

The background of the entire page is a sunset scene. On the left, there are several palm trees in silhouette. In the center-right, a large commercial airplane is shown in silhouette, flying towards the viewer. The sky is a mix of orange, yellow, and light blue, with the sun low on the horizon. At the bottom, there is a white horizontal bar with blue borders on the left and right sides.

Aviation Leader

**National Engineering & Design Firm
Invites Applications for
Southeast Aviation Leader**

Executive Search Services Provided by ADK Consulting & Executive Search



CONFIDENTIAL SEARCH

Our client, a National Engineering and Design Firm, is seeking a dynamic and entrepreneurial individual to fill a newly created position of Southeast Aviation Leader. Florida and the Southeast is a natural aviation growth target for this long established firm and provides a golden opportunity for the right candidate to develop his/her portfolio of clients. The successful candidate will be given the opportunity to develop and grow the territory while utilizing vast company resources to support the work that is already in the area.

JOB REQUIREMENTS

Position requires, as a minimum, a bachelor's degree in civil engineering, airport planning, aviation business development, project management or closely related field with a minimum of 10 years relatable and applicable airport experience. A Professional Engineer (PE) License is a plus. Airport project and client management experience in Florida is also a plus. Applicant must be able to work equally well as a team member and independently, have the ability to manage scope and budget for projects, have the ability to manage project teams, have the ability to interact well with clients, be self-motivated, and possess good interpersonal communication skills. Applicant is expected to oversee project design, contract document preparation and construction observation. Applicant must be willing to accept out-of-town travel assignments and to work reasonable overtime to meet project demands.

Our client is proud of the personal attention it gives to the early planning and environmental stages through design and construction for its success. Clients know us as the trusted partner that can deliver on the most challenging of projects. As the Southeast Aviation Leader you are assured that the vast resources already available can help you deliver a favorable outcome to your customers that is both efficient and effective. Come grow with us.

LOCATION

The candidate's location is open to discussion; however, Florida is a key demographic for this position. Most likely the discussion will center on existing client facilities, good air access, and, of course, the non-existence of income taxes in the State of Florida is a valid consideration.

COMPENSATION

Pay will be commensurate with experience and includes a full benefits package plus ownership opportunities in this employee-owned firm. Our client is an Equal Opportunity Employer (EOE).



HOW TO APPLY

A. Please submit, in PDF format, a cover letter and resume.

B. Your submission should include a separate supplement, in PDF format, with responses to the following:

1. In your project management experience, whether public or private sector, what has been your greatest success? What are a couple of the reasons this project was successful?
2. What is your experience dealing with state and federal funding agencies in aviation?
3. Why do you feel that this position is right for you at this time in your career?

C. Please complete the ADK employment application form at: [ADK Application](#) (*this is a secure link*). For the 3-letter identifier in the form, use SAL.

Filing Deadline: Open until filled

Only complete electronic submissions will be considered.

Email questions to: SAL@adkexecutivesearch.com