



The Lee County Port Authority invites applications for  
**Executive Director**  
Southwest Florida International Airport (RSW)  
Page Field (FMY)  
Fort Myers, Florida

*Executive Search Services Provided by ADK Consulting & Executive Search*

## The Airport

The Lee County Port Authority (LCPA) owns and operates **Southwest Florida International Airport** (RSW) and **Page Field** (FMY) in Fort Myers, Florida. The Port Authority is operated under the supervision of the Lee County Board of Port Commissioners and a board-appointed Airports Special Management Committee. The leadership has been responsible for the unprecedented success of the airports and is committed to continued growth and development of the region's air transportation system. LCPA has more than 370 employees between RSW and FMY, which are located 12 miles apart and encompass more than 14,000 acres of land. LCPA operates as an enterprise fund, supported by revenue generated from its operations without the use of ad valorem tax dollars.

Southwest Florida International Airport was certified for operation in May 1983 and is one of the newest airports in the nation. RSW serves a five-county air trade area of Southwest Florida and is the front door to some of the most beautiful and unique destinations in the world, including Fort Myers, Sanibel, Captiva, Bonita Springs, Cape Coral, Estero, Fort Myers Beach, Naples, Marco Island and the Everglades, Charlotte Harbor and the Gulf Islands as well as other points available along Florida's Gulf Coast.

Southwest Florida International Airport served nearly 8.4 million passengers in 2015 and is in the top 50 U.S. airports for passenger traffic and fifth largest in the state of Florida. Fourteen airlines serve RSW with 46 nonstop domestic and international destinations. RSW has had nonstop service to Germany for 22 years and supports multiple flights to Canada. 2015 was the airports best year in its 33-year history with year-to-date passenger traffic up more than 5 percent from the previous year, as well as significant gains of 11.9 percent in international passengers. Positive growth continues in 2016 with year-over-year increases of 5.4 percent, which indicates the appeal for travel to Southwest Florida as well as continued support and good relationships with our airline partners in maintaining a strong complement of flight schedules to accommodate demand.





## The Airport *(continued)*

After decades of record-breaking growth, a new state-of-the-art terminal complex opened in 2005. This award-winning facility was designed with today's travelers in mind offering a spacious, bright, open terminal with three concourses and 28 gates. RSW has local and nationally branded food, beverage and retail establishments, ample charging stations, free Wi-Fi throughout the terminal and an on-site rental car facility.

Recent projects completed to handle future growth and enhance the customer experience at RSW include the opening of a new Aircraft Rescue & Fire Fighting station, the I-75 Airport Direct Connect roadway, providing access between the airport and major highway system, and the addition of Airport Plaza, with a large Cell Phone Lot, adjacent to a gas station and convenience store.

Long-term projects at Southwest Florida International Airport include the widening of the airport's entrance road, expansion of the security checkpoints as well as design and construction of a new Air Traffic Control Tower and second runway.

RSW is a Class A Port of Entry with full-service customs and immigration services and an international transit lounge. The entire airport is designated as a Foreign Trade Zone. Southwest Florida International Airport has significant land and non-aeronautical development opportunities at Skyplex, which is 1,100 acres on the north side of the runway available for non-aviation and aviation businesses.

The annual operating budget in fiscal year 2015-16 for RSW was \$114.7 million. A 2014 Florida Department of Transportation Economic Impact Study shows RSW's total contribution to the region's economy, through direct and indirect sources, is \$4.3 billion annually and 45,000 jobs.

Southwest Florida International Airport is a six-time recipient of Florida Department of Transportation's Commercial Service Airport of the Year Award. RSW also ranked highest in medium-sized airports for traveler satisfaction in the 2015 J.D. Power North American Airport Satisfaction Study. In addition, the airport has been recognized by regional, state and national industry organizations for numerous construction, environmental, safety and communications projects.



## General & Business Aviation

**Page Field** is located in the heart of Fort Myers just south of downtown, and is Southwest Florida's premier business and general aviation airport. Page Field provides services to corporate, commercial and private aviators through their business arm and fixed-base operator, Base Operations, which is operated by the Lee County Port Authority. As the Federal Aviation Administration-designated reliever airport for Southwest Florida International Airport, Page Field is vital to the air transportation system in Southwest Florida. In 2015, FMY accommodated nearly 97,000 annual operations and is a thriving community airport home to more than 300 privately operated aircraft, 189 T-hangars, three bulk hangars and 16 on-field businesses.

