



**COLUMBUS**  
REGIONAL AIRPORT AUTHORITY

The Columbus Regional Airport Authority invites applications for  
**Chief Development Officer**

John Glenn Columbus International Airport  
Rickenbacker Inland Port  
Bolton Field  
Columbus, Ohio

*Executive Search Services Provided by ADK Consulting & Executive Search*



**COLUMBUS**  
REGIONAL AIRPORT AUTHORITY

At the Columbus Regional Airport Authority, our vision is to connect Ohio with the world. Operated by the Columbus Regional Airport Authority (CRAA), John Glenn Columbus International Airport, Rickenbacker Inland Port and Bolton Field support nearly 40,000 jobs, generate more than \$1.3 billion in total annual payroll and more than \$4.6 billion in total annual economic output.

Today, every traveler who passes through our gates, every pallet of cargo moving on our runways and every community that shares in our success finds an open front door to the world right here.



**JOHN GLENN**  
INTERNATIONAL

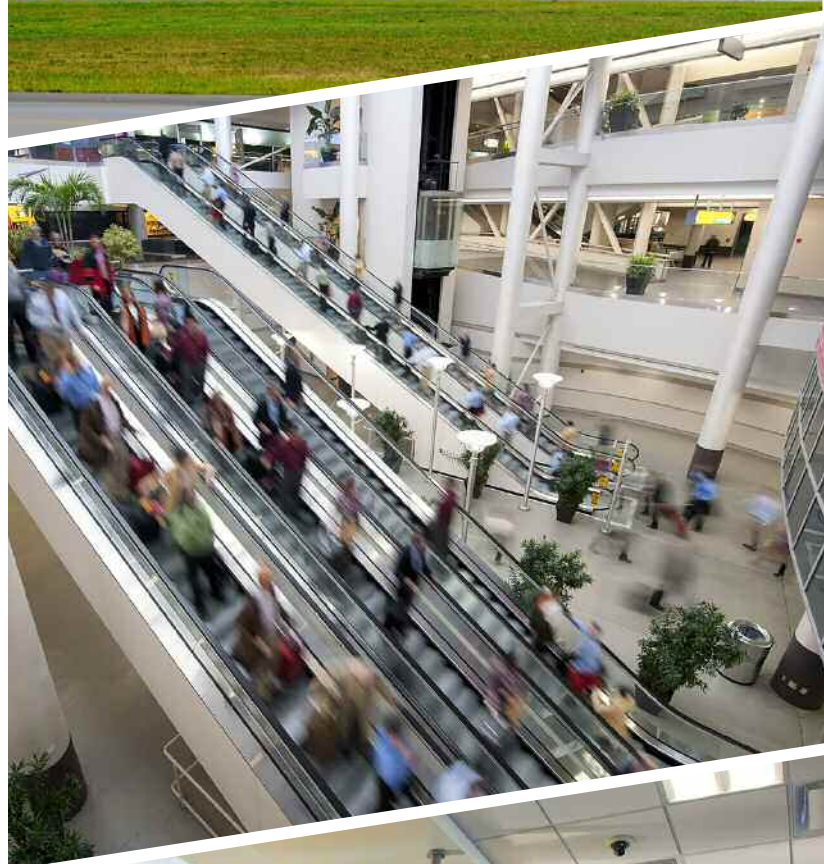
A balanced market share by the seven airlines serving John Glenn International keeps airfares competitive. Two runways allow simultaneous landings and departures, maximizing airport capacity.

Inside the recently-modernized terminal, free Wi-Fi and over 2,000 power outlets create a virtual business lounge throughout the airport. Food and retail offerings are continually updated to meet the evolving needs of travelers. A new terminal, including a parking garage, rental car facility and utility upgrades, is on the horizon.

With competitive airfares and unsurpassed ease of use, there is no better destination than John Glenn International.

**John Glenn International offers:**

- Nearly 150 daily departures
- Service to more than 7.3 million passengers a year
- 33 nonstop destinations





## RICKENBACKER INLAND PORT

As one of the world's few cargo-dedicated airports, Rickenbacker International Airport offers an uncongested option to move air cargo quickly. The airport is a critical logistics component of Rickenbacker Inland Port, which provides unparalleled access to highways that stretch across the nation as well as a state-of-the-art intermodal yard. Surrounded by established importers and exporters, the airport is home to the industry's leading logistics providers.

### Rickenbacker includes:

- Air cargo
- Warehouses
- Distribution centers
- Rail service with direct links to eastern water ports
- Top trucking companies
- Foreign-Trade Zone #138
- Significant military presence



## BOLTON FIELD

Bolton Field completes Central Ohio's air services continuum by hosting most of the region's corporate and recreational aviation activities. This cluster of general aviation activities allows John Glenn International and Rickenbacker to accommodate expansion in their respective specialization areas.

### Bolton Field impact:

- Produces \$11.2 million in total annual economic output
- Supports 104 jobs
- Generates \$2.5 million in annual payroll



## The Community

**Picture** a metro area of nearly 2 million people that offers thriving arts, fashion, sports and family attractions, yet is within an easy drive of hunting, boating, camping and hiking.

**Picture** a business climate that boasts one of the country's lowest unemployment rates, a diverse economy that creates stable, well-paying jobs and a growing population drawn by the city's many charms.

**Picture** historic neighborhoods, the nation's best zoo, a professional ballet and symphony, and an almost unimaginable range of restaurants, brew pubs, galleries, live theater and night spots.

