The Ogdensburg Bridge & Port Authority Invites Applications for

Airport Manager
Ogdensburg International Airport (OGS)
Ogdensburg, New York

Executive Search Services Provided by ADK Consulting & Executive Search
The Airport

The Ogdensburg International Airport (OGS) serves general aviation with commercial service from Cape Air. It is located within two miles of Ogdensburg’s central business district. The airport has a single runway of 5,200 feet in length with a 1,200 feet extension underway. A future cross-wind runway is planned.

The Ogdensburg International Airport (OGS) offers daily commercial air service to travelers flying into and out of northern New York, Massachusetts, and southeastern Ontario, Canada. The airport is just one hour from Ottawa, Ontario, Canada, making it ideal for business travelers who want air service from a nearby U.S. airport.

The airport is also conveniently situated in the center of St. Lawrence County, providing quick and easy access to the County’s major urban areas of Canton, Massena, Potsdam and Gouverneur.

The Ogdensburg International Airport also offers ten (10) T-Hangars for rent for private aviators and has a number of tie down spots for visitors. The Airport is experiencing an upgrade from a Class Type II, Index A, to a Class I, Index B operating certificate to encourage low-cost carriers at the Airport. Enplanements for year ending 2014 were 5,507, and it is anticipated that this figure will substantially increase upon receipt of service of low-cost carriers.

In anticipation of new service, the Authority has implemented a $25.6 million facility upgrade to support the service.

The most recent significant capital improvement projects, completed or underway include:
• Airport Expansion Project (Runway 9-27 Expansion, NYS Route 68 Relocation, & Parking Lot)
• Airport Passenger Terminal Expansion Project
• Construction of a new, heated transitional hangar now available for lease

The Ogdensburg Bridge and Port Authority (OBPA) serves as FBO on the general aviation side of the operations, and Cape Air is an essential air service provider. The operations budget for this year is $549,000 and the capital budget is approaching $19.1 million.
The Community

The City of Ogdensburg, New York, is located in northern St. Lawrence County along the southern shore of the beautiful St. Lawrence River, directly across from Canada and encompasses an area of approximately 8.18 square miles with a diverse population of 11,128 according to the 2010 Census. With more than six miles of shoreline along the mighty St. Lawrence River and close proximity to major Canadian and American commercial markets and thriving business enterprises, Ogdensburg blends a unique complementary mix of rural charm and urban amenities.

Ogdensburg has many tourist attractions. It is the site of the Frederic Remington Art Museum, the downtown museum housed in the former family mansion of local industrialist David Parish on Washington Street. While the house was always called the Parish Mansion, Eva Remington lived there as a widow after the death of her husband Frederic Remington. He was notable for his paintings of the American West. The collection of Remington art and memorabilia is based on items from the estates of Eva Remington and her sister Emma.

Fort La Presentation is another tourist attraction of the City of Ogdensburg. This attraction was organized and reconstructed to serve the organization’s mission to operate the fort as a living history museum. Not only was it formed as a basis for education and heritage tourism, it was created in appreciation for the diverse history and peoples of the area.

Founder’s Weekend re-enactment and colonial trade fair on Van Rensselaer (Lighthouse) Point is a commemoration of Ogdensburg’s French colonial roots. The weekend is a colorful tribute to the founding of Fort de La Présentation in 1749 through to the end of the French period in 1760 with the Battle of the Thousand Islands, which was the last battle of the French and Indian War. The action-packed weekend attracts a range of re-enactors from Canada and the United States. Many from Quebec descend from the men who served here more than 250 years ago in regular and militia regiments. Similarly, many Americans portray the provincials and rangers raised in the areas in which they now live, and some may have had ancestors serving in those long-age units.
The Community (continued)

The Ogdensburg International Seaway Festival is the biggest family reunion in St. Lawrence County. You can expect to find all the aspects of the traditional Seaway Festival including the Children’s Fishing Derby, the annual Remington Canoe Race, the Battle of the High School Bands competition, the Huge Fireworks Display, the Largest Parade in St. Lawrence County, the Duck Race, and the Annual Antique Car Show, as well as outdoor concerts, craft shows, and other events.

The Ogdensburg Annual Expo, sponsored by the Ogdensburg Boys and Girls Club is held on the 3rd weekend in March and is one of the main fundraisers for the organization. Businesses of the North Country, as well as local artisans, for a three-day weekend.

In addition to its attractions, Ogdensburg is a cross-border shipping center as a result of Canadians ordering goods on the internet and having them delivered to package-receiving companies, such as the UPS Store where they pick up their goods to bring the items into Canada themselves. Often this is due to U.S. companies offering web shopping but not shipping to Canada or charging a much higher price for items (or shipping charges) being sent to Canada. Businesses also warehouse their materials in Ogdensburg for shipping to locations in the U.S. and overseas.

Information is also available on the websites of:

- Greater Ogdensburg Chamber of Commerce
- City of Ogdensburg
- St. Lawrence County Chamber of Commerce
The Position

The OBPA seeks a progressive, decisive member for the leadership team of what will be one of the fastest growing Part 139, Class I, Primary Commercial Service Airports in northern New York State. The ideal candidate has professional and practical aviation experience, with the background and achievements which will assist in moving the OBPA forward with its future operational and capital goals and who has a proven track record of earning the respect and trust of internal and external stakeholders. Under the direction of the Executive Director and the Director of Operations for the Port, the Airport Manager is in charge of assessing, evaluating, coordinating, and overseeing the daily airport operations. He/she must also make sure that the airport complies with aviation regulations and procedures.

For a full job description, click here.

Position Requirements

To be considered, candidates should have a Bachelor’s Degree in Aviation Management, Business Administration, Public Administration, or a closely related field with a Master’s Degree preferred, or any equivalent combination of training, education, and experience. Candidates must also have extensive experience in directing or assisting in the direction of airport operations and activities, five years of which include experience in a supervisory capacity. Certified Member (C.M.) designation through AAAE is required. A.A.E. accreditation is preferred or ability to obtain within one year from date of employment.
Salary & Benefits

The starting salary is $78,000 - $90,000 DOE, with an excellent benefit package including management confidential life insurance, health insurance and flexible spending, vision and dental coverage, and New York State & Local Retirement.

How to Apply:

A. Please submit, in PDF format, both a cover letter and résumé. One file is appreciated. Please do not send your cover letter in the body of an email. Send your PDF files to ADK Executive Search at: OGS@adkexecutivesearch.com

B. Please complete the ADK employment application form at: ADK Application Form (this is a secure link)


Only complete electronic submissions will be considered.

Email questions to: OGS@adkexecutivesearch.com