The cornerstone of Page Field is Base Operations, a modern, state-of-the-art aviation complex completed in 2011. The new 22,613-square-foot facility provides modern, state-of-the-art amenities to support business and general aviation. It includes a new parallel taxiway, 600,000 square feet of adjacent ramp space for business aircraft parking, a 24,000-square-foot multi-use hangar and a new fuel farm.

The total contribution from airport operations to the region's economy is \$109.3 million annually and more than 1,000 jobs, according to the Florida Department of Transportation 2014 Economic Impact Study. Page Field was awarded the FDOT General Aviation Airport of the Year Award in 2002 and 2008. In addition, Base Operations at Page Field has ranked among the top 20 percent of all fixed-base operators in the Americas by Aviation International News for four consecutive years.





## The Community

Southwest Florida encompasses a five-county area with 1.2 million residents. Lee County is a 785-square-mile metropolitan area along the Gulf Coast of Florida and the focal point of the region with more than 650,000 residents. Fort Myers enjoys quick access to Interstate 75 and U.S. 41 and major markets with deep water ports such as Miami, Fort Lauderdale and Tampa are less than 150 miles away. In fact, more than 50 percent of the population of Florida is within an easy reach of Fort Myers.

# Lee County

In addition to mild weather and a tropical landscape, the area is one of the top travel destinations in the United States with more than 50 miles of white-sand beaches, including more than 100 barrier and coastal islands, along the warm waters of the Gulf of Mexico. Southwest Florida has some of the most pristine beaches in the U.S. and world renowned for shelling, bird watching and sand sculpting. There are scenic back bays, miles of coastline and picturesque rivers for exceptional year-round kayaking, boating, fishing and water sports. The area has a thriving arts community, music and theater, historical attractions and an abundance of beautiful golf courses. Nature lovers can experience a diverse ecosystem in our many parks, wildlife refuges and gardens. In short, Fort Myers is a great place to live, work, raise a family and grow a business!



Historically, tourism, construction and agriculture were the driving forces in Southwest Florida's economy, but new opportunities are expanding and diversifying the local economy. Southwest Florida continues to attract corporate headquarters, advanced manufacturing, financial and professional services and information technology. From Chico's, Gartner, Arthrex, Universal Trailer Holdings Corp., Camuto Group and Fortune 500 Hertz Global Holdings, businesses are relocating to the region or expanding their operations. The cost of living in Lee County is below the national average and there is no personal income tax in the state of Florida.



## The Community *(continued)*

Lee County has a premier integrated health care system that continues to grow. Lee Health is the sixth-largest public health system in the U.S. and offers six hospitals, as well as outpatient centers, walk-in medical centers and primary care physician offices. Southwest Florida is also home to a wide variety of top health care institutions with specialties ranging from cardiology to orthopedics.

The Lee County School District is the ninth-largest district in Florida and the 33rd largest in the nation with more than 85,000 students in grades K-12. The district has an open-enrollment system, which allows parents to choose where their children attend school.