**Picture** a city with an open attitude that welcomes diversity of all kinds. One that has been voted America's best place to raise kids, the world's most intelligent community, a Top 10 livable city, the No. 1 up-and-coming high-tech city and the most affordable place to retire.

If you can picture all this, you can picture Columbus, Ohio's largest city, the nation's 15th largest and Ohio's state capital.

Founded in 1812, Columbus developed initially as an important stop on the National Highway and as a link in the nation's canal system. Today, the city is powered by a diverse economy that includes logistics, financial services, fashion, education, government, retail, research, health care, hospitality and technology.

If it's sports you want, it's sports you'll get in this No. 1 City for Sports as voted by Scarborough Marketing. Anchored by The Ohio State University's top-ranked athletic teams, the NHL's Columbus Blue Jackets, Major League Soccer's Columbus Crew and the Triple-A Columbus Clippers, sporting events also include yearly national and international spectacles such as the Arnold [Schwarzenegger] Sports Festival and the Memorial Golf Tournament.

If shopping's your thing, we have two of the Midwest's largest and most comprehensive retail centers – Polaris Fashion Place and Easton Town Center.

If family life is important to you, we have some of the best kid-oriented attractions anywhere, including COSI, voted the No. 1 science center in the nation; the world-renowned Columbus Zoo and Aquarium; a park system that offers everything from nature trails to year-round programs; and a growing cycling community that welcomes young riders.

Finally, neighborhoods such as the Short North – a bohemian mix of art, dining, nightlife, fashion, home décor and unique gifts – make Columbus one of the coolest cities in the country.





## The Community *(continued...)*

### Some of Columbus' rankings and honors\*

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- No. 1 best place to live, work and raise a family for African Americans (BET Networks)
- No. 1 in the country, the Columbus Zoo and Aquarium (USA Tourist.com and USA Travel Guide)
- No. 1 library, Columbus Metropolitan Library (Library Journal)
- No. 1 up-and-coming high-tech city (Forbes magazine)
- No. 1 city for sports (Scarborough Sports Marketing)
- No. 1 new baseball park, Huntington Park (Ballpark Digest)
- No. 1 science center, COSI (Parents magazine)
- America's best place to raise kids (BusinessWeek)
- Most affordable place to retire (Forbes magazine)
- All-American City (National Civic League)
- Best super specialty museum in the nation for children, COSI (Child magazine)
- Top arena in the country for stadium experience, Nationwide Arena (ESPN The Magazine)
- Top 10 most livable city (CNN/Money magazine)
- Among America's economically strongest metro areas (Bloomberg Businessweek)
- 4th cleanest city in America (Reader's Digest)
- 4th best fall vacation destination in the world (National Geographic)
- 4th best city in the nation for jobs and housing (Yahoo Finance)

\* Source: City of Columbus Department of Economic Development

### Discover Columbus

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[www.experiencecolumbus.com](http://www.experiencecolumbus.com)

[www.columbus.org](http://www.columbus.org)

[www.columbusregion.com/Living-Here.aspx](http://www.columbusregion.com/Living-Here.aspx)

[www.columbuslibrary.org](http://www.columbuslibrary.org)

[www.gcac.org](http://www.gcac.org)

[www.metroparks.net](http://www.metroparks.net)

[www.cogobikeshare.com](http://www.cogobikeshare.com)

[www.columbusairports.com](http://www.columbusairports.com)

[www.flycolumbus.com](http://www.flycolumbus.com)

[www.rickenbackerinlandport.com](http://www.rickenbackerinlandport.com)

## The Position

The Chief Development Officer provides professional oversight and execution of planning, engineering, and airport development, including all large scale construction programs.

### The successful candidate will have:

- Exemplary negotiation skills
- The ability to handle confidential information with discretion
- Proven ability to balance strategy and tactics of day-to-day operations
- Excellent strategic planning skills
- Excellent financial management and analytical skills
- Excellent planning and organization skills
- Excellent stakeholder engagement and stakeholder relations
- Ability to drive for and achieve results
- Ability to solve challenging problems and provide effective solutions
- Ability to motivate and provide direction to employees
- Strong people management and development skills
- Solid presentation skills

## Position Qualifications

- Bachelor's Degree in planning, engineering, architecture, business, management, commercial real estate or related field required.
- 15 years of work experience in large scale development, commercial real estate, or planning and construction required. 10 years management experience required.

For a full job description, [click here](#).





## Compensation & Benefits

The starting salary for this position is \$190,000 - \$220,000 with an attractive range of benefits including a deferred compensation plan and participation in the Ohio Public Employees Retirement System, in which the authority makes a significant contribution.

## How to Apply:

**A.** Please submit both a **cover letter and résumé.** We require your files to be submitted as **PDF documents.** We prefer that you send both your cover letter and résumé as one combined document. *Please do not send your cover letter in the body of an email.* Send your **PDF** files to ADK Executive Search at:

**[CMH@adkexecutivesearch.com](mailto:CMH@adkexecutivesearch.com)**

**B.** Please complete the ADK employment application form at: **[ADK Application Form](#)** (*this is a secure link*)

**Filing Deadline:  
Sunday, March 19, 2017**

Only complete electronic submissions will be considered.

Email questions to:  
**[CMH@adkexecutivesearch.com](mailto:CMH@adkexecutivesearch.com)**

