



PHX

PHOENIX SKY HARBOR
INTERNATIONAL AIRPORT

The City of Phoenix invites applications for
**Assistant Aviation Director
(Chief Development Officer)**

Phoenix Sky Harbor International Airport (PHX)
Phoenix, Arizona

EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH

Phoenix

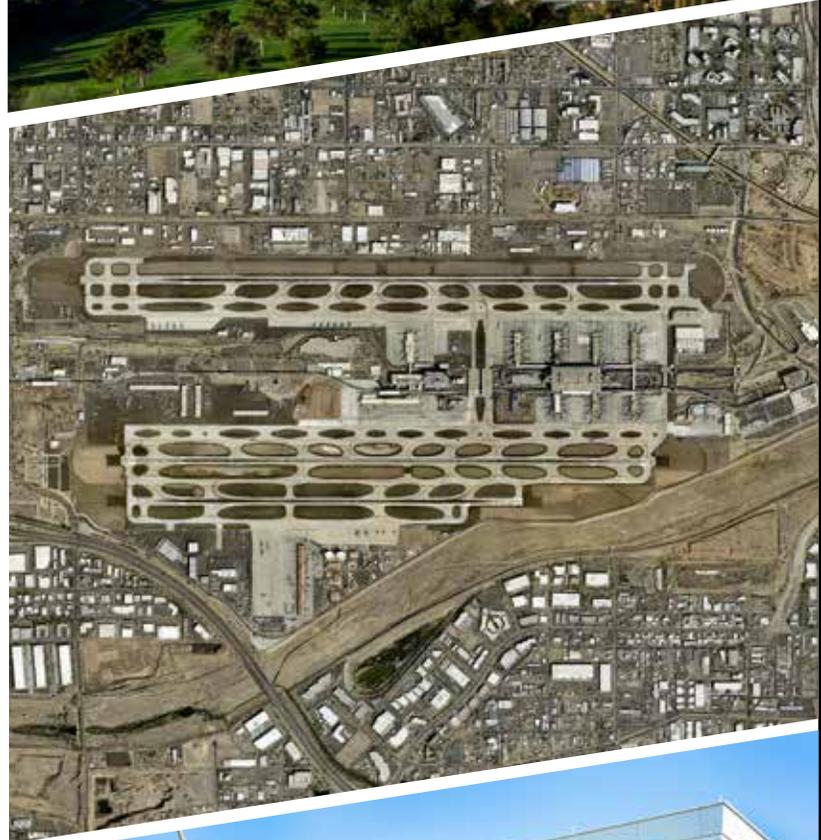
Phoenix is the capital city of Arizona and at the heart of one of the fastest growing economies in the United States. With 1.6 million residents, it's the fifth largest city in the country and one of the top destinations for businesses and professionals. Known as the Valley of the Sun, Phoenix is not only a great place to live, but also to make a living. The City of Phoenix Aviation Department is seeking experienced candidates for two Assistant Aviation Director positions (Chief Development Officer and Chief Revenue Officer) to develop and grow the Phoenix system of airports, including the state's largest economic engine, Phoenix Sky Harbor International Airport.

The Airports

The Aviation Department is an enterprise fund department within the City of Phoenix that provides strategic oversight, operation, and administration of three airports: Phoenix Sky Harbor International Airport (primary commercial hub), Phoenix Deer Valley Airport (general aviation reliever), and Phoenix Goodyear Airport (general aviation reliever).

Phoenix Sky Harbor International Airport, America's Friendliest Airport®, is located in the heart of the southwestern United States and is one of the busiest airports in the U.S. Prior to the COVID-19 pandemic in 2019, Sky Harbor served more than 46 million passengers. It is the largest economic engine in the state of Arizona with an estimated \$38.7 billion annual economic impact. Twenty one airlines provide nonstop service to 134 destinations across the world. Sky Harbor also features award-winning restaurants, local shops, one of the largest airport museum programs in the country, a renowned volunteer program, and many other customer amenities developed to create an empowered, accessible, and customer-friendly travel experience, including a therapy dog program, a compassion corner, nursing rooms, a music program, service animal relief areas, and more.

