

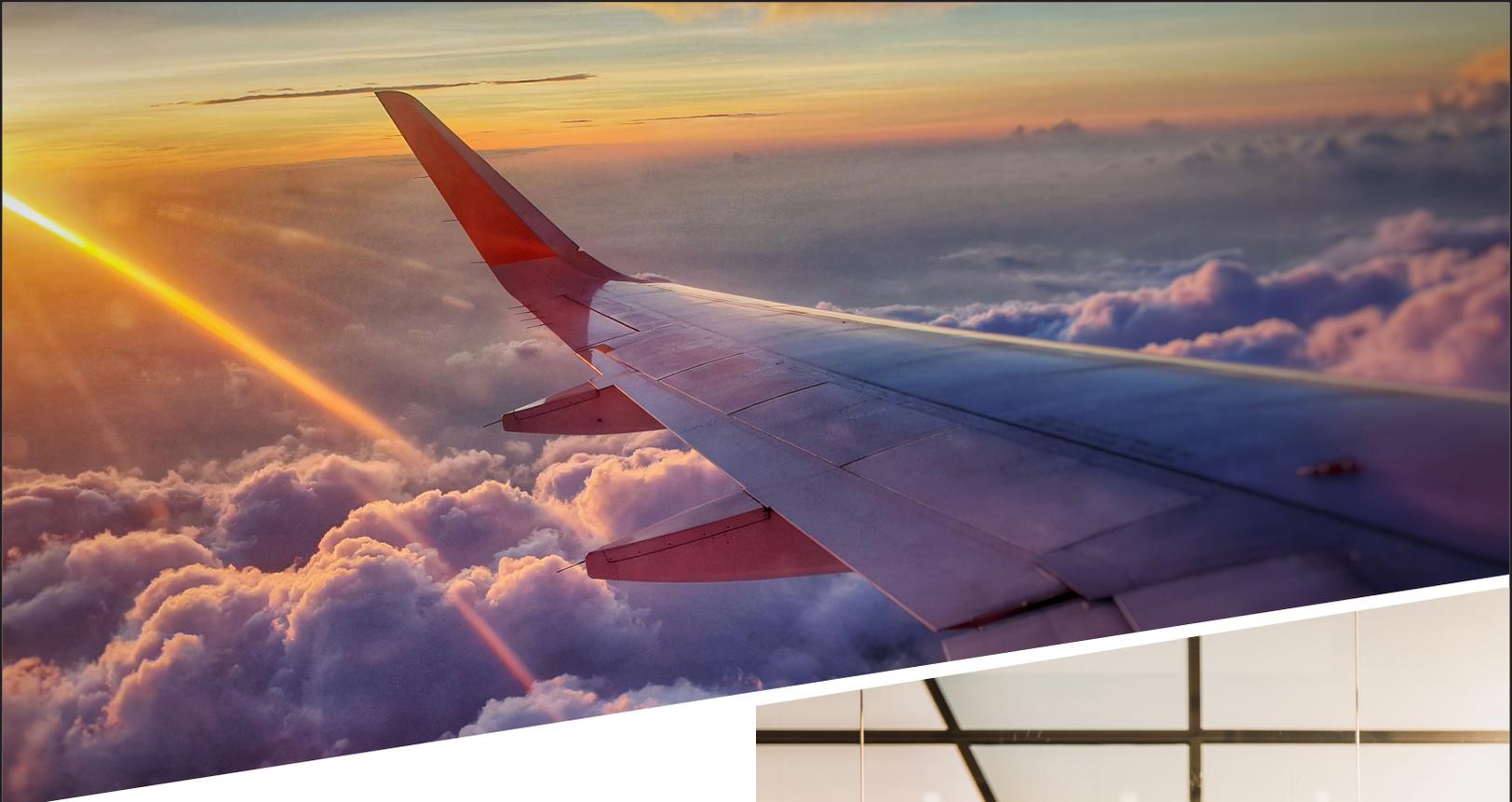


AVP  RTS

AvPorts invites applications for
Assistant Airport Manager

Albany International Airport (ALB)
Colonie, NY

EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH



Avports

Company Background

Founded in 1927 as a division of Pan Am Airlines, Avports is America's most experienced and trusted airport manager and operator. We are the US-based and US-owned airport operator and wholly owned by West Street Infrastructure Partners III, a family of infrastructure investment funds managed by Goldman Sachs & Co. LLC.

