Indianapolis Airport Authority

The Indianapolis Airport Authority Invites Applications for

General Counsel

Indianapolis International Airport (IND)

Indianapolis, Indiana

Executive Search Services Provided by ADK Consulting & Executive Search
The Airport

As you land in Indianapolis, the first thing you’ll notice is the airport. Indianapolis International Airport (IND) is the first new international airport in America designed and built after 9/11, (Indianapolis cut the ribbon to its 1.2 million square foot airport complex off I-70 on November 11, 2008). IND has been named the best airport in North America six out of the last seven years (2016, 2015, 2014, 2013, 2012, and 2010) in the airport service quality awards given by Airports Council International (ACI). Also, in 2015 IND was inducted into the elite ACI Director General’s Roll of Excellence, one of the few airports in the nation to earn this prestigious honor.

IND has been rated #1 by travelers in a J.D. Power & Associates customer satisfaction survey. Readers of the luxury travel magazine, Condé Nast Traveler, named IND the best airport in America three years in a row (2016, 2015, 2014). IND is the first airport in the U.S. to win LEED® certification for an entire terminal campus. LEED is a green-building award for Leadership in Energy and Environmental Design. IND has won additional recognition for excellent customer service, concessions programs, and art and architecture.

The airport averages 143 daily flights to 46 nonstop destinations on seven major airlines. In 2015, enplanements were 4,008,256. IND is also the eighth largest cargo center in the U.S. and home of the second-largest FedEx Express operation in the world. Approximately 2.2 billion pounds of cargo were managed at IND in 2015. IND is an important catalyst for economic development in Central Indiana and the Midwestern region, generating an annual economic impact of more than $5.4 billion for the area.

Established as a municipal corporation by the General Assembly in 1962, the Indianapolis Airport Authority (IAA) owns, develops, and operates six airports in the Indianapolis metropolitan area. In addition to Indianapolis International Airport, they include: Downtown Heliport, Eagle Creek Airpark, Hendricks County Airport-Gordon Graham Field, Indianapolis Regional Airport, and Metropolitan Airport. The IAA is governed by a board of nine voting members appointed by the mayor of Indianapolis and representatives from Marion, Hamilton, and Hendricks counties. The board also has one non-voting member representing Morgan County.
The Airport *(continued)*

There are approximately 400 employees at the IAA and the airport is host to over 10,000 jobs. The IAA believes in a high-performing culture that fosters world-class service to enhance our community and understands a diverse workforce will help to accomplish this mission. In 2016, the IAA received three impactful diversity awards for having a diverse leadership staff, implementing initiatives to ensure diverse suppliers conduct meaningful work at the airport, and for supporting diverse community programs. The IAA received a national business diversity award from ACI during the Inclusion Champion Awards; was recognized by the city of Indianapolis for leadership in diversity at the Mayor’s Celebration of Diversity Awards; and by the Indiana Minority Business Magazine as being a Champion of Diversity.

For the 2016 fiscal year, IND had operating revenues of $155 million and operating expenses of $62.4 Million, excluding debt service and depreciation. No state or local taxes are used to operate or manage IND.

**Most recent significant capital improvements include:**

- Stormwater and Deicing Controls and Capacity-Phase 2
- Rehabilitate Runway 5L-23R Phase I and Phase II
- Garage and Canopy Enhancements

**A selection of significant operators at the airport:**

- Federal Express Corporation
- Delta Airlines
- Southwest Airlines
- US Airways, Inc.
- United Airlines
- American Airlines
- Frontier Airlines
- Allegiant
- OneJet
- Signature Flight Support
- MillionAir
- AAR Corp
The Community

**Indianapolis** is the capital and most populous city of Indiana, and is also the county seat of Marion County. As of the 2010 census, the city’s population is 820,445.

Both *Forbes* and Livability.com rank Indianapolis as one of the best downtowns in the United States citing "more than 200 retail shops, more than 35 hotels, nearly 300 restaurants and food options, movie theaters, sports venues, museums, art galleries and parks" as attractions. Indianapolis’ vibrant downtown, less than 15 minutes from the Indianapolis International Airport, helped Indianapolis secure its position as the #1 convention city in the U.S. by USA Today’s reader’s poll.

Both the state and the city of Indianapolis provide a strong business environment, with Indiana ranking 2nd in the nation by Site Selection Magazine as a competitive state and 5th in the nation by Chief Executive Magazine as one of the best states for doing business. Indianapolis is ranked 4th in the U.S. by Forbes as a top city for high-tech industry job growth and 7th in the U.S. by Kiplinger as a great city for starting a business.

