

MONTGOMERY
REGIONAL AIRPORT

The Montgomery Regional Airport Authority invites applications for

Executive Airport Director

Montgomery Regional Airport (MGM)

Montgomery, Alabama

Executive Search Services Provided by ADK Consulting & Executive Search



The Airport

The Montgomery Regional Airport has an impressive history that can literally trace its roots to the birth of aviation when the Wright Brothers established a civilian flight school in Montgomery in 1910. Today, the Montgomery Regional Airport (MGM), is a Part 139 certificated public use facility serving the city of Montgomery, Alabama.

The airport has an air service influence area of approximately 600,000 people, covering a broad region of more than 20 counties in central Alabama.

The airport occupies over 2,000 acres of land and has two runways. The primary commercial service runway, RWY 10/28, is 9,020 X 150 feet.

Scheduled commercial air service is currently provided by American Airlines with nonstop service to Charlotte (CLT), Dallas (DFW) and Washington, DC (DCA); and Delta Air Lines with nonstop service to Atlanta (ATL). MGM served 377,000 total passengers in fiscal year 2019 (pre-Covid) and averaged 162 daily aircraft operations.





The Airport *(continued)*

Additional significant operators at the airport include one FBO, Montgomery Aviation, and the 18th Fighter Wing, recently selected as the new home of the F-35 Joint Strike Fighter. Recent major passenger experience projects include the completion of new food and beverage options operated by Tailwind Concessions, new charging stations, skycap and concierge services, and a renewed airport branding and advertising program.

MGM has 40 full-time, all non-union employees, and has an operational budget of \$5.4M FY 2021. The capital budget FY 2021 is \$1.2M.

MGM has experienced impressive, strategic growth in recent years and is poised for exponential growth in the near future.



The Community

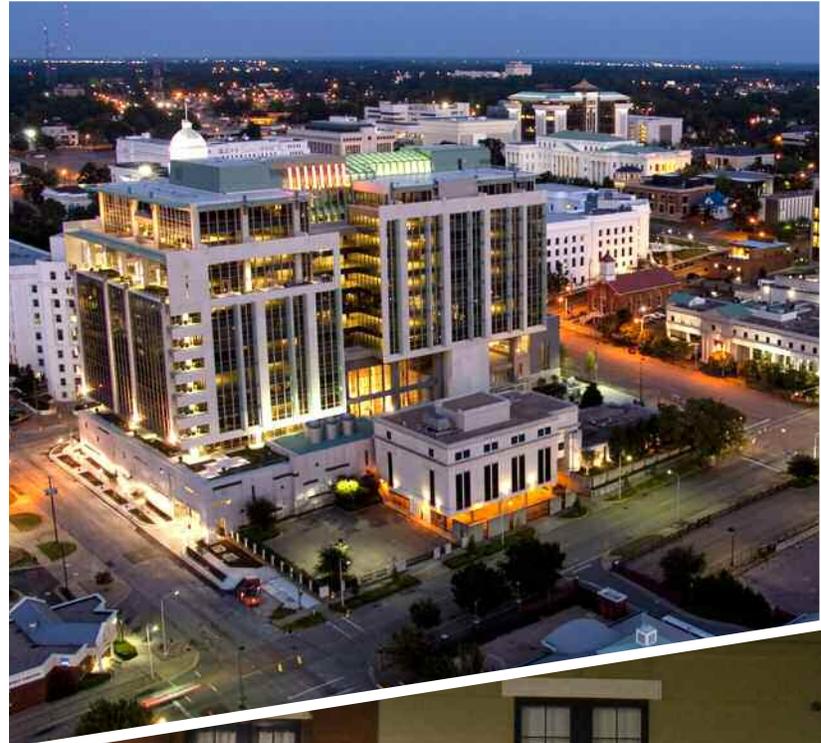
Montgomery is a dynamic city of firsts with a promising vision for the future. Fueled by innovation, history and culture, Alabama's capital offers an unparalleled vibrancy in the heart of the South. As the center of both the Cradle of the Confederacy and Civil Rights Movement, this historic riverfront city has been the epicenter of countless world-changing events.

