



The City of San Antonio invites applications for
Aviation Deputy Director
San Antonio International Airport (SAT)

San Antonio, Texas

Executive Search Services Provided by ADK Consulting & Executive Search

The Airport

The Airport's Mission: To innovatively manage our airports to provide a positive customer experience while supporting economic development.

San Antonio International Airport provides commercial airline service for the South Texas region. More than 8.5 million passengers fly into and out of historic San Antonio each year, visiting more than 35 non-stop domestic and international destinations on over 10 airlines. In 2017, the first service to Canada will commence on Air Canada to Toronto. San Antonio is a diverse, progressive and globally competitive city with a solid vision for national and international economic development. As the seventh-largest city in the United States, San Antonio is experiencing solid economic growth in 21st century industries such as bioscience and healthcare. Military City, USA is home to several military bases including Joint Base San Antonio, the largest base organization in the U.S. Department of Defense and comprised of Fort Sam Houston Army Base, Lackland Air Force Base and Randolph Air Force Base.

A 2012 Economic Impact Study of the San Antonio Airport System found the overall impact of the airport system was over \$5 billion in economic activity and output. San Antonio International Airport and Stinson Municipal Airport combined to contribute more than 98,600 jobs providing annual earnings of close to \$1.6 billion to the greater San Antonio region.

There are currently 397 employees at SAT, 64 of whom are represented by a union. In 2015, SAT set a record number of enplaned and total passengers. Further, for the 12-month period ending December 2015, total enplaned and deplaned passenger numbers (8,507,459) increased 1.6% when compared to 2014. For the year, total domestic passengers (7,995,967) were up 1.2%.





The Airport *(continued)*

Current and upcoming capital improvement projects include:

- Short-Term Public Parking & Consolidated Rental Car Facility which broke ground on July 28, 2015. Short-Term Public Parking levels will be opened in April 2017.
- Airfield Improvement Projects: This overall project, with multiple phases, includes the reconstruction of various parallel and intersecting taxiways adjacent to runways 12 Right and 4/22, expansion of aircraft parking aprons/ramps, and new lighting and signage.
- Customs/International Arrival Area Improvements: The project will renovate and expand the existing Customs facility to 35,000 square feet.
- Updated Terminal A: In 2014, San Antonio International Airport unveiled the 25-year old terminal's \$35.6 million renovation.

Tenants at the airport include Fixed Based Operators Skyplace Center, Landmark Aviation, Signature, Aviation Airstar and Million Air.

Other major tenants

- Allied Aviation Fueling Co. of San Antonio
- FedEx
- DHL
- UPS
- VT Aerospace
- M7 Aerospace
- Cutter Aviation
- AHR
- Cessna
- Flight Safety
- Hallmark College of Aeronautics
- Lynx



The Community

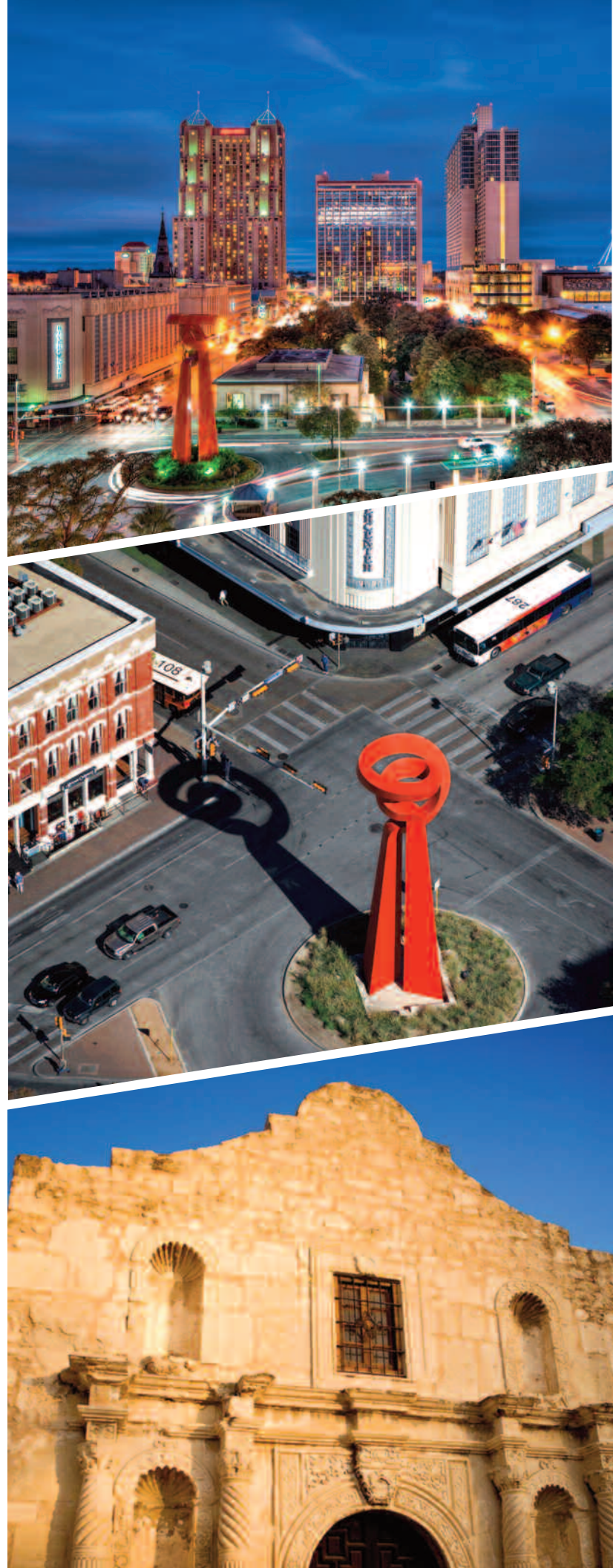
Step to the beat of wafting flamenco music as you wander the downtown River Walk before sampling as much chili (San Antonio's signature dish) as your taste buds will allow. A visit to the Alamo is an absolute must, as is taking in a show at the ornate Majestic Theatre. San Antonio Missions National Historical Park is dotted with 18th-century buildings and features, making for an enriching excursion, and in 2015, the five Spanish colonial missions, including the Alamo, was named a World Heritage site by the United Nations Educational, Scientific and Cultural Organization.

