



YEAGER AIRPORT

The Central West Virginia Regional Airport Authority
invites applications for

FBO General Manager-Aviation Services

Yeager Airport (CRW)
Charleston, West Virginia

Executive Search Services Provided by ADK Consulting & Executive Search

The Airport

Yeager Airport (CRW) is located three miles east of downtown Charleston, in Kanawha County, West Virginia. The airport's sponsor is the Central West Virginia Regional Airport Authority. The airport is also the home of the McLaughlin Air National Guard Base. With competitive airfares to destinations throughout the world and nonstop flights to six major airports, CRW strives to make the travel experience convenient and hassle-free. Convenient parking within walking distance of the terminal and security lines with short wait times make CRW one of the most passenger-friendly airports in the nation.

CRW is the largest commercial airport in the state of West Virginia, with worldwide service provided by American, Delta, United, and Spirit Airlines. The airport sits on a hilltop over 300 feet above the scenic valleys of the Elk and Kanawha Rivers. Arriving passengers enjoy a view of downtown Charleston and the rolling hills north and east of the field.

2022 marks the 75th anniversary of commercial service being offered at CRW. The Airport will celebrate by refreshing and rebranding, adding West Virginia International to our name. West Virginia International Yeager Airport will continue to serve as the world's gateway to Almost Heaven, West Virginia.

Yeager Airport's vision is to become the most important economic engine for the State of West Virginia through advances in aviation and education. A recent study commissioned by the West Virginia Aeronautics Commission found that CRW is responsible for a statewide economic impact of 225-million dollars and nearly three thousand jobs. In the last two years, CRW has spent over \$30 million on infrastructure and is in the process of a two-year, multimillion-dollar runway rehabilitation. The Airport is also starting an Environmental Impact Statement for a significant Runway Safety Area project that would add standard runway safety areas and additional runway length.

The airport's operational budget for this fiscal year is \$11,246,609. There were 29,850 operations for this fiscal year, and the airport has 87 employees.





The Airport *(continued)*

Most recent significant capital improvement projects, completed or underway include:

- Bill Noe Flight School
- U.S. Customs Building
- Rehabilitate Taxiway B
- Runway Rehabilitation Phase 1
- Runway Rehabilitation Phase 2

Yeager Airport's general aviation facility, Capital Jet Center, is located at the southeastern end of CRW. Open 24 hours, 7 days a week, they provide first class facilities for both the corporate and pleasure traveler. Construction work is currently underway on a stand-alone United States Customs and Border Patrol Facility, located adjacent to Capital Jet Center. Construction will be completed in December 2021. The facility will allow for private and military aircraft carrying up to 20 passengers to clear customs. Capital Jet Center can also process international waste.

Additional operators at the airport include:

- Airlines: American, Delta, United, Spirit
- Rental Car Carriers: AVIS, Enterprise, National, Budget, Alamo
- Concessionaire: Faber Coe & Gregg

CRW recently developed the Home Base Program. Along with the West Virginia National Guard and the Kanawha County Commission, the program works to increase military training in the Mountain State. By providing concierge services, facilities, and fueling, CRW attracts military detachments to economically obtain training at nearby, unreclaimed surface coal mines. The program has had a tremendous financial impact on the region as troops stay in hotels and spend per diem.

This year, CRW will also welcome students to a new Part 141 flight school—the Marshall University Bill Noe Flight School. The facility, located on airport property, includes a hangar and a classroom building totaling over 12,000 square feet. Pilots are in high demand, and the new flight school is poised to help up to 200 students fulfill their dreams of flying within its first five years of operation.

