



**long beach**  
airport

The City of Long Beach invites applications for

## **Airport Director**

Long Beach Airport (LGB)

Long Beach, California

*Executive Search Services Provided by ADK Consulting & Executive Search*

## The Airport

Serving the Long Beach area since 1923, the Long Beach Airport (LGB) is an important transportation and business hub for the Southern Los Angeles County and Northern Orange County areas. Strategically located approximately half-way between downtown Los Angeles and Orange County, LGB has been a vital partner in the economic growth of Long Beach for almost a century. This economic activity began with some minor military aviation activity which then evolved into the largest Douglas Aircraft manufacturing facility in the 1940s. LGB now has over 200 businesses on and immediately adjacent to the Airport including Virgin Galactic's LauncherOne design and production facility. There are nearly 100 acres of mid-rise business park and hotel uses, several top-rate fixed base operators, and specialty aviation service companies, as well as a Gulfstream Aerospace aircraft service center.

Presently, Long Beach Airport covers 1,166 acres and has three runways, the longest being 10,000 feet, and eight taxiways with several stubs off of the taxiways. It is a hub of corporate activity as well as being one of the nation's busiest airports in terms of general aviation activity. The Airport supports approximately 45,000 jobs and has a total economic impact of more than \$10 billion per year. Long Beach Airport operates without support from the City's General Fund or taxpayer dollars.

Five major airlines provide nationwide service at LGB. JetBlue, Southwest, American Airlines, Delta Air Lines and Hawaiian along with numerous smaller charter operators handled approximately 2 million passenger enplanements in fiscal year 2018. Adding to LGB's economic strength, FedEx and UPS landed just over 46 million pounds of cargo last year. This activity in 2018 combined with a healthy general aviation component, provided LGB with just over 266,000 aircraft operations.

The City began efforts to control aircraft noise through adoption of an ordinance more than 35 years ago. These efforts were groundbreaking and precedent setting—and they were challenged in the federal court system. It took more than a dozen years and substantial legal fees to strike a reasonable balance between air commerce and community noise exposure. The resulting Airport Noise Compatibility Ordinance (LBMC 16.43), adopted in 1995, gives Long Beach one of the strictest noise-controlled airports in the United States.





## The Airport *(continued...)*

There are 105 employees currently on payroll at the Airport working for the city of Long Beach. The Airport's operating budget for FY 2019 is \$49 million. The airport recently completed rehabilitation of Runway 26L and will soon begin rehabilitating Taxiway C. Additionally, the Airport is in the design phase of one of the largest projects in Airport history, Phase II Terminal Area Improvement Program.

### Accolades

- Condé Nast Traveler Reader's Choice Best Airports in America for 2014, 2015, 2016, 2017
- USA Today/10Best.com Readers' Choice for Best Airport Dining for 2016, 2017
- Airports Council International – North America (ACI-NA) national award for 2016, 2017 Best Dining Program
- Sunset Magazine Travel Award, 2017
- BBC List of 10 Most Beautiful Airports in the World, 2014
- TripAdvisor 2014 Certificate of Excellence
- Long Beach Heritage 2014 Preservation Award (terminal)
- Construction Management Association of America (CMAA) 2014 Awards for Project Achievement/Transportation and Building \$11-\$50 million; Project Achievement/Sustainable Construction \$11-\$50 million; and Project Achievement/Design Quality Partner \$11- \$50 million
- League of California Cities Helen Putnam Award for Excellence 2014 (Public Works, Infrastructure, and Transportation)
- Fodor's Travel List of Top 10 Airport Terminals 2014





## The City of Long Beach Community

Ideally located on the Pacific coast just south of Los Angeles and adjacent to Orange County, the City of Long Beach, California (population 470,000) is at once a Southern California seaside resort, an urban metropolis with a diverse economy, and a tapestry of small neighborhoods whose international cultures are woven into a tightly knit yet heterogeneous community.

Long Beach enjoys a quintessential Southern California climate that makes its abundance of cultural and recreational options appealing throughout the year. It boasts six miles of beaches and numerous beautiful parks and open spaces, as well as The Long Beach Convention Center, Aquarium of the Pacific, Queen Mary, and the annual IndyCar Grand Prix of Long Beach. Along with a variety of other attractions that include two historic ranchos, three marinas, and five golf courses, the City's many offerings help to draw 5.5 million visitors every year.