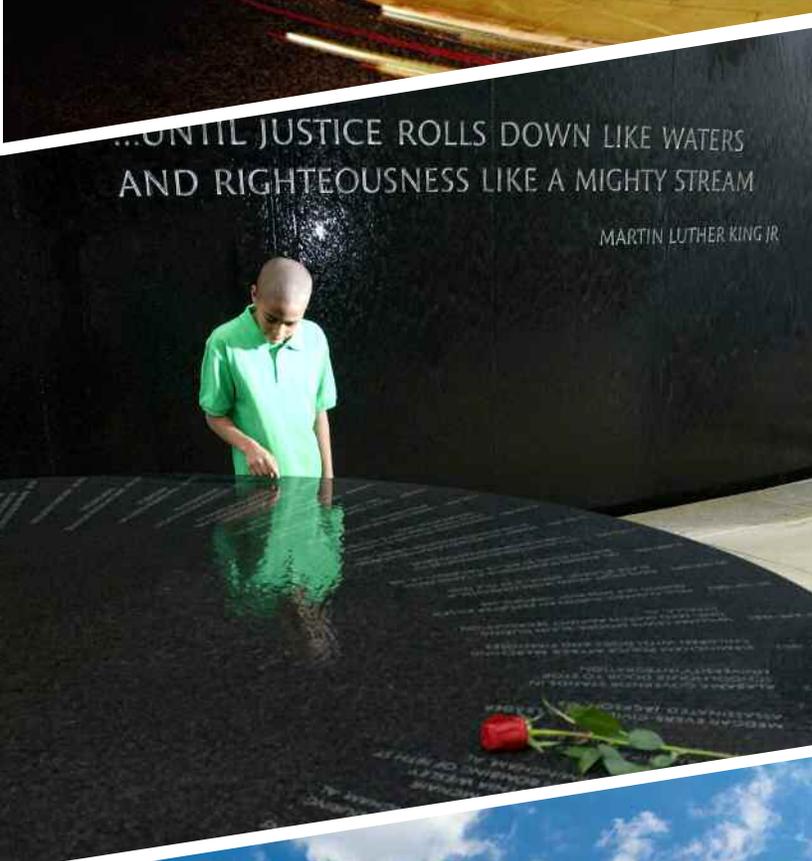
Montgomery is located in central Alabama at the intersection of Interstate Highway 85 and Interstate Highway 65. The Montgomery metro area is comprised of Autauga, Elmore, Lowndes and Montgomery counties.

Alabama's third largest city is rooted in southern tradition and hospitality, yet it's a modern city on the forefront of innovation. The city is home to the educational and technological center of our nation's Air Force, Maxwell Gunter Air Force Base, and the region's first high-speed internet exchange. The region encompasses nine colleges and universities including Auburn, Alabama State, and Troy Universities. Montgomery's largest employment sectors include government, military, and manufacturing. With a growing population and GDP of over \$18B, Montgomery has become a beacon for prosperity and economic development in the state of Alabama.

Montgomery is home to more than 400 industrial companies manufacturing and distributing products from medical equipment to aircraft parts to pharmaceuticals. Hyundai's only North American production facility is located in Montgomery, representing a \$3 billion local investment and annual economic impact of \$5 billion in the state.

- Montgomery County consistently leads the state in announced industrial job growth and capital investment.
- New and expanding industries in Montgomery County have announced more than \$2.4 Billion in capital investment since 2015.
- Hyundai Motor Manufacturing Alabama recently announced a \$410 million expansion that will accommodate the production of Hyundai's newest vehicle, the Santa Cruz truck.
- Montgomery is home to 50 internationally headquartered companies that employ more than 12,000 workers.





