



**Louis Armstrong New Orleans  
International Airport**

The New Orleans Aviation Board invites applications for  
**Deputy Director of Aviation  
Business & Financial Management**  
Louis Armstrong New Orleans International Airport (MSY)

**New Orleans, Louisiana**

*Executive Search Services Provided by ADK Consulting & Executive Search*

# The Airport

**Louis Armstrong New Orleans International Airport (MSY)** is the gateway to one of the top travel destinations in the world – New Orleans. Louis Armstrong New Orleans International Airport (MSY) is the gateway to one of the top travel destinations in the world – New Orleans. Conveniently located 15 minutes from downtown and the historic French Quarter, MSY is poised for the future as the Airport of the Gulf South providing safe, first class customer service to travelers from around the world.

The New Orleans Aviation Board (NOAB) oversees the operation of the Airport and the Downtown Heliport as an unattached board of the City of New Orleans. The nine member board is appointed by the Mayor of New Orleans with the approval of the City Council. The Airport served over 11.1 million passengers in 2016.

Over the past five years, MSY has consistently experienced increased passenger traffic and was recognized as the fastest growing airport in 2013. It is the largest commercial airport in the state of Louisiana and serves over 81% of all passengers flying into the state. The Airport has an annual economic impact of over \$5.3 billion.

The Airport is currently ranked 37th of all commercial airports in the United States. Airport total annual revenues exceed \$114 Million with an annual operating budget of approximately \$50 Million. A Capital Improvement Program is underway with a budget approaching \$1 Billion, including the construction of a new 35-gate world-class north terminal replacement facility which broke ground on January 14, 2016.

The terminal project includes a new 2,000 space parking garage, central utility plant, on-airport roadway system, and related facilities. The new terminal is scheduled to open October 1, 2018.

MSY has 17 airlines with an all-time record high of 59 nonstop destinations, which includes 5 international routes.

The airlines serving the Airport are:

- Air Canada
- Alaska Airlines
- Allegiant
- American Airlines
- Air Express
- British Airways
- Choice Air
- Condor
- Copa Airlines
- Delta
- Frontier
- Glo
- JetBlue
- Southwest
- Spirit
- United
- Vacation Express

MSY has two FBOs: Atlantic Aviation and Signature Flight Support. Additional information about MSY can be found at [FlyMSY.com](http://FlyMSY.com).





## The Community

New Orleans is one of the country's most unique cities. With a decidedly European flair and flavor, visitors and residents alike will enjoy the incredible food, music and lifestyle that this city offers.

According to 2010 Census Bureau estimates, New Orleans' population is made up of approximately 343,829 residents. Jefferson Parish, adjacent to New Orleans and a part of the metro area, is home to 432,552 residents according to 2010 Census data.

New Orleans' hospitality industry is the city's largest employer with a work force that is 80,000 strong.

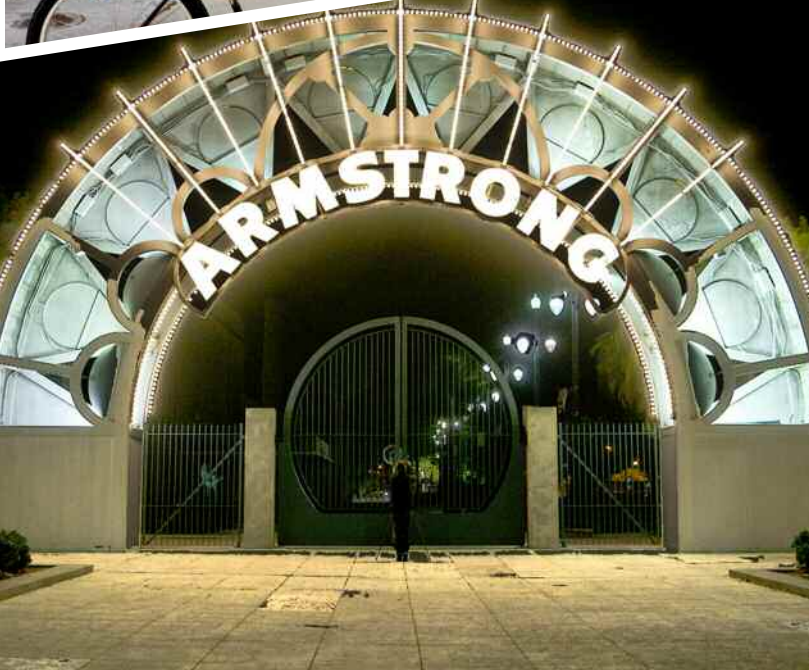


## Architecture & Culture:

New Orleans, with its richly mottled old buildings, its sly, sophisticated - sometimes almost disreputable - air, and its Hispanic-Gallic traditions, has more the flavor of an old European capital than an American city. Townhouses in the French Quarter, with their courtyards and carriageways, are thought by some scholars to be related on a small scale to certain Parisian "hotels" - princely urban residences of the 17th and 18th centuries.

Visitors particularly remember the decorative cast-iron balconies that cover many of these townhouses like ornamental filigree cages. European influence is also seen in the city's famous above-ground cemeteries. The practice of interring people in large, richly adorned aboveground tombs dates from the period when New Orleans was under Spanish rule. These hugely popular "cities of the dead" have been and continue to be an item of great interest to visitors. Mark Twain, noting that New Orleanians did not have conventional below-ground burials, quipped that "few of the living complain and none of the other."

One of the truly amazing aspects of New Orleans architecture is the sheer number of historic homes and buildings per square mile. Orleanians never seem to replace anything. Consider this: Uptown, the City's largest historic district, has almost 11,000 buildings, 82 percent of which were built before 1935 - truly a "time warp."