The community's economy is further supported by a wide variety of industries including education, health and social services, manufacturing, retail trade, and professional services, among others. The City is a hotbed for startup activity, education and ingenuity. Also located within the City are Long Beach City College and California State University, Long Beach, which has repeatedly been named a "Best Value College" in the nation by Kiplinger. Serving the K-12 student population, the Long Beach Unified School District consistently attracts international recognition for increasing student achievement and public education best practices and consistently ranks among the Top 10 urban school districts in the country in a variety of reports and rating systems.

Committed to using technology to help deliver the best possible services, Long Beach has been named among the Top 10 "Digital City" in America for seven consecutive years. *(continued...)*





# Long Beach CALIFORNIA

## Long Beach Community (continued...)

The seventh largest city in California and one of the most diverse in the country, Long Beach offers its residents and visitors all the amenities of a large metropolis while maintaining a strong sense of community and cohesiveness throughout a wide variety of unique and desirable neighborhoods. Long Beach is known for being bike-friendly and has been ranked the 10th most walkable city in the nation in both 2016 and 2017.

For more information about the City of Long Beach, please visit their website at [www.longbeach.gov](http://www.longbeach.gov)

## The City of Long Beach Government

Long Beach is a full-service Charter City governed by nine City Council members who are elected by district and a Mayor that is elected at-large. Elected officials also include the City Attorney, City Auditor, and City Prosecutor. The Council Members and the Mayor are subject to a three-term limit, which allows them to serve for a maximum of twelve years. The City Council appoints a City Manager and a City Clerk. The City Manager is responsible for the efficient administration of all City departments, excluding those under the direction of a separately elected official, Board or Commission. Long Beach is a full service City providing all traditional public services. In addition to its traditional services, Long Beach also maintains one of the world's busiest seaports, which serves as a leading gateway for international trade. The City also has its own full-service commercial airport, an Energy Resources Department, and is one of only three cities in California with its own Health Department. Long Beach is supported by a total FY 2019 budget of approximately \$3 billion, with the General Fund budget totaling \$499 million. More than 6,000 full and part-time employees support municipal operations with the majority being represented by eleven employee associations.



## The Position

The city of Long Beach seeks an innovative, dynamic and forward-thinking leader who is committed to excellence, continuous improvement, environmental sensitivity, and efficiency. The Airport Director is responsible for managing the Airport Department in a cost effective, business-friendly manner; meeting environmental objectives, and complying with safety, security, and other regulatory requirements. The Airport Director will work closely with the city of Long Beach elected and appointed officials, including the Airport Advisory Commission. This is one of fifteen departments that reports to the City Manager and works with the other departments.

The Airport Director provides vision and proactive efforts to ensure safe, secure, sustainable, customer-friendly and efficient facilities and grounds for the traveling public and the region. The leader will serve as the primary ambassador and chief spokesperson for the Airport, not only in the community but regionally, and nationally, representing the organization to current and potential customers, partners, governmental agencies, and the public at large.

