

The Hillsborough County Aviation Authority Announces New Director of Airport Concessions



Kate Webb

TAMPA, FL – The Hillsborough County Aviation Authority has appointed Kate Webb as Director of Airport Concessions for Tampa International Airport (TPA). In this role, she will be responsible for concessions planning, budgeting, reporting and oversight related to rental cars, ground transportation, retail, duty free, food & beverage and other related ancillary services. In addition, Ms. Webb will play a critical role in defining and implementing future-focused strategic initiatives for profitable and sustainable business performance and revenue growth of non-aeronautical activities.

Ms. Webb has served as Manager, Contracts and Proposals for the Metropolitan Airports Commission for the past four years. She has been responsible for creating, administering, and awarding the Request for Proposals (RFP) process to redevelop Minneapolis-St. Paul International Airport's (MSP) concession program. In November 2017, Airport Business named Ms. Webb a Top 40 Under 40 for her work on the MSP concession program redevelopment. Previously, Ms. Webb served as Contract Administrator for Chattanooga Airport Authority, and has worked with the Tellus Science Museum and the Georgia Commission for Service and Volunteerism.

"I am thrilled to have the opportunity to join the team at the Tampa International Airport," said Ms. Webb. "This is an exciting time to join TPA with the recently redeveloped, award-winning, concessions program and the newly unveiled consolidated rental car facility, improved guest experiences, optimized airport revenue possibilities, and extended operator opportunities. TPA is a leader in so many categories and is known for their hospitality and attention to guest experiences. I am honored to be a part of the dedicated team that pushes boundaries and achieves excellence."

Ms. Webb earned a Bachelor of Political Science from Georgia College and State University, and a Master of Education from Troy University.

This national search was conducted by ADK Executive Search, a retained executive search firm specializing exclusively in searches for the aviation/aerospace community.

[Tampa International Airport](#)