For updates and other airport information you can visit www.yeagerairport.com. The Airport has a very active Social Media Program. Follow on Facebook, Twitter, and Instagram. #FlyCRW



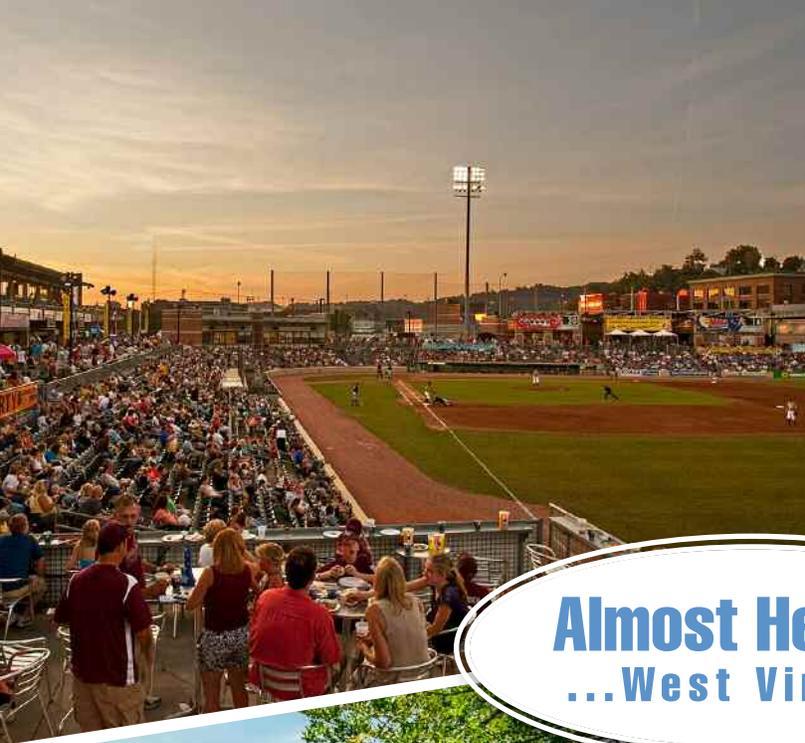
The Community

West Virginia's capital city is perfectly positioned at the confluence of the Kanawha and Elk rivers only five minutes from Yeager Airport. Located where three major interstates converge, it's a highly accessible destination for those looking for hip, historic neighborhoods filled with authentic local art, unique boutiques, and independent restaurants serving the region's best cuisine. Charleston boasts the history you'd expect of a capital city, but a growing arts scene and its riverside position makes it a hub for recreation and culture, too.

Sitting atop an ancient ocean and nestled amid lush hillsides, Charleston is a city of delightful surprises. During the past decade, historic homes and buildings have beckoned young creatives, who are transforming downtown districts with hip art galleries, chic boutiques, and independent restaurants, breweries, and distilleries. A historic destination with a fresh edge, this river city is not alone in its unique appeal. The entire Kanawha Valley – Charleston, South Charleston, Dunbar, St. Albans, and Nitro – is an inviting collection of small-town main streets reinventing themselves into welcoming, off the beaten path destinations that are getting attention from publications like The Washington Post, Southern Living, and Taste of the South magazines.

In addition, hundreds of millions of dollars in new public and private investments have helped spark the area's renewal. Visitors are welcomed by new and refurbished hotels, restaurants with outdoor dining, improved green spaces, the new Shawnee Sports Complex, and the newly renovated Charleston Coliseum and Convention Center. Charleston's small scale and well-defined districts and neighborhoods make it easy to walk or bike around. Sophisticated Charleston is also a gateway to bigger, bolder outdoor activities that await visitors to the region, such as skiing, whitewater rafting, and rock climbing. Hip, homey and historic, the city offers plenty to explore, including lots of shopping and dining, gardens, and parks.





Almost Heaven ...West Virginia



The Community *(continued)*

Things to do – Among the city’s must-see attractions is Haddad Riverfront Park, the 2,500-seat amphitheater that is home to the city’s free outdoor concert series, Live on the Levee.

The 4,500-seat Appalachian Power Park is one of the region’s most fan-friendly baseball parks and home to the West Virginia Power, Charleston’s independent minor league baseball team.

Charleston’s Clay Center for the Arts & Sciences boasts one of the world’s best acoustical theaters. The Maier Performing Arts Hall hosts local theater, dance, and music as well as traveling Broadway shows and national music acts.

The Juliet Art Museum features a permanent collection of more than 800 objects consisting primarily of 19th, 20th, and 21st century American art. A planetarium, climbing structure, interactive children’s displays, and a sculpture garden make the Clay Center a great destination for family fun.