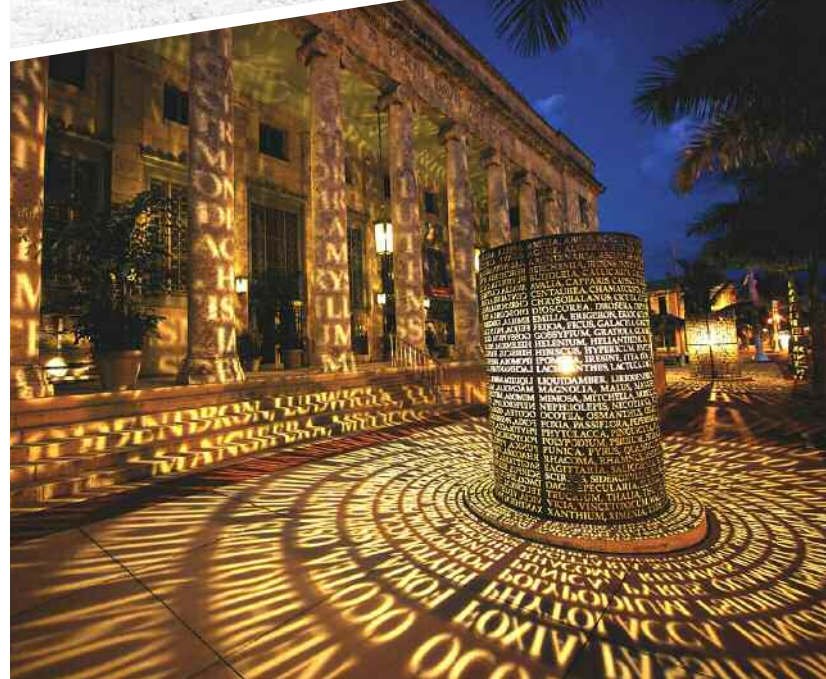
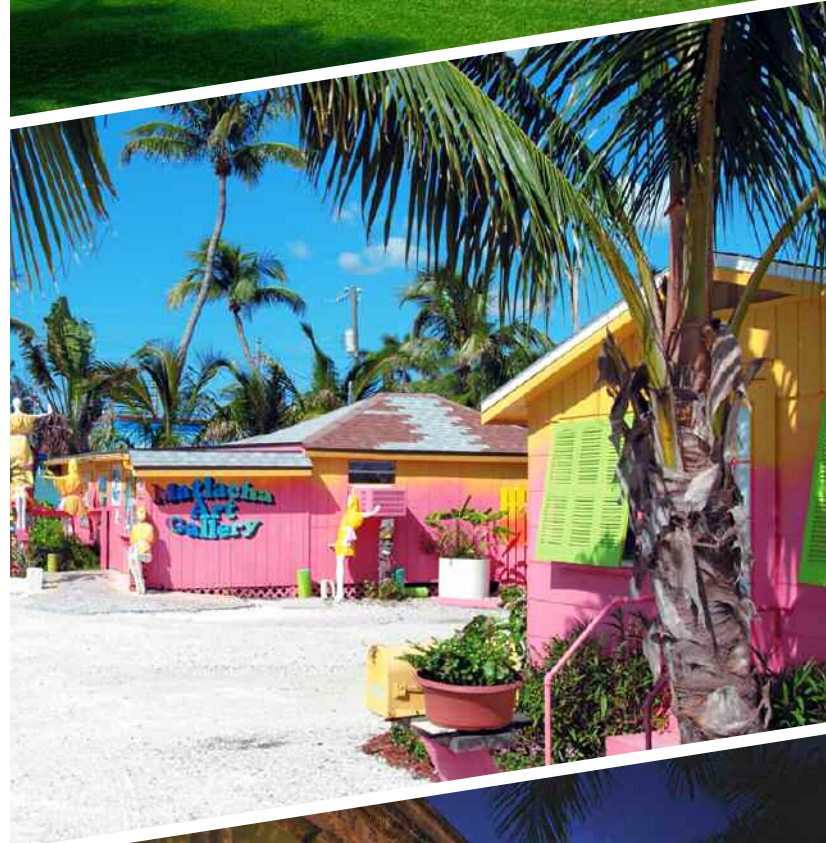
Lee County is home to 10 colleges and universities such as Florida Gulf Coast University, Florida SouthWestern State College, Hodges University and more, offering a diverse range of undergraduate and graduate programs. In addition, there are several high-tech training centers and vocational campuses in the region. All are training today's students for tomorrow's jobs.

The region is on the move with all the ingredients for success – a comprehensive higher education system, diverse population, skilled workforce, low crime rate, affordable cost of living, appealing quality of life and a world-class airport.

**Arts & Culture** – Lee County offers many cultural and historical experiences and a diverse arts community. Residents and visitors can enjoy national tours or artists in concert, community theaters, explore museums and historical homes, browse art galleries or take your family to one of the many local festivals.

Since 1961, the Southwest Florida Symphony has been a vibrant part of the Fort Myers cultural scene by providing a variety of quality concerts with professional musicians. The symphony enriches our community with the joy of music and a commitment to inspire audiences.

The Florida Repertory Theater is well-known for its eclectic performances. The Rep is located in the Arcade Theatre, a 1908 vintage building, representing the charm and splendor of early Florida. Originally used as a Vaudeville house, this very auditorium is where Thomas Edison, along with his friends Henry Ford and Harvey Firestone, saw his first films.