The Community *(continued)*

Montgomery's history and cultural attractions are increasingly drawing in visitors. In 2019, travelers spent \$1 Billion in Montgomery. Montgomery consistently leads the state in hotel occupancy, with an increase of 10% over the last five years. Five new hotels with a total of 550 rooms were constructed between 2016 and 2019, with four additional hotels in the planning or construction phase. Tourism has an annual impact of \$512 million in Montgomery.

- Visitors can experience Montgomery's rich civil rights history and connect with the city's modern spirit at The Civil Rights Memorial Center, Rosa Parks Museum and Library, Dexter Avenue King Memorial Baptist Church, Dexter Parsonage Museum and more.
- In 2018, the Equal Justice Initiative opened the National Memorial for Peace and Justice and Legacy Museum. The museum uses interactive media, sculpture, film and exhibits to immerse and educate visitors. This \$50 million development has attracted more than 650,000 new visitors to Montgomery and secured the city's place as an international, world class human rights destination.
- In 2019, Montgomery County announced Project Catalyst - an outdoor recreation and entertainment district. A World-Class Whitewater and Outdoor Lifestyle center is planned at the gateway to Montgomery. The development will be anchored by an Olympic-standard recirculating whitewater course. Construction will begin in 2021, with an opening date in 2023.

The Montgomery Chamber was named Top Economic Development Organization in the nation by Site Selection magazine.

Montgomery's accolades include:

- WalletHub: Best City to Start a Business
- Forbes: A City on the Move
- The New York Times: Top Destination
- Worth: City to Watch
- Center for Digital Government: Top Digital City
- Smart Cities Council: Readiness Challenge Winner

The Community *(continued)*

Active Lifestyle – Located in the center of a state rich in natural wonder and nestled in a deep bend in the Alabama River, Montgomery is an ideal location for the outdoor enthusiast. Trail and water sports enthusiasts will find everything from easy afternoon hikes to challenging weekends within about an hour’s drive, from biking at Lagoon Park and Swayback Bridge Trail to kayaking the Coosa River to camping at Chewacla or Oak Mountain State Parks and many, many more. Montgomery’s Downtown is one of the most walkable and historic in America and offers some great riverfront views from a game at Riverwalk Stadium to a seat at the Harriott II Riverboat. And if you’re looking for a community of active folks for you and your family, running and cycling clubs and our excellent YMCA program are ready to meet you!

With tremendous momentum, Montgomery is stepping into tomorrow with the same bold character it has embodied throughout its 200-year history.

Affordability – Montgomery’s cost of living sits at a comfortable 92.0, based on a national average of 100. Housing in Montgomery is extremely affordable, with an average home price of \$163,899 (2019 annual).

A Downtown on the Rise – One visit to Downtown Montgomery will show you a city on the rise. More than \$1B has been invested in downtown redevelopment in the past 10 years, attracting attention from the New York Times, Worth Magazine and Forbes Magazine, among others. The center of conference and social justice tourism, the riverfront and capitol complex areas feature restaurants and nightlife, a lofts and residential buildings, green space and a burgeoning tech corridor. Surrounding neighborhoods like Cottage Hill, Capitol Heights and the Garden District are benefiting from recent interest, creating a vibrant and exciting area of growth.