The San Antonio River Walk is a verdant oasis of cypress-lined paved paths, arched stone bridges and lush landscapes. It gently winds through the city center, providing millions of visitors each year with easy access to the city's cultural hot spots, historic sites and other attractions.

Local Art Scene: San Antonio has captivated people from cultures around the world since the city was first established in the early 1700s. Mexican, European, Asian, African and Western traditions all blend together into a personality that's uniquely San Antonio. You'll find outdoor sculptures and artwork, art galleries, more than 25 museums, over 40 performing arts stages and many cultural arts festivals. Together, these artistic attractions make San Antonio one of the top 25 cities for art in the United States.

Art and architecture thrive in the King William Historic District and Southtown. The King William Historic District is a restored neighborhood with a variety of architectural styles—Greek Revival, Italianate and Victorian. Once farmland for the Alamo mission, it grew into a German neighborhood. Close to the King William Historic District is Southtown, an arts neighborhood. Its eclectic blend of shops, galleries and restaurants host an art walk on the first Friday of every month. While you're there, check out the Blue Star Arts Center—a renovated warehouse that includes artist space, galleries and a brewpub.

Performing Arts: As one of the nation's most culturally rich and diverse destinations, San Antonio is a mecca for the performing arts. From mariachis on the River Walk to Broadway shows and world-class dance productions, San Antonio's performing arts scene is both varied and vivid.





The Community *(continued)*

Dining: San Antonio's culinary palette derives from the influence of European and Mexican traditions of generations ago. New arrivals who settled here introduced us to fragrant spices, cooking styles reflecting both heritage and innovation, and foods of exotic lands. Many of our acclaimed chefs who studied elsewhere bring their world-class training back to our culinary landscape. Talented new chefs are honing their skills every day at the prestigious Culinary Institute of America—San Antonio.



Sports: Got game? San Antonio does. Whether you're a spectator or a participant, San Antonio is a sports lover's paradise with sunny skies and a full roster of games and activities. For sports thrills throughout the year, catch some hoop action with the five-time world champion San Antonio Spurs, or watch the WNBA Stars hold court at the AT&T Center. See future stars take to the ice at a San Antonio Rampage hockey game, and catch a home run or a fly ball at a Missions minor league baseball game. And if soccer is your sport, check out the San Antonio Scorpions at the new Toyota Field.



Outdoors: Our mild San Antonio climate is conducive to outdoor activity year round. The city's great open spaces begin right in the heart of downtown, where you'll find more opportunities for bicycle riding, hiking and canoeing than ever before. Major parklands are just a few miles north of the city hub and wilderness trails crisscross the area. Take a self-guided tour or opt for the services of a pro, whose enlightening narrative will add depth to your adventure.



The Position

Job Summary

Under administrative direction, assists in planning, organizing, developing, implementing and administering the airport operations of the San Antonio International Airport System (SAAS). Exercises broad authority for directing and coordinating the daily activities of operations, maintenance, safety, planning, finance, administration and information technology through the Assistant Directors. Exercises direct supervision over assigned staff.

Essential Job Functions

- Plans, organizes and directs activities in airport operations, maintenance, airport safety/security, aircraft rescue and firefighting, terminal and passenger services, parking ground transportation, custodial services and general aviation and cargo operations to ensure safe, effective and efficient operations.
- Assists in preparing, justifying and administering the operational division's budget; monitors budget performance against projected performance to ensure that budget objectives are met; and initiates or recommends corrective action on budget variances.
- Implements programs and assists the Director with developing strategic initiatives to accomplish the goals of the Airport System.
- Recommends additions and changes in ordinances, regulations and policies governing the use of county airports, including the protection of public safety/security and operations of the Airport System.
- Manages the organizational structure required to accomplish the Airport System mission and objectives in an effective and efficient manner.
- Directs the analysis of operations to develop plans for operational enhancements.
- Coordinates with airport tenants on operational, safety, security and maintenance matters.
- Acts for the Aviation Director in his/her absence.





Position Preferences

The successful candidate will have Bachelor's degree from an accredited college or university with emphasis in aviation management, transportation, business or public administration, finance, accounting, planning, or a closely related field. Also required is seven (7) years of increasingly responsible experience in airport management at a commercial service airport involving airport operations and maintenance, safety and security, or finance and administration. Three (3) years of experience must include policy planning, program development, budget preparation and administration, and contract administration at a level equivalent to an Assistant Director within SAAS.

Salary & Benefits

The salary for this position is negotiable. Also included is an excellent benefit package.



How to Apply:

A. Please submit, both a **cover letter and résumé. We require your files to be submitted as PDF documents.** We prefer that you send both your cover letter and resume as one combined document. *Please do not send your cover letter in the body of an email.* Send your **PDF** files to ADK Executive Search at:
SAT@adkexecutivesearch.com

B. Please complete the ADK employment application form at: **[ADK Application Form](#)** (*this is a secure link*)

Filing Deadline: Sunday, February 19, 2017

We will only consider complete electronic submissions.

Email questions to:

SAT@adkexecutivesearch.com