Food & Drink – Charleston’s bustling culinary scene puts the “Almost Heaven” into “Hip, Historic, Almost Heaven.” From high-end dining to award-winning barbecue these mouthwatering selections will have you coming back for more and itching to share the diverse dining scene with all your friends. The city’s Capitol Street is loaded with one-of-a-kind restaurants.

Outdoors & Recreation – Take a break from those day-to-day stresses and responsibilities and recharge. From museums to casinos to water trails, from kid-centric to kid-free escapes, Charleston’s diverse recreational offerings allow you the option to rev up your adrenaline or enjoy the outdoors in a more relaxed setting. Charleston’s Capitol Market is a perfect place to spend an afternoon shopping. Along with fresh produce, you can find unique West Virginia gifts and goodies. Step outside and find an array of bright and cheery flowers from greenhouses around the state. You’ll also find eclectic shops and storefronts scattered throughout the town.

Stay close to town by visiting Kanawha State Forest, a short 7-mile drive, for hiking, mountain biking, or fishing. Choose any one of the 14 hiking trails or 9 mountain biking trails winding through the 9,300-acre forest.

Outdoor adventure is also available just an hour’s drive from the Capital City at the nation’s newest National Park. The recently designated New River Gorge National Park and Preserve includes more than 70,000 acres of land along the *(continued...)*



The Community *(continued)*

New River, one of the oldest rivers on the North American continent. Locals have enjoyed this rugged, scenic area for centuries and with the National Park designation, outdoor adventurers from across the globe are already planning their visits to “The Gorge.” The New River Gorge National Park and Preserve is the nation’s 63rd national park.

If you’re looking for world-class whitewater rafting, hiking, biking, camping, fishing, or hunting, the Hatfield & McCoy Trail system with its more than 2,000 miles of off-highway ATV trails is a great way to explore the history of the West Virginia coalfields. Just a short drive from Charleston, the trail system is a great destination for outdoor adventure.

Music & Nightlife – You’ll find live music being performed seven days a week, at venues ranging from the world-class Clay Center’s Maier Foundation Performance Hall to the open-air amphitheater at Haddad Riverfront Park. Catch an arena show at the Charleston Convention Center and Coliseum or hoist a brew to a local band at the Boulevard Tavern.

Mountain Stage, live performance radio recorded on the grounds of the State Capitol, presents emerging musical luminaries and established stars to an international audience listening to the more than 200 National Public Radio stations carrying the show.

The Empty Glass, Charleston’s premier live music bar, has been highlighting the best in local, regional, and national music acts in its poster-plastered East End digs for more than 30 years.





The Position

The FBO General Manager-Aviation Services is a working manager who applies principles of the management of all aspects of aviation services to oversee and provide superior customer services for all based, arriving, and departing aircraft. The position will be trained to perform all functions required to be provided through the FBO and to perform general supervision and coordinate all aircraft services to be provided to based and transient customers. The position will ensure that all resources are trained and are responding to customer needs. Additionally, the incumbent will also have primary responsibility for ensuring all transient aircraft are met with courteous service, passengers and crews are assisted in a timely manner, fuel is provided in a safe and timely manner, and that outbound aircraft are assisted expediently and safely. For based aircraft, the position will have primary responsibility that aircraft are handled properly with trained staff and that aircraft, equipment, and facility damage does not occur.

For a complete job description, [click here](#).

Preferred Qualifications

The successful candidate will have knowledge and experience in:

- ground handling
- commercial airline handling
- fueling operations and management
- scheduling
- staffing/cost control principles
- fueling processes and fuel system management.

Preferred Attributes

- Provides proactive customer service
- Maintains and inspires a positive attitude
- Excels at critical thinking
- Champions teamwork mentality
- Emphasizes safety and training

Additionally, the candidate should have the ability to analyze financial data, fuel data, demand projection, and deal with based and transient aircraft customer service issues as they arise. A Bachelor's Degree is preferred or equivalent general aviation experience.

Salary & Compensation

The salary for this position is \$75,000-\$85,000 and is accompanied by an attractive benefits package.

How to Apply:

To apply online, [click here](#).

**Deadline for complete applications:
Sunday, September 19, 2021**

Project Manager: **Barry Bratton, AAE**
Barry@adkexecutivesearch.com

***Please note:** After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: admin@adkexecutivesearch.com*