Education – Montgomery’s Public Schools Rank Among the Best

LAMP High School

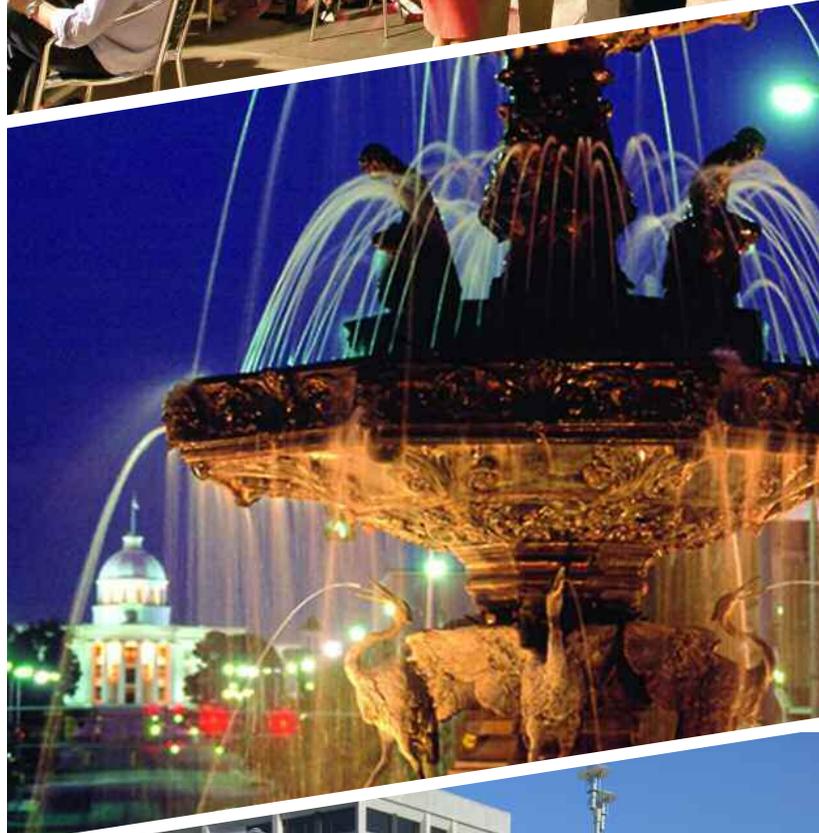
- #1 High School in Alabama
- #7 Magnet School in U.S.
- #14 High School in US

Booker T Washington

- #7 High School in Alabama

Brewbaker Technology Magnet

- #19 High School in Alabama
- (U.S. News and World Report 2021)*





The Position

The Montgomery Regional Airport Authority is seeking a highly qualified and credentialed individual to lead the airport. The position is a key component of the results-oriented partnership that the Airport Authority enjoys with elected officials, chambers of commerce, senior military leaders and members of the surrounding community. The Executive Airport Director will build upon existing success to strengthen operations, expand planning and development, and ensure excellence in service delivery for passengers, visitors and tenants.

The Executive Airport Director provides the leadership and direction for management, operations, facility maintenance and daily activities planning for the airport in compliance with requirements and policies established by the Airport Authority, city ordinances, state and federal regulations. The Director prepares, develops, maintains coordinates and implements policies and procedures for day-to-day operations of the airport including safety, security, emergency response and FAA Part 139 certification compliance requirements. The Director will work closely with the airlines, general aviation and air service development consultants to continually seek the best air service and to increase airport revenue.

The ideal candidate will possess the necessary business and personal skills to effectively engage and collaborate with the community including city and state officials, local businesses, chambers of commerce, civic organizations, and other regional municipalities served by the airport. The Director works alongside the Airport Authority to effectively implement its strategic vision.



Position Qualifications

The successful candidate will have a bachelor's degree in business, public administration, aviation management or a related field and five years of increasing responsibility in Airport Management at a Part 139 certificated airport. A dynamic individual with public speaking skills and the ability to prepare and present public presentations is strongly desired. A master's degree in aviation management or related field is a plus. AAAE Airport Certified Employee, Certified Member (C.M.) or Accredited Airport Executive (A.A.E.) is also desired. Knowledge and experience in airport marketing and air service development is preferred.

Salary & Compensation

The salary range for the Airport Executive Director is \$130,000-\$160,000 with an attractive benefits package including a City/County retirement plan and an automobile allowance or use of an airport vehicle.

How to Apply:

To apply online, [click here](#).

**Deadline for complete applications:
Sunday, September 26, 2021**

Project Manager: **Dan Sprinkle, AAE**
dan@adkexecutivesearch.com

Please note: After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: [**admin@adkexecutivesearch.com**](mailto:admin@adkexecutivesearch.com)

