The Lee County Port Authority invites applications for

General Aviation Director

Page Field (FMY)

Fort Myers, Florida

Executive Search Services Provided by ADK Consulting & Executive Search
The Airport

The Lee County Port Authority owns and operates Southwest Florida International Airport (RSW) and Page Field (FMY) in Fort Myers, Florida. The Port Authority is operated under the supervision of the Lee County Board of Port Commissioners and a board-appointed Airports Special Management Committee. The leadership has been responsible for the unprecedented success of the airports and is committed to continued growth and development of the region’s air transportation system. The airports operate as an enterprise fund, totally supported by revenue generated from their operations. No ad valorem tax dollars are used for airport operations or expansion.

Page Field (FMY)

Page Field is located just south of downtown Fort Myers serving the business and general aviation market. More than 300 aircraft – including jet, turboprop, single- and twin-engine planes and helicopters - make FMY their full-time home. There is also on-airport aircraft repair, avionics and detailing services, as well as flight training schools, charter operations and aircraft sales. The airport has two asphalt runways – one 6,406 feet with ILS and GPS; the second 4,912 feet with VOR and GPS.

A 2014 study showed Page Field has an economic impact of $109.3 million annually and the airport supports over 1,101 jobs. The Florida Department of Transportation named Page Field the General Aviation Airport of the Year in 2002, 2008 and 2016. These prestigious awards have been given to FMY for superior achievement in safety standards, management, customer service and the overall appearance, comfort and convenience of its facility.

The cornerstone of Page Field is Base Operations, a modern, state-of-the-art aviation complex completed in August 2011 for $34.8 million. It includes a new 22,613-square-foot terminal building with every possible amenity to support business aviation, a 600,000-square-foot ramp to accommodate even the largest business aircraft, a 24,000-square-foot multi-use hangar and a new fuel farm. The professional staff at Base Operations provides the highest level of customer care and outstanding service. The facility has won numerous awards and accolades.

Most recent annual operations in 2016 were 109,000. This position is responsible for 34 employees and an operational budget of $6.9 million ($2.2 million excluding fuel inventory).
The Community

Southwest Florida encompasses a five-county area with 1.2 million residents. Lee County is a 785-square-mile metropolitan area along the Gulf Coast of Florida and the focal point of the region with more than 650,000 residents. Fort Myers enjoys quick access to Interstate 75 and U.S. 41 and major markets with deep water ports such as Miami, Fort Lauderdale and Tampa are less than 150 miles away. In fact, more than 50 percent of the population of Florida is within an easy reach of Fort Myers.

In addition to mild weather and a tropical landscape, the area is one of the top travel destinations in the United States with more than 50 miles of white-sand beaches, including more than 100 barrier and coastal islands, along the warm waters of the Gulf of Mexico. Southwest Florida has some of the most pristine beaches in the U.S. and world renowned for shelling, bird watching and sand sculpting. There are scenic back bays, miles of coastline and picturesque rivers for exceptional year-round kayaking, boating, fishing and water sports. The area has a thriving arts community, music and theater, historical attractions and an abundance of beautiful golf courses. Nature lovers can experience a diverse ecosystem in our many parks, wildlife refuges and gardens. In short, Fort Myers is a great place to live, work, raise a family and grow a business!

Historically, tourism, construction and agriculture were the driving forces in Southwest Florida’s economy, but new opportunities are expanding and diversifying the local economy. Southwest Florida continues to attract corporate headquarters, advanced manufacturing, financial and professional services and information technology. From Chico’s, Gartner, Arthrex, Universal Trailer Holdings Corp., Camuto Group and Fortune 500 Hertz Global Holdings, businesses are relocating to the region or expanding their operations. The cost of living in Lee County is below the national average and there is no personal income tax in the state of Florida.
The Community (continued)

Lee County has a premier integrated health care system that continues to grow. Lee Health is the sixth-largest public health system in the U.S. and offers six hospitals, as well as outpatient centers, walk-in medical centers and primary care physician offices. Southwest Florida is also home to a wide variety of top health care institutions with specialties ranging from cardiology to orthopedics.

The Lee County School District is the ninth-largest district in Florida and the 33rd largest in the nation with more than 85,000 students in grades K-12. The district has an open-enrollment system, which allows parents to choose where their children attend school.

Lee County is home to 10 colleges and universities such as Florida Gulf Coast University, Florida SouthWestern State College, Hodges University and more, offering a diverse range of undergraduate and graduate programs. In addition, there are several high-tech training centers and vocational campuses in the region. All are training today’s students for tomorrow’s jobs.