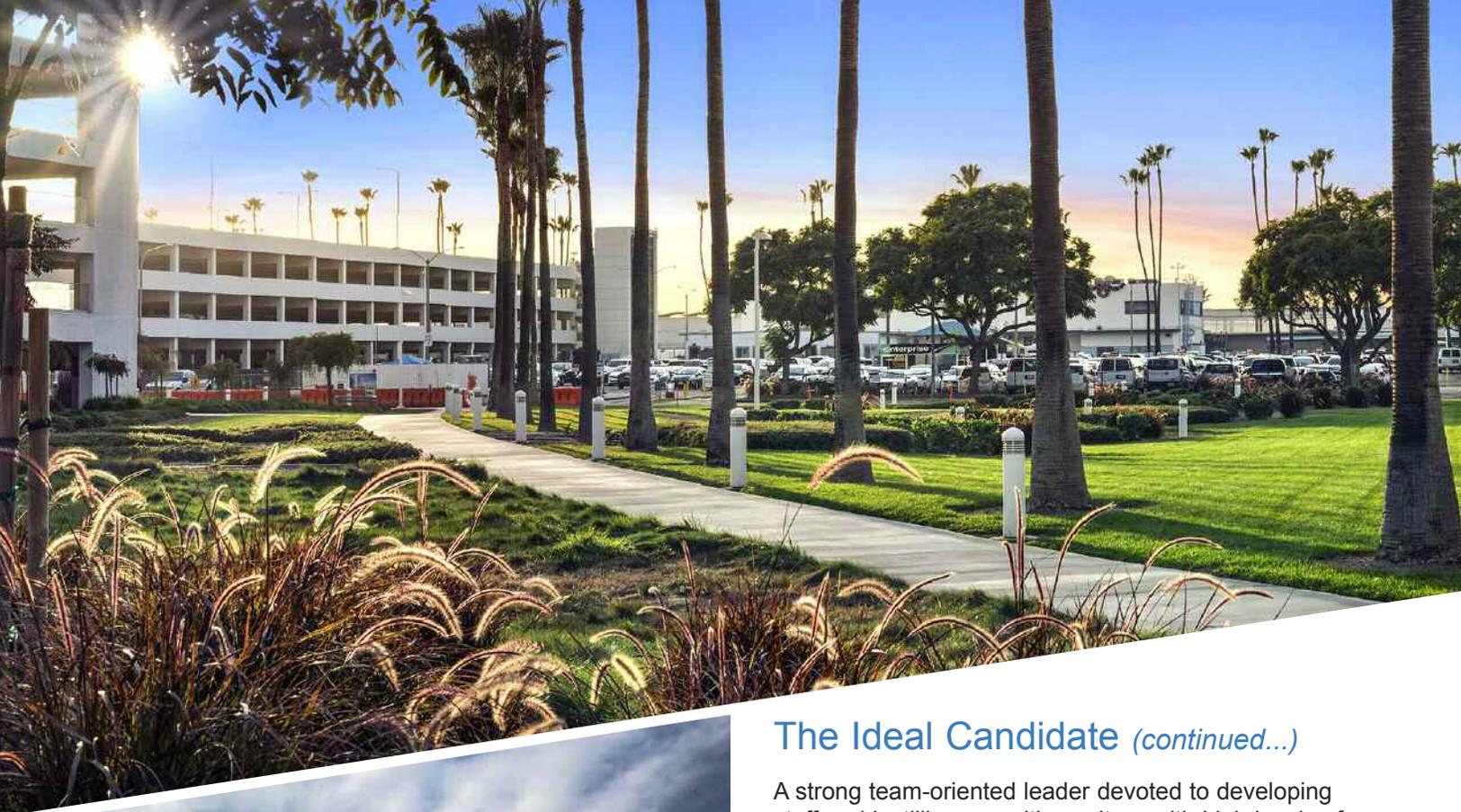
The Airport Director will establish and lead the administrative activities including negotiations with business partners that will ensure positive and progressive practices that result in strong management, revenue and customer service enhancements, while maintaining the City's noise ordinance, environmental responsibility and sensitivity to community interest.

## The Ideal Candidate

The ideal candidate will have a bachelor's degree from an accredited college or university in aviation management, business, public administration, economics, or a closely related field. A minimum of seven years of progressive leadership experience in an organization in the aviation industry is preferred as is certification as an Accredited Airport Executive (A.A.E.) by American Association of Airport Executives or certification as an International Airport Professional (I.A.P.) by Airports Council International.

The ideal candidate must have demonstrated strength in strategy development, business and capital planning, business development, and fiscal administration. The candidate must possess demonstrated ability to establish and maintain effective working relationships with the business community, elected and appointed officials, community neighbors, airline representatives, general aviation community, tenants, staff members, City departments, regulatory agencies, and numerous stakeholders. *(continued...)*





## The Ideal Candidate *(continued...)*

A strong team-oriented leader devoted to developing staff and instilling a positive culture with high levels of employee engagement is critical. The candidate must be one who is a consensus builder, creative problem solver and collaborative leader internally and externally. An executive who has established a reputation of leadership and participation in the industry, regional economic development and the community is desired. Strong knowledge of business practices and principles, along with a broad understanding of industry-related trends and solid technical competence is also desirable.

## Salary & Compensation

The salary for this position is in the low \$200,000s based on qualifications and experience, with an excellent benefits package including a transportation allowance, participation in the CalPERS retirement system and an optional Deferred Compensation 457(b) Plan.

To review the very robust benefits package for this position, [click here](#) to see the benefits summary.

## How to Apply:

To apply online, [click here](#)

Deadline for applications:  
**Friday, March 29, 2019**

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