



Augusta 
Regional Airport

The Augusta Aviation Commission invites applications for

Executive Director
Augusta Regional Airport (AGS)

Augusta, Georgia

Executive Search Services Provided by ADK Consulting & Executive Search



THE AIRPORT –

Augusta Regional Airport at Bush Field, Augusta, GA

This is an exciting time for the Augusta Regional Airport. A new passenger terminal was completed in 2008, reminiscent of the southern architecture of the area. AGS is a non-hub commercial service airport with over 534,000 passengers in CY 2014. The airport's catchment area population is over 500,000. The FY 2015 operating budget is \$15 million with a capital improvement program of \$21 million.

AGS has a staff of 63 FT and 12 PT employees, including ARFF, Marshals, and the FBO. It is the highest goal of the Augusta Regional Airport to exceed customers' expectations by providing customer service in a safe, secure, and professional environment. In the true tradition of Southern hospitality, they strive to provide the general public with the most courteous and user-friendly service found in the aviation industry.

Significant Capital Improvements

- 2011 – Commercial Runway rebuild – replaced asphalt with concrete \$14M
- 2012 – New FBO (Airport Owned) – \$5M paid with airport revenues – FBO accounts for approximately 1/3 of airport revenues
- 2012 – New Parking Lot - \$4.5M
- 2014/15 - Master Plan Update - \$700K
- 2015 – Gen Perry Smith Parkway – road and utility infrastructure to new midfield commercial development area – approx. \$4M
- 2015 – Ramp Rehabilitation - \$8.5M
- 2015 – Taxiway A Extension - \$9.9M
- 2015/16 – Consolidated Rental Car Facility – approx. \$4-5M
- 2016/17 – Midfield Commercial Development Phase 1 – approx. \$25M

Significant Operators

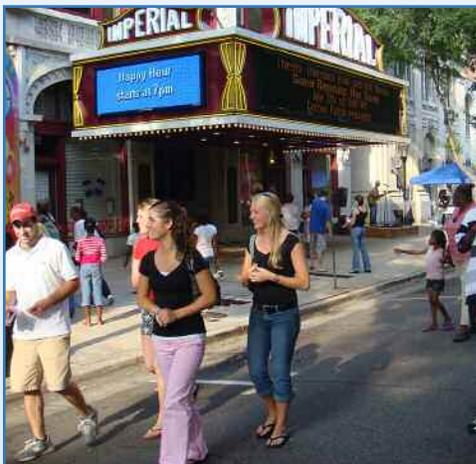
StandardAero – MRO – employs approximately 200 – business aviation aircraft



ABOUT AUGUSTA & THE REGION

The Augusta Regional Airport serves the beautiful city of Augusta, Georgia and the Central Savannah River Area (CSRA), which includes surrounding counties in Georgia and South Carolina as well as other communities beyond the CSRA. The population of Augusta Richmond County is 200,000 with approximately 550,000 in the trade area. It is located approximately 150 miles east of Atlanta and its excellent location on Interstate 20 makes Augusta easily accessible to most of the Southeast.

Adding to Augusta's natural beauty and southern landscape is the Savannah River, which defines the state line and separates Augusta, GA from North Augusta, SC. Augusta, known as the Garden City of the South, is the second oldest and second largest city in Georgia and in recent years it has become a center of medicine, biotechnology, manufacturing, and the military. Its tree-lined streets and antebellum mansions create the classic southern charm. Downtown Augusta is alive with cultural attractions, entertainment, shops, and restaurants.



Early History – The location that is now Augusta was first used by Native Americans as a place to cross the Savannah River. James Oglethorpe ordered troops to build at the head of the navigable part of the river and later named it Augusta. Established in 1733, it was a trading outpost during the British colonial period.