The region is on the move with all the ingredients for success – a comprehensive higher education system, diverse population, skilled workforce, low crime rate, affordable cost of living, appealing quality of life and a world-class airport.

Arts & Culture
Lee County offers many cultural and historical experiences and a diverse arts community. Residents and visitors can enjoy national tours or artists in concert, community theaters, explore museums and historical homes, browse art galleries or take your family to one of the many local festivals.

Since 1961, the Southwest Florida Symphony has been a vibrant part of the Fort Myers cultural scene by providing a variety of quality concerts with professional musicians. The symphony enriches our community with the joy of music and a commitment to inspire audiences.

The Florida Repertory Theater is well-known for its eclectic performances. The Rep is located in the Arcade Theatre, a 1908 vintage building, representing the charm and splendor of early Florida. Originally used as a Vaudeville house, this very auditorium is where Thomas Edison, along with his friends Henry Ford and Harvey Firestone, saw his first films.
Visitors to the Edison & Ford Winter Estates in downtown Fort Myers will enjoy 20 acres of historic buildings and gardens, the Edison Botanic Research Lab and the Edison Ford Museum. The property has nine buildings listed on the National Register of Historic Places, including the Edison Main House, Guest House, Caretaker’s House and the Ford House. The 1929 historical landscape can be enjoyed throughout the property, including the award-winning Moonlight Garden. The Edison Ford Museum has hundreds of inventions, artifacts and special exhibits.

Sports
For the sports minded, Southwest Florida hosts almost every type - from little league to major league baseball. Some of the best facilities in the country are found here - from outdoor stadiums to state-of-the-art, multi-sport indoor facilities. Fort Myers is the Spring Training home of the Boston Red Sox and Minnesota Twins baseball teams. Fans can enjoy minor league hockey and baseball teams, arena football, as well as local university and college athletics. In addition to the many traditional sports, there are numerous parks and venues for special events unique to the region such as canoe and kayak trails, archery and ranges, swimming and more.

Restaurants & Shopping
With its relaxed atmosphere and location on Florida’s Gulf Coast, there is a wealth of dining choices in Lee County. From waterfront fresh seafood houses, to downtown bistros and bars, to formal white tablecloth restaurants, visitors and residents can dine and entertain at more than five nearby large shopping complexes. Visitors can indulge in a variety of shopping – from colorful galleries, flea markets, open-air outlet malls and high-end retailers. You can also enjoy local beach or waterfront and ethnic specialty restaurants or head to the River District in downtown Fort Myers for all types of dining and nightlife.

Important Links
- Southwest Florida International Airport
- Skyplex
- Page Field
- Base Operations Page Field
- The Beaches of Fort Myers & Sanibel
- Lee County Economic Development Office
The Position

This is a highly responsible position planning, directing and coordinating the day-to-day business for Page Field Airport and Base Operations (FBO) in accordance with applicable federal, state, and local policies, procedures, and regulations. Work is performed independently under general direction of the division director of aviation.

The General Aviation Director:

• Represents the Port Authority with other governmental agencies, private enterprise and the public.

• Directs the development and preparation of the capital and operating budgets for Page Field and Base Operations. Monitors compliance to the approved budget throughout the funding year. Develops rates and fees for Page Field tenants, airport users and service providers.

• Responsible for Page Field lease and contract administration, participates in tenant lease negotiations, monitors compliance with applicable airport minimum standards and leasehold development standards and rules and regulations, reviews tenant agreements for submission to the Board of Port Commissioners for approval.

• Assists in planning and coordinating of airfield construction and development projects.

• Oversees the operation and maintenance of Page Field.

For a full job description, click here.

Position Preferences

The Ideal Candidate will have a Bachelor’s degree from a four-year college or university with studies in aviation management or a related field. A graduate degree in business, transportation, aviation science, or related field is desirable, as is ten (10) or more years of related experience and/or training, or equivalent combination of education and experience. Accredited airport executive designation from the American Association of Airport Executives is desired, as is FAA pilot certification.
Salary & Compensation

The salary range for the General Aviation Director is $85,727.00 to $137,162.00 with an attractive benefit package.

How to Apply:

A. Please submit both a cover letter and résumé. We require your files to be submitted as PDF documents. We prefer that you send both your cover letter and résumé as one combined document. Please do not send your cover letter in the body of an email. Send your PDF files to ADK Executive Search at:
   FMYGA@adkexecutivesearch.com

B. Please complete the ADK employment application form at: ADK Application Form (this is a secure link)

Filing Deadline:
Friday, December 1, 2017

Only complete electronic submissions will be considered.

Email questions to:
FMYGA@adkexecutivesearch.com