Avports has historically managed and operated a portfolio of airport O&M and P3/PPP contracts at more than 30 US airports. These airports have been diverse in their operations and have included commercial and general aviation airports, passenger terminals, military bases / joint-use airports, heliports, NASA facilities / spaceports. In the future, the company plans to also operate vertiports for electrical vertical take-off and landing vehicles (eVOTLs) / aerial urban taxis and unmanned aerial vehicles (UAVs).

Today, the company operates with 550+ staff at nine U.S. airports across five U.S. states and is also involved in the development of a cargo-focused airport in Florida. The company's presence extends to 24 additional U.S. airports through its affiliate Aviation Facilities Company Management, LLC. Avports creates maximum value for airport owners, users, and communities through the unrivaled integration of airport management capabilities, experience, and expertise.



Avports (*continued*)

Services

Avports has the capability to be a one-stop provider for an entire airport's operations, and the nimbleness to seamlessly deliver specific services alongside other providers. Avports' comprehensive airport management approach focuses on integrating all aspects of management and operations. Its custom solutions practice provides targeted expertise to fit the needs of each airport. Every airport is unique, so Avports designs an approach that is unique for each client. Avports creates maximum value for airport owners, users, and communities through the unrivaled integration of airport management capabilities, experience, and expertise. Avports is a proven leader. Its expert team leads clients and their stakeholders through a highly developed stakeholder consultative process to re-imagine the airport's vision and align it with stakeholder interests. Avports enhances the value of the airport and its assets, improves management and operations, and provides a single point of accountability for the implementation of its services, as well as for enhanced security and regulatory compliance.



Albany International Airport

As the major air center for the Capital Region, Northeastern New York, Western New England, and Southern Vermont, Albany International Airport is one of the top economic development generators in Upstate New York. Our modern airport includes recent improvement to the terminal and a new parking garage. Albany International Airport is the smart airport of tomorrow, leading our industry with innovative practices and procedures to ensure an easy, safe, and clean travel experience for all.



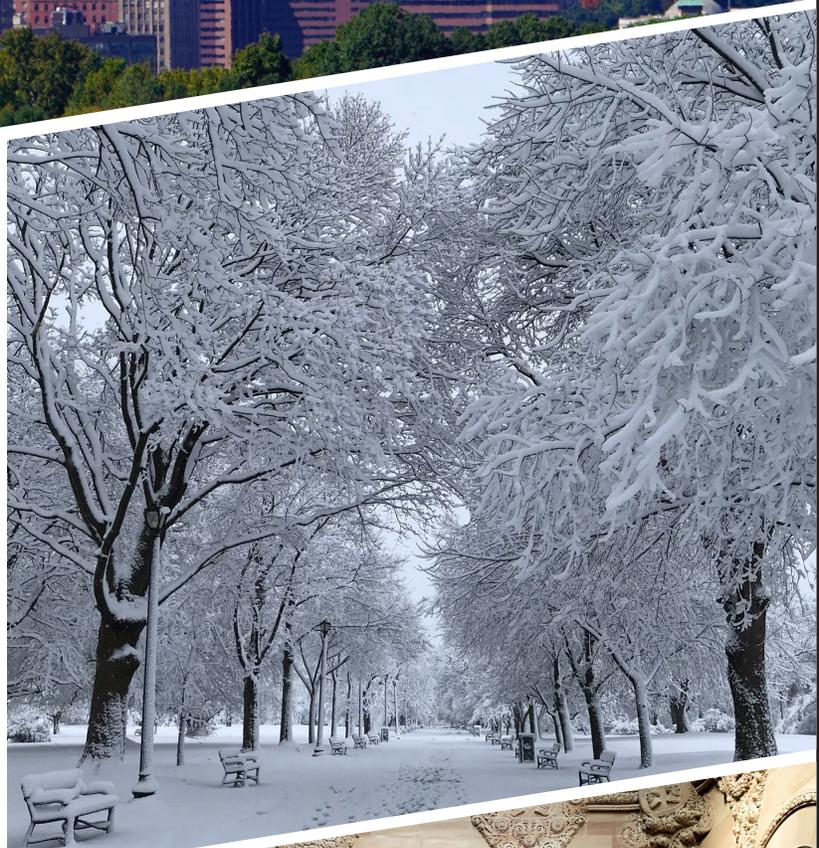


The Community

Albany, NY is a 400-year-old city on the banks of the Hudson River. Discovered in 1609 by Henry Hudson, this city is the oldest continuously chartered city in the country -- that means it's older than New York City or Boston! Albany is a great city to explore because it's full of so many engaging attractions and must-see sites! But Albany is also a city of storytellers, who want very much to welcome visitors and acquaint them with our fun and quirky history. Let us tell you about this quintessentially American city!