## The Community *(continued)*

Visitors to the Edison & Ford Winter Estates in downtown Fort Myers will enjoy 20 acres of historic buildings and gardens, the Edison Botanic Research Lab and the Edison Ford Museum. The property has nine buildings listed on the National Register of Historic Places, including the Edison Main House, Guest House, Caretaker’s House and the Ford House. The 1929 historical landscape can be enjoyed throughout the property, including the award-winning Moonlight Garden. The Edison Ford Museum has hundreds of inventions, artifacts and special exhibits.

**Sports** – For the sports minded, Southwest Florida hosts almost every type - from little league to major league baseball. Some of the best facilities in the country are found here - from outdoor stadiums to state-of-the-art, multi-sport indoor facilities. Fort Myers is the Spring Training home of the Boston Red Sox and Minnesota Twins baseball teams. Fans can enjoy minor league hockey and baseball teams, arena football, as well as local university and college athletics. In addition to the many traditional sports, there are numerous parks and venues for special events unique to the region such as canoe and kayak trails, archery and ranges, swimming and more.

**Restaurants & Shopping** – With its relaxed atmosphere and location on Florida’s Gulf Coast, there is a wealth of dining choices in Lee County.

From waterfront fresh seafood houses, to downtown bistros and bars, to formal white tablecloth restaurants, visitors and residents can dine and entertain at more than five nearby large shopping complexes. Visitors can indulge in a variety of shopping – from colorful galleries, flea markets, open-air outlet malls and high-end retailers. You can also enjoy

local beach or waterfront and ethnic specialty restaurants or head to the River District in downtown Fort Myers for all types of dining and nightlife.

### Important Links

- [Southwest Florida International Airport](#)
- [Skyplex](#)
- [Page Field](#)
- [Base Operations Page Field](#)
- [The Beaches of Fort Myers & Sanibel](#)
- [Lee County Economic Development Office](#)

## The Position

This is the top executive leadership position at the Lee County Port Authority, responsible for the administration, planning and operations of Southwest Florida International Airport (RSW) and Page Field (FMY). Responsible to develop and implement short- and long-term plans and strategies to increase and/or expand airport capacity, enhance safety and security, attract and retain commercial airlines and tenants, as well as support general aviation services. Work is performed under the general direction of the Lee County Board of Port Commissioners.

## The Ideal Candidate

Has the capability of being the direct representative of the Board of Port Commissioners. Considerable knowledge of the principles and practices of management as applied to airports, the field of aviation, fiscal management and leadership. Must be passionate, innovative, strategic and visionary. Ability to lead future airport development projects, while demonstrating the ability to deal with substantial change. Must be flexible and creative in approach to problem solving. Considerable knowledge of modern trends and practices in the field of aviation. Ability to be collaborative and effectively supervise and develop professional staff at all levels in the organization. Ability to express oneself clearly and concisely, orally and in writing.

For a full job description, [click here](#).

## Position Preferences

The essential nature of this position requires superior leadership skills with at least 10 years of increasingly responsible senior management experience in airport administration or operations, including at least five years as a member of the top management staff at a commercial airport of similar complexity. A bachelor's degree in airport or aviation management, business administration, public administration or a related field is required. Certification as an Accredited Airport Executive (A.A.E.), a master's degree and a pilot's license are considered desirable.





## Salary & Compensation

The starting salary for this position is expected to be between \$200,000 and \$285,700 per year, depending on experience and qualifications. The position also offers an excellent benefit package.

## How to Apply:

**A.** Please submit, in **PDF format**, both a **cover letter and résumé**. You may send both as one file. *Please do not send your cover letter in the body of an email.* Send your **PDF** files to ADK Executive Search at: **[rsw@adkexecutivesearch.com](mailto:rsw@adkexecutivesearch.com)**

**B.** Please **complete** the ADK employment application form at: **[ADK Application Form](#)**  
*(this is a secure link)*

**Filing Deadline: Sunday,  
August 14, 2016**

Only complete electronic submissions will be considered.

Email questions to:  
**[rsw@adkexecutivesearch.com](mailto:rsw@adkexecutivesearch.com)**

