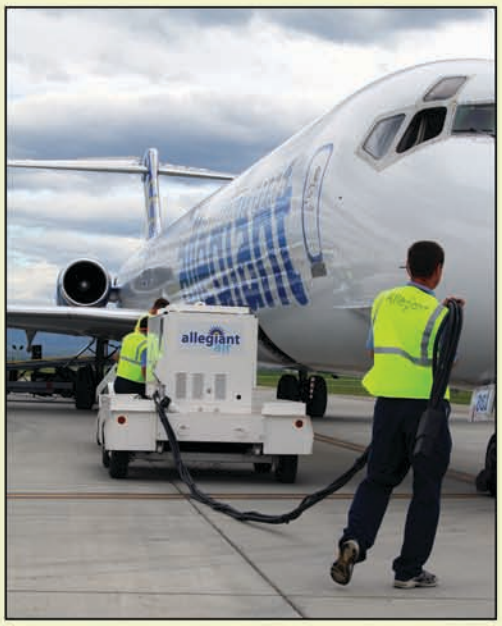
5. Your experience in implementing both aeronautical and non-aeronautical related airport development including through-the-fence operations.

6. Your experience in dealing with municipal entities as the governing body of the airport and how it relates to the role and responsibilities of the Airport Director.

Only complete electronic submissions will be considered.

Filing Deadline: Wednesday, August 25,2010

Any submission regarding this opening may be subject to the open records law under Colorado statues.

Email questions to: FNL@adkexecutivesearch.com

Photos and information provided by:
Fort Collins - Loveland Airport
Loveland Chamber of Commerce
Fort Collins Chamber of Commerce
Cities of Loveland and Fort Collins