It's a great place to live, work, visit and raise a family. There are so many unique locations to discover from the New York State Capitol and Empire State Plaza to museums in Albany. We have breathtaking sites like Cohoes Falls or views from Thacher Park and the Helderberg Escarpment. The Albany County Rail Trail and Lawson Lake offer picturesque locales for recreation. And when it comes to sporting events and concerts, our MVP Arena has undergone a major transformation and is the premier spot for entertainment. Whether you're looking for a day trip, or longer, to enjoy historical and cultural sites or natural landscapes or planning a business conference, Albany County has so much to offer.

Daniel P. McCoy
Albany County Executive





The Community *(continued)*

Discover downtown Albany's booming craft beverage industry, must-see attractions and vibrant culture. Revel in the region's rich history with world-class museums, historic homes and fascinating architecture. Explore beyond the city limits for scenic views and thrilling outdoor adventures in the Helderberg Hilltowns. Albany County is a destination that is beyond conventional.

Albany has undergone massive physical and social changes over its long history and retains both a commitment to preserving and celebrating our heritage as well as investing in progress.

Albany Mayor Kathy Sheehan said, "Since taking office, my administration has invested more than \$40 million in street and sidewalk revitalization, however we know we must invest even more to ensure our streets are in optimal condition. That is why I am so proud to have once again proposed a historic investment in streets and sidewalks, this year totaling more than \$10 million. Thank you to Commissioner Panunzio and the Department of General Services for implementing these historic investments and ensuring our streets and sidewalks serve our residents for years to come."

Community Information Albany:

https://youtu.be/tqDj7k0u_Cs

Diversity – Equity & Inclusion:

<https://capitalregionchamber.com/diversity-equity-and-inclusion/>

Cost of Living:

<https://cdrpc.org/cost-of-living-in-the-region-declines-overall>

Community Fact Sheets:

<https://cdrpc.org/data/cfs>

Albany County:

<https://cdrpc.org/wp-content/uploads/2020/03/Albany-County-City-of-Albany-CFS-January-2018.pdf>

AVP  RTS

The Community *(continued)*

Economic Development

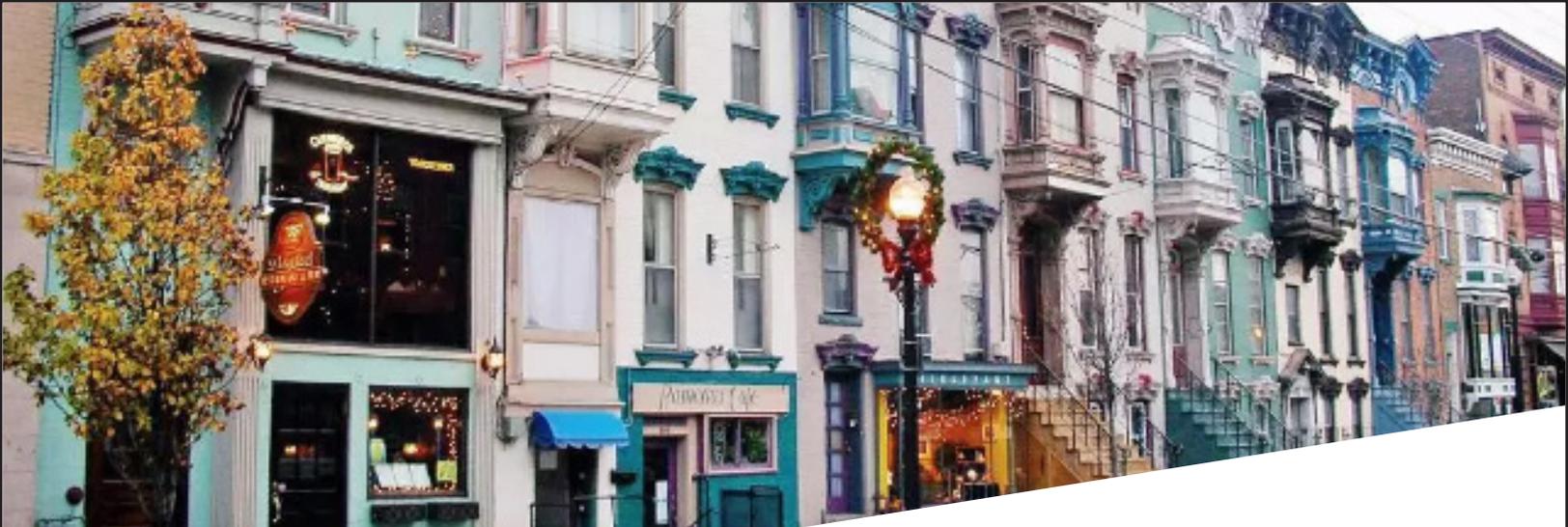
In the past 10 years, economic development efforts have brought more than \$9 billion of investment to the City of Albany. The City's health care and educational institutions are investing and expanding in unprecedented ways. Downtown Albany has experienced a renaissance with \$35 million in new residential units, the expansion and updating of premier entertainment destinations, and new world-class dining locations. Albany's diverse neighborhoods are being revitalized, from the Hudson River waterfront on the eastern border to Albany's globally rare Pine Bush Preserve on the western border. The City of Albany continues to be a prime destination to invest and create business. Albany is home to many fine commercial establishments and government partnerships, world-renowned hospitals, and educational and research institutions. These assets help create a strong economic climate which provides Albany with a competitive advantage in attracting new businesses.