The City of Phoenix Aviation Department is committed to innovation and sustainability. Most recently, Sky Harbor became the first airport in the country to offer travelers the ability to use digital identification on their phone to process through security screening. The airport also recently received Level 3 certification through the ACI Airport Carbon Accreditation program and has implemented a robust Sustainability Management Plan with a goal of achieving net zero carbon emissions by 2040, nearly a decade ahead of the United Nations UNFCCC goal.





The Airports (*continued*)

Providing world-class service is a focus for Phoenix Sky Harbor, and the airport has developed a \$6 billion airport master plan with more than \$1.5 billion in investments scheduled over the next five years. In 2020, Sky Harbor completed a transformational modernization of Terminal 3. This summer, Sky Harbor will activate more than \$1 billion in new investments, including the commissioning of a new state-of-the-art eight gate concourse at Terminal 4 for Southwest Airlines. Later this year, the airport will complete Stage 2 of the PHX Sky Train® which will connect the airport terminals with the Rental Car Center and add a new economy parking facility to the west side of Sky Harbor.

Phoenix Deer Valley Airport is consistently among the busiest general aviation airports in the country, and in 2020 was the 5th busiest airport in the world by aircraft movements. Located in north Phoenix, a complete range of services is offered at the airport including aviation fuel, avionics, maintenance, parts, flight training, and aircraft sales. Deer Valley Airport is home to approximately 1,100 aircraft, and a full-service fixed base operator. The airport is preparing a master plan update this year to support the rapidly increasing development activity occurring in the region.

Phoenix Goodyear Airport supports significant maintenance, repair, and overhaul (MRO) of large aircraft, airline flight training and corporate aircraft. In January 2022, United Airlines opened the United Aviate Academy flight training school in Goodyear. Goodyear Airport has invested more than \$20 million in capital projects over the last five years, repaving the runway, taxiway, and hangar aprons. The airport completed an airport master plan in 2017 and has identified another \$40 million in infrastructure improvements over the next five years.



Phoenix At-a-Glance

With more than 4.8 million people, Greater Phoenix is the 11th largest metropolitan area in the U.S., and its population is expected to nearly double in the next two decades. A young and diverse community with nearly 250,000 students, the region is home to several major universities and colleges. Phoenix is at the center, comprising 33% of the metro area population across 515 square miles.

That size means Phoenix truly offers something for everyone. Our city's diversity is one of our best features. No matter what your lifestyle, Phoenix has it in one of its 15 urban villages, all connected, but distinctive. From traditional family neighborhoods with great schools and parks, to luxurious mountainside homes with spectacular city views, to diverse hip urban neighborhoods that offer historic homes, to high-rise condominiums, and mid-century apartments – Phoenix offers it all.

In addition to a well-established aerospace sector, Phoenix is home to a large number of high-tech, IT, renewable energy and personalized medicine industries. Also, very important to the city are financial and advanced business services enterprises, as well as a robust and growing health sciences sector. The Phoenix Biomedical Campus is a 30-acre, urban life sciences hub and is the heart of the innovation district in Downtown Phoenix. The campus is the only place you will find all three of Arizona's public universities in one location dedicated to advancing medical education and research.

Following are some highlights of what Phoenix has to offer you.

The Community

Phoenix-Area Social Scene and Attractions

With more than 300 sunny days per year, Phoenix really is the Valley of the Sun. Phoenix also has one of the most vibrant communities in the country, with activities and attractions for every taste – not to mention a dining scene that is unparalleled for its delectable diversity. There are endless ways to enjoy down time away from the office – whether you're a lover of the outdoors and Arizona's Sonoran Desert landscape, a super shopper who enjoys a little retail therapy, or a sports enthusiast. Visit Phoenix, the Valley's non-profit organization that promotes the Greater Phoenix community to a global audience of travelers (and potential new residents like you) offers the following must-see attractions in the region. This is only a small sample of what awaits you, you can read more at [Visit Phoenix's website](#).