## Food & Dining:

According to Tom Fitzmorris and [www.nomenu.com](http://www.nomenu.com) there are more than 1,400 restaurants open in New Orleans today, a new city record! In New Orleans, at breakfast we discuss lunch and at lunch we discuss what's for dinner. We are a city that loves to eat and appreciates food. From fine-dining to \$7 po-boys, our food is both unique and affordable. Check out a few of our restaurants, where you will often times find world-renowned chefs cooking in the kitchen. Our city is home to internationally recognized culinary heroes, who are encouraged by locals and visitors alike to experiment in the kitchen and serve up some of the world's most unique and creative dishes that are always seasoned to perfection. Visit [www.neworleanscvb.com](http://www.neworleanscvb.com) and [www.gonola.com](http://www.gonola.com) for more information.

## Cultural Events

New Orleans is known for its festival calendar, filled with celebrations of food, music and the city's unique culture. Beginning with Mardi Gras and ending with Christmas New Orleans Style, our calendar year has a festival for everyone. And in a city that loves to party, many of our festivals and cultural celebrations are seeing record-breaking attendance levels.

In 2014, French Quarter Festival saw more than 732,000 attendees in a four day period and the New Orleans Jazz and Heritage Festival hosted more than 430,000 people, its highest attendance levels since 2003. From Cajun and Zydeco to oysters to poboys to Carnival time, everyone loves New Orleans' one-of-a-kind festival season.

## Attractions & Museums:

New Orleans is home to attractions and museums that speak to the city's unique culture as well as general attractions sure to please any visitor. Examples include: plantation homes, riverboat cruises, tours, Café Du Monde, African American Museum, Louisiana State Museums, The New Orleans Historic Collection, Ogden Museum of Southern Art, Audubon Zoo, Harrah's Casino and its entertainment-filled Fulton Street Promenade, New Orleans Museum of Art, Bestoff Sculpture Garden, City Park, the Botanical Gardens, Fair Grounds Race Course and Slots, Contemporary Arts Center, Louisiana Children's Museum, Louisiana Philharmonic Orchestra, the New Orleans Ballet, Audubon Insectarium, The Southern Food and Beverage Museum, Museum of the American Cocktail, The Audubon Aquarium of the Americas, Blane Kern's Mardi Gras World and the National WWII Museum.





## Sports

New Orleans' line-up of sporting events and sports venues are sure to live up to every fan's expectations. The city is home to several sports teams showcasing premier events in football, basketball, baseball and soccer including the Saints, Pelicans, Baby Cakes and the Jesters. The state of Louisiana, known as the "Sportsman's Paradise," is also renowned for its fishing and hunting hot spots. The Mercedes-Benz Superdome completed an \$85 million renovation; part of an overall \$336 million renovation that began in 2006. Key significant enhancements include an expansion of the Plaza Level concourse by 50 feet, 135 additional new women's restrooms, additional concession points of sale on the Plaza Level, 3,100 additional Plaza Level seats, 186 digital concourse monitors and two new premium bunker club lounges.

On October 4, 2011, Governor Bobby Jindal joined Saints Owner Tom Benson and key representatives of Mercedes-Benz USA to announce a 10-year agreement reached between the NFL Saints and Mercedes-Benz USA to name the Louisiana Superdome the **"Mercedes-Benz Superdome."**

**Laissez les bons temps rouler...  
Let the good times roll!!**

*Community description courtesy of the New Orleans Visitors Bureau.*



## The Position

Louis Armstrong New Orleans International Airport (LANOIA) stands as a beacon of success amidst the recovery and rebuilding efforts in the New Orleans region. The Airport serves as the gateway to one of the most culturally rich, entertaining, and economically important regions in the United States. The selected candidate must be an expert, resourceful and visionary airport leader, able to team with the New Orleans Aviation Board, the staff, the airlines, the concessionaires, and various other stakeholders to propel the Airport to its destiny.

The Deputy Director of Aviation – Business and Financial Management is responsible for overseeing the business and finance matters airport-wide, including budgeting and accounting, financial planning and analysis, external audit preparations, coordinating airport financial goals with the City, and working to secure grants and bonds to finance capital improvements, air service development, and properties and business development.

For a complete job description for the Director of Aviation, [click here](#).

## Position Requirements

- Bachelor's degree in Business Administration, Finance, Economics, Accounting, Public Administration, Aviation Management, Political Science, Management, or related field or equivalent experience
- At least five (5) years of professional experience in a finance- or business-related field, with at least three (3) years of management experience in budgeting, finance, business, and analysis of agency financial operations
- Substantial management experience at an airport or other aviation entity is desired, and CPA, AAE or other relevant credential is a plus





## Salary & Compensation

Compensation for this position will be dependent upon qualifications and will include, in addition to a competitive salary, standard benefits related to healthcare and retirement. All considerations are subject to negotiations between NOAB and the selected candidate.

### How to Apply:



**A. Please submit both a cover letter and résumé. We require your files to be submitted as PDF documents.** We prefer that you send both your cover letter and résumé as one combined document. Please do not send your cover letter in the body of an email. Send your **PDF** files to ADK Executive Search at: **[MSY2@adkexecutivesearch.com](mailto:MSY2@adkexecutivesearch.com)**

**B. Please complete** the ADK employment application form at: **[ADK Application Form](#)** (*this is a secure link*).

#### Filing Deadline: Open Until Filled

Only complete electronic submissions will be considered.

Email questions to:  
**[MSY2@adkexecutivesearch.com](mailto:MSY2@adkexecutivesearch.com)**

*Photo credit to [NewOrleansOnline.com](#) and Rebecca Ratliff for all community photos except the streetcar photo by Paul Broussard.*