Commission on Human Rights

The City of Albany is a community rich in ethnic, racial, cultural, and religious diversity. Such diversity contributes to the social fabric of our city and should be celebrated and respected. In that regard, the Commission on Human Rights was created to foster an atmosphere of respect and celebration of our diversity. In accordance with the objectives of the Omnibus Human Rights Law, the Commission on Human Rights seeks to assure that the residents of our city are safe guarded against all forms of discrimination in violation of state and local law. The primary objectives of the Commission are:

- To foster mutual respect and understanding among all persons and racial, religious, and nationality groups in our community
- To inquire into incidents of tension and conflict among or between various racial, religious, and nationality groups, and to take such action as may be designed to alleviate such tensions and conflict
- To receive complaints of alleged discrimination because of race, creed color, national origin, age, gender, sexual orientation, disability, marital status, arrest and/or conviction record and to attempt to resolve such conflicts





The Position

The Assistant Airport Manager is responsible for the daily operation and administration of the Albany International Airport. The Assistant Manager is directly responsible for the Commercial Services and Curbside Security departments including determining and recommending personnel staff requirements and developing and submitting an annual budget. He or she coordinates airport construction, maintenance and associated work performed by Avports staff, along with Airport tenants, public utilities and contractors. The Assistant Manager assists the Airport Manager to develop improved management techniques, as well as assists with labor relation issues with collective bargaining groups and is responsible for employee relations. He or she also monitors for adherence to FAA regulations and Airport Authority policies and procedures, including OSHA and Airport Authority safety programs. He or she observes and inspects concessions to ensure compliance with the terms of concessionaire agreements and adherence to Avports and Airport Authority policies and procedures. The Assistant Manager stands in for the Airport Manager, Operation Manager and Maintenance Manager in their absence.

The Ideal Candidate

The Assistant Airport Manager will have a 4-year degree in Aviation Management or a related field, plus 5 years airport or aviation management experience with capability of assuming the role of Airport Manager within 6 months of employment. He or she will possess knowledge and experience in air carrier and general aviation airport operations to include knowledge of FAA Part 139, CFR 1540 and 1542 and other applicable FAA advisory circulars. The Assistant Manager must be able to perform assignments independently. He or she must demonstrate effective communication skills, both written and oral, and public relations skills. The Assistant Manager must be a leader, capable of aiding and training others.

For a complete job description, [click here](#).



Salary and Compensation

The salary range for this position is \$125,000 - \$130,000 and is accompanied by a generous compensation and benefits package. Relocation assistance is available.

How to Apply

To apply online, [click here](#).

Deadline for applications: August 28, 2022

Contact for this search is:

Barry Rondinella, A.A.E., C.A.E
barry.r@adkexecutivesearch.com

Please note: After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: admin@adkexecutivesearch.com.