Arts & Culture

If you're looking for an artistic outing or to learn more about the history of the Southwest, Phoenix has plenty of choices, from the [Heard Museum](#), where you can see contemporary and traditional art by members of Arizona's 22 Native American tribes, to the [Phoenix Art Museum](#), the largest fine-art museum in the Southwest, with a permanent collection that includes noted Western American works, and a well-renowned contemporary wing and fashion design gallery. For the kids, there's the [Children's Museum of Phoenix](#), with hands-on exhibits of all kinds for infants to children 10-years old, and the [Arizona Science Center](#), with four levels of exciting, hands-on exhibits, galleries, a state-of-the-art planetarium, and a five-story, giant-screen theater.

Nature & Hiking

One of the most eye-catching elements of the Valley is its remarkable landscape, a combination of desert vistas and urban environments. Whether you're an avid hiker or just love soaking up nature's beauty, you'll find something to love.

Phoenix's [Desert Botanical Garden](#) is a 55-acre wonderland filled with the Southwest's cacti and succulents, as well as Dali-esque trees from North Africa and sprawling cactuses from Mesopotamia. Additionally, the city is an excellent place to get out into nature any time of year, with a hiking trail for every skill level within a short drive from anywhere in the city.

For an oasis that's steeped in both history and outdoor recreation, [Papago Park](#) is located just minutes from downtown. Known for its unmistakable red sandstone formations, this 1,500-acre area is home to the Phoenix Zoo, Desert Botanical Garden, Papago Golf Course, seven acres of lagoons and more.

The [South Mountain Park and Preserve](#) is one of the largest municipal parks in the U.S. It covers 16,000 acres, making it nearly 20 times larger than Central Park in New York, and it's filled with native flora, ancient petroglyphs and 50-plus miles of trails for mountain biking, horseback riding or hiking. For a scenic drive, with a treat at the end, Dobbins Lookout is the highest accessible point in the park. Perched at 2,330 feet, the lookout includes a small observation platform that highlights various Phoenix landmarks from the panoramic vantage point, including -- of course -- Phoenix Sky Harbor International Airport!

You can also get away from it all at [Phoenix Mountains Preserve](#). The parks and peaks that make up the Phoenix Mountains Preserve are surrounded by civilization but feel as remote as the Sonoran Desert beyond the city. Located just 20 minutes from downtown, the preserve offers hiking, biking and views from the city's two most prominent summits. Additionally, the city's most famous landmark, [Camelback Mountain](#), challenges hikers with a rugged-but-rewarding trek up Echo Canyon Trail (2.4 miles out and back) to its 2,700-foot "hump."

Downtown Phoenix

Being surrounded on all sides by mountain chains and lush desert landscapes is only part of what makes this city unique. The other part awaits you in downtown. When the business day ends, [downtown Phoenix](#) lights up with entertainment options.

This desert city's walkable downtown core makes it easy to explore the thriving arts, dining and entertainment scene. Located about 10 minutes from Phoenix Sky Harbor International Airport, this urban oasis invites you to navigate seamlessly between nearly 20 hotels, approximately 200 restaurants and bars, museums, theaters, art spaces, concert venues, professional sporting events and art spaces.

Phoenix's murals run up walls and through alleyways all around downtown, transforming stretches of brick and concrete into vibrant canvases with stories to share. Take in the art as you wander [Roosevelt Row](#) (RoRo), a nationally recognized arts district known for its galleries and boutiques. Don't miss the First Friday Art Walk, which features open houses, public art, demonstrations, vendors and more.

Downtown is also home to the Phoenix Convention Center and Arizona State University's Downtown Campus. And it's all served by one of the ever-expanding Valley Metro Rail routes.

[CityScape](#), located in the heart of downtown Phoenix, is a two-block concentration of retail, entertainment, and dining options. The complex is home to more than a dozen restaurants and bars, shopping retailers, two live-music venues, a comedy club, a bowling alley and a day spa.

Pro sports are also almost always buzzing, [with all four major professional sports leagues](#) represented — the city fields the NFL's Arizona Cardinals, NBA's Phoenix Suns, MLB's Arizona Diamondbacks and NHL's Arizona Coyotes.

Downtown's Footprint Center is also home to the WNBA's Phoenix Mercury and the Indoor Football League's Arizona Rattlers. And local soccer fans have a hometown team to root for with the USL's Phoenix Rising FC.