As is typical in much of the Midwest, Indianapolis has four distinct seasons. Summers are hot and humid, with a July daily average temperature of 75.4° F. High temperatures reach or exceed 90° F an average of 18 days each year, and occasionally exceed 95° F. Spring and autumn are usually pleasant, if at times unpredictable; midday temperature drops exceeding 30° F are common during March and April. Winters are cold, with an average January temperature of 28.1° F.

**Culture:** Indianapolis prides itself on its rich cultural heritage. Several initiatives have been made by the Indianapolis government in recent years to increase Indianapolis’s appeal as a destination for arts and culture. Indianapolis has designated six official Cultural Districts. They are Broad Ripple Village, Massachusetts Avenue, Fountain Square, The Wholesale District, Canal and White River State Park, and Indiana Avenue. These areas have held historic and cultural importance to the city. In recent years they have been revitalized and are becoming major centers for tourism, commerce and residential living.

**Cultural Trail:** Constructed between 2007 and 2013, the Indianapolis Cultural Trail is an urban bike and pedestrian path that connects the city’s five downtown Cultural Districts, neighborhoods and entertainment amenities, and serves as the downtown hub for the entire central Indiana greenway system. The trail includes benches, bike racks, lighting, signage and bike rentals/drop-offs along the way and also features local art work. It was officially opened in May 2013.
The Community (continued)

The city is second only to Washington, D.C., for the number of war monuments inside city limits.
- The Soldiers’ and Sailors’ Monument, located at Monument Circle in the geographic center of the city.
- Indiana World War Memorial Plaza
- Medal of Honor Memorial
- USS Indianapolis Memorial
- Landmark for Peace Memorial
- Project 9/11 Indianapolis

Restaurants: Indianapolis has hundreds of top-notch restaurants, ranging from Shapiro’s (which *USA Today* called one of America’s greatest delis), to Goose The Market (ranked by *Bon Appetit* as one of their Top 10 U.S. sandwich shops), to St. Elmo Steak House (home of the hottest meal in the world, as declared by the Travel Channel), along with IND’s own Harry & Izzy’s, named Best U.S. Airport Food by USA Today.

Things to See: Their many attractions include The Children’s Museum of Indianapolis—which is the largest children’s museum in the world, and has been rated simply “the best” by *Child* magazine. The Indianapolis Zoo (located in the nation’s only urban cultural state park) is ranked among the nation’s top 10 zoos by TripAdvisor, and the Indianapolis Museum of Art—one of the country’s 10 largest and oldest general art museums—won the 2009 National Medal for Museum and Library Services (the nation’s highest honor for museums and libraries).

Shopping: Circle Centre, a four-level urban mall anchored by Carson Pirie Scott, is a downtown landmark. On the city’s north side, The Fashion Mall at Keystone presents such options as Saks Fifth Avenue, Tiffany’s and Crate & Barrel. And smaller, uniquely local shops are found within the city’s various Cultural Districts.

Sports, Arts and Entertainment: Indy’s many stages support thriving local music and theater scenes, while welcoming touring shows of all kinds. Some of the nation’s best performing arts organizations include the Indianapolis Symphony Orchestra, Indianapolis Repertory Theatre, Dance Kaleidoscope, and the Cabaret. And in a city that built its reputation on sports both amateur and professional, you’ll almost always find some sort of competition going on. As host of the world’s 1st and 2nd-largest single-day sporting events (the Indianapolis 500 and the Brickyard 400)—and as the host of Super Bowl XLVI in 2012—they know how to show guests a good time.
The Position

This position is responsible for providing leadership and strategic direction as it relates to the Authority’s government affairs as well as legal responsibilities and rights. The incumbent for the position serves as a member of the Executive Management Team, reporting to the Executive Director/CEO. This is a senior management position providing policy-level assistance in the management, development, operation of the airport’s and ancillary facilities and legal services for the benefit of the airport. The General Counsel also coordinates and supervises the contractual and leasing responsibilities of the airport and is responsible for the airport’s land acquisition program and legal assistance to the airport’s staff and Board.

Position Qualifications

• Graduation from an accredited college or university with major course work in business or public administration or a closely related field
• Graduation from an accredited law school with a JD Degree
• At least 5 years of experience managing legal work

For a full job description, please click here.
Salary & Benefits

The salary for this position is $150,000 to $170,000 with an attractive range of benefits.

How to Apply:

A. Please submit, both a cover letter and résumé. We require your files to be submitted as PDF documents. We prefer that you send both your cover letter and résumé as one combined document. Please do not send your cover letter in the body of an email. Send your PDF files to ADK Executive Search at: IND@adkexecutivesearch.com

B. Please complete the ADK employment application form at: ADK Application Form (this is a secure link)

Filing Deadline:
Friday, February 17, 2017

Only complete electronic submissions will be considered.

Email questions to: IND@adkexecutivesearch.com