

## **ANNOUNCEMENT**

November 2, 2021

### **The County of Sacramento, Department of Aviation Announces Deputy Director, Airport Commercial Development**

SACRAMENTO, CA – The County of Sacramento, Department of Aviation has named Stephen Clark, C.M., as Deputy Director, Airport Commercial Development. In this role, Mr. Clark will oversee and lead business development; air service development; communications and marketing; leasing of airport facilities and land; and agreements with airlines and other tenants. He will begin his new position on November 29, 2021.



**Stephen Clark, CM**

Mr. Clark brings a strong operational and business development background to his new position. Most recently, he was the Director of Commercial Development for Gerald R. Ford International Airport Authority where he had oversight of all risk management, insurance and enterprise-wide marketing and communication efforts. He has also worked for Immaculate Flight as Director of Marketing and Technology as well as Delta Air Lines and Skywest Airlines.

“I am looking forward to the opportunity to work alongside a team laser-focused on creating a high-quality experience not only for the region's passengers but its airline and business partners,” said Mr. Clark. “More importantly, however, with four airports in the Sacramento Airport system, I am incredibly excited to dig in with the airport team and community partners in building a high-performing airport ecosystem. One that ties together general/business aviation to fuel the region's leisure and business needs while uncovering opportunities to create a more inclusive and dynamic economy that connects air cargo and people to the places that matter most.”

Mr. Clark earned his bachelor's degree in Aviation Science from Utah Valley University. He is a Certified Member (C.M.) of the American Association of Airport Executives and serves on several committees with the Airports Council International-North America.

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[Sacramento International Airport](#)

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utilized the company's consulting services including organizational development, strategic planning, succession planning, board consultation and more. After starting in aviation/aerospace, ADK has expanded into other public sector industries including cities and counties, ports and transit as well as private sector companies and consulting firms.

ADK has filled more airport senior executive positions than any other search firm and has placed hundreds of C-Suite airport positions including over 120 airport CEOs and airport directors. Additionally, the company has placed CEOs for national and state associations in aviation and transportation industries. ADK is also affiliated with the international executive search firm, The Kilpatrick Group, in Lugano, Switzerland.

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