Position Overview

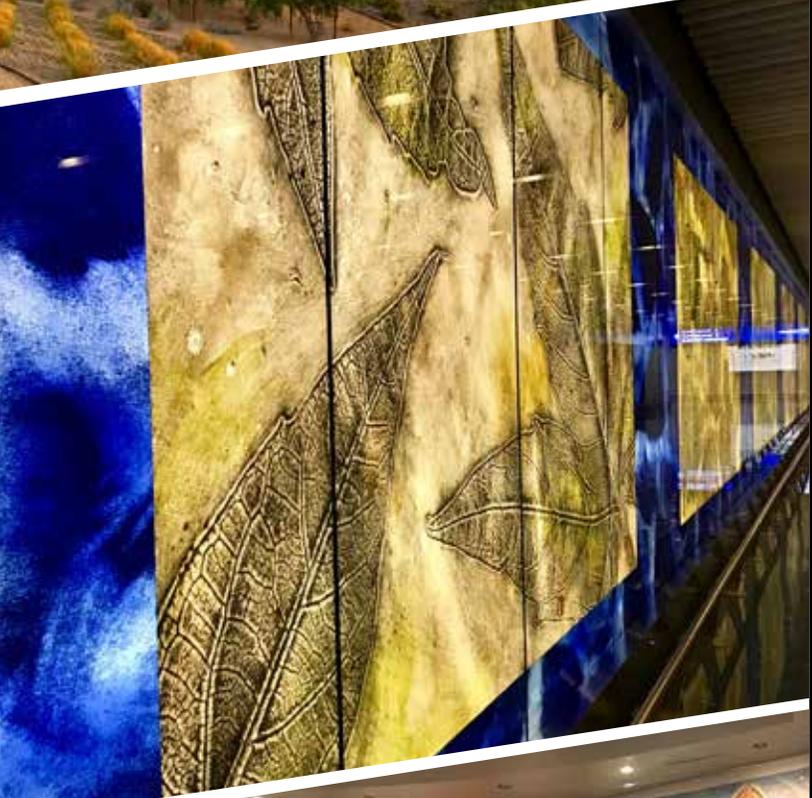
The City of Phoenix Aviation Department is seeking an experienced executive to join the management team at “America’s Friendliest Airport,” Sky Harbor International Airport.

The Assistant Aviation Director (Chief Development Officer) is an exempt position that serves under the general direction of the Director of Aviation Services and oversees a complement of 101 professional staff in the following areas: Design & Construction Services (31), Planning & Environmental (23), and Information Technology Services (47). The strategic priority for the Assistant Aviation Director is to lead the effective planning, programming, and administration of the \$6 billion masterplan, \$1.5 billion airport capital improvement program and related services through environmentally sound and compliant practices. The ideal candidate will be a recognized industry thought leader and innovator who will lead the airport technology program and champion the development and implementation of a digital strategy.

The Assistant Aviation Director will provide strategic oversight, development, and direction to the activities of Deputy Directors in administrative and technical operating areas of the department, such as planning, environmental compliance, information technology services, development, design, and construction for the department’s three airports.

Position Qualifications

- At least five years of responsible experience in the management or planning and development of a medium- or large-hub airport, three of which must have been in a position supervising professional level staff.
- Bachelor’s degree in airport management, business administration, civil engineering, or a related field is required, however a Master’s degree is preferred.
- In general, City of Phoenix residency is required within 24 months after the date of hire for newly hired executives, however exceptions apply for current employees. For more details, visit: <https://www.phoenix.gov/hr/who-apply/residency>.



Salary and Compensation

The annual salary for this position is up to \$181,958 and is commensurate with experience and qualifications. The City contributes 9% of salary into 457/401(a) plans with no matching required and offers a \$5,400 annual car allowance and \$1,440 annual cell phone allowance. A hiring incentive of \$7,500 is available for external applicants. For additional details on the comprehensive Executive benefits package offered by the City of Phoenix, [click here](#).

How to Apply

To apply online, [click here](#).

Deadline for applications: June 19, 2022

Contact for this search is:
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Please note: After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: admin@adkexecutivesearch.com.

The City of Phoenix is an equal opportunity employer.