Links About the Area

[Augusta Regional Airport](#)

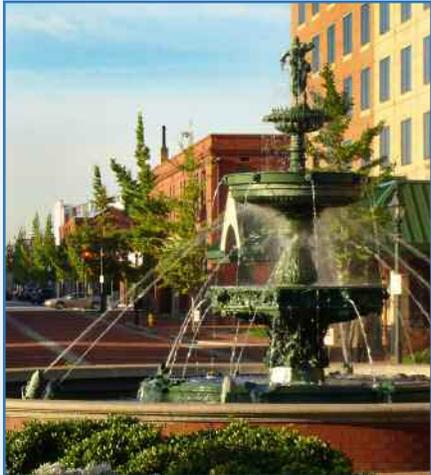
[Augusta Convention & Visitors Bureau](#)

[Augusta Chamber of Commerce](#)

Events and Activities – Augusta is host to a variety of annual events. Most know Augusta as the home of the prestigious Masters® Golf Tournament, held annually the first full week in April, where professional golfers from around the world compete for the coveted green jacket.

Other annual events include the cultural festival Arts in the Heart, the Hip Hop concert Mayfest, and the arts festival Westobou, a 10 day festival featuring local, regional and nationally-acclaimed artistic talent. The Rock Fore! Dough Concert is a charity concert held each year to coincide with the golf tournament. The Nike Peach Jam, which hosts the 24 best High School basketball teams from around the country, is held in North Augusta every year. The Augusta Futurity, the largest horse cutting show east of the Mississippi River, is hosted by Augusta annually.

Along with these annual events, downtown Augusta also hosts a monthly First Friday arts festival in the downtown Artist's Row District. The largest man-made lake in the eastern U.S., Lake Thurmond (also known as Clarks Hill Lake) is host to the annual Skeeter Boat Tournament and the ESPN/Bass Master fishing tournament, an event that challenges some of the best anglers in the country. The river is perfect for the Champ Boat Race Grand Prix of Augusta and the Augusta Southern Nationals, which bring the world's fastest drag boats, capable of pushing the speedometer over 260 mph.



ABOUT AUGUSTA & THE REGION *(continued)*

Other Activities – With the wide selection of recreational facilities and sports leagues in the city and surrounding areas, children and adults can pursue just about any athletic pastime that comes to mind: tennis, golf, swimming, softball, volley ball, fencing, spelunking or skateboarding at the skate park.

Only minutes away, Langley Pond, the fastest growing rowing regatta venue in the southeast, is the only Olympic size course in South Carolina. For biking or hiking, go to the Augusta Canal or the North Augusta Greenway Park for a leisurely stroll with the family or an intense endurance-building workout or a shortcut to historic downtown Augusta. Be sure to check out what's going on at the Augusta Riverwalk. There are often concerts or shows at the amphitheater, a large Christmas tree and festive decorations in the winter, and in the summer there is a large fountain of water in the center of Riverwalk to cool off in.

You can grab a bite to eat at one of the many restaurants, or visit the Morris Art Museum. You can canoe or kayak the canal or the meandering Savannah River. Other activities in the surrounding region include polo, steeplechase, horse racing and horseback riding. And a visit to the Phinizy Swamp Nature Park offers you the chance to see great blue heron, red-shouldered hawk, river otter, and the elusive alligator in their natural setting.

The Arts – In addition to the annual and monthly arts events already mentioned, the Augusta Symphony, performs classical, jazz and contemporary music and also provides the Music in the Schools program to give students an opportunity to appreciate and learn classical music. Enjoy the prominent professional Augusta Ballet based in Augusta and established in 1962. The Augusta Ballet has enhanced the educational experience for thousands of school children in the CSRA with its Educational Outreach, bringing

nationally known dance teachers to local studios to provide master classes in all genres of dance at no charge to the students. The Augusta Choral Society, the symphonic chorus of Augusta, GA and the surrounding communities, has been the Symphonic Chorus of the CSRA for 64 Years. The James Brown Arena is the largest venue in Augusta. The arena is named after the Augusta-native musician, James Brown, who is also called the Godfather of Soul. Other venues include the Imperial Theatre and the Bell Auditorium.

Education (Information from www.augustagausa.com) – “From preschool to post-graduate, academic institutions in the Augusta area offer high-quality education that is award winning, accessible and affordable. Public schools in Richmond and Columbia counties have some of the highest rankings in the state. Also available are highly desirable private and parochial schools, a state-funded pre-kindergarten program and fine universities.” “In the heart of Augusta is the Georgia Regents University (GRU), which boasts the state’s medical school. As Georgia’s Health Sciences University, GRU also has schools of dentistry, allied health sciences, nursing and graduate studies. Augusta State University recently merged with GRU and offers undergraduate, graduate and cooperative doctoral programs. And Paine College is a private liberal arts college.”



JOB DESCRIPTION

The Executive Director serves as the chief executive officer, responsible for the overall management and administration of the Augusta Regional Airport. The Executive Director administers policies and directives of the Augusta Aviation Commission and works with elected officials, managers, vendors, auditors, and media to provide administrative support to the Commission. The Executive Director plans, directs, and coordinates the work of staff personnel.

THE IDEAL CANDIDATE

The Augusta Aviation Commission seeks an Executive Director who possesses an extensive knowledge of principles and practices of modern airport management which has been acquired through

verifiable work experience and education. The candidate will have demonstrated extensive and varied airport administration experience with strong leadership skills, solid interpersonal relationship skills, and strong business acumen.

This unique opportunity will go to an exceptional, creative, energetic, proactive leader who exhibits a passion in developing and managing a participatory and team-oriented work environment. This candidate will use persuasive abilities to create enthusiasm and a customer service focus for AGS. The ideal candidate will have the capability of being the direct representative of the Augusta Aviation Commission to the public, press, aviation community, and appropriate government entities while remaining politically astute with a proven record of earning the respect and trust of others.



The Executive Director will:

- Coordinate, direct, and manage the work of others as an experienced leader and effective team builder.
- Have a leadership style that is described as participatory and team-oriented.
- Be a persuasive communicator while exhibiting a high level of diplomacy.
- Possess extensive knowledge of principles and practices of modern airport management, which has been acquired through verifiable work experience and education.
- Have hands-on experience in working with local, state, and especially, federal officials and politicians pursuing financial support for your airport.

REQUIREMENTS & PREFERENCES

To be eligible for this position, an applicant must have at least a Bachelor's degree in Airport Administration, Business Administration or a closely related field. An MBA is desirable. Finalists will have 8+ years of progressive experience in the airport industry with sufficient experience at a commercial airport to perform the required duties and responsibilities of Executive Director. There will be a strong preference for a candidate who has at least three (3) years at a commercial service airport in the number one and/or number two position. A.A.E. accreditation is preferred. Pilot license is also a plus. Candidate must also have a valid state driver's license.



COMPENSATION & BENEFITS

Annual starting salary \$150,000 - \$165,000 DOE with an excellent benefits program that includes a defined benefit retirement plan, vehicle, and relocation.

HOW TO APPLY

A. Please submit, in PDF format, both a cover letter and résumé. One file is appreciated. *Please do not send your cover letter in the body of an email.* Send your PDF files to ADK Executive Search at: AGS@adkexecutivesearch.com

B. Please complete the ADK employment application form at: [ADK Application Form](#) (this is a secure link).

The successful applicant will be hired under an Employment Contract with the Augusta Aviation Commission.



Filing Deadline: Thursday, December 31, 2015

Only complete electronic submissions will be considered.

Email questions to AGS@adkexecutivesearch.com

Augusta Regional Airport (AGS) is an equal opportunity employer.

Photos courtesy of: Augusta Regional Airport, Augusta Convention and Visitors Bureau, Augusta National Inc. (Masters®), Greater Aiken Chamber of Commerce