



Port Authority of New York/New Jersey (PANYNJ) invites applications for  
**Deputy General Manager, EWR and TEB**

Newark Liberty International Airport (EWR)  
Teterboro Airport (TEB)  
Newark, NJ

*EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH*



## The Port Authority of New York and New Jersey

The Port Authority of New York and New Jersey became the nation's first bi-state agency when it was founded in 1921. It builds, operates, and maintains many of the most important transportation and trade infrastructure assets in the country. The agency's network of aviation, ground, rail, and seaport facilities is among the busiest in the country, supports more than 550,000 regional jobs, and generates more than \$23 billion in annual wages and \$80 billion in annual economic activity.

Among the Port Authority's assets is the busiest airport system in the Americas. It is comprised of four commercial airports – John F. Kennedy International, Newark Liberty International, LaGuardia and New York Stewart International – and Teterboro Airport, the busiest general aviation facility in the United States. In 2021, the commercial airports combined to serve more than 75 million passengers in a year of sustained recovery following sharp pandemic-related losses. A record \$30 billion-plus redevelopment program that is transforming JFK, Newark and LaGuardia is well underway, delivering multiple new terminals, roadway systems, parking and rental car facilities and related infrastructure.





## The Port Authority of New York and New Jersey

In 2021, Newark Liberty International Airport ranked as the 14th busiest airport in the country and 28th busiest airport in the world, serving more than 29 million passengers. It is also the New York City metropolitan region's premier small-package hub, ranking 12th domestically and 37th internationally for air cargo with more than 780,000 tons of cargo in 2021. The airport will celebrate a century of service later this decade and its history is magnificently showcased in its administrative offices located in the historic Building One—the airport's original passenger terminal dedicated by Amelia Earhart in 1935 and featuring a grand Art Deco lobby and what is believed to be the nation's first air traffic control tower on its roof.

The Newark Liberty International Airport community is preparing to open the spectacular new Terminal One. The \$2.7 billion redevelopment program features four main elements:

- A new one-million-square-foot, 33-gate terminal building
- Redesigned roadways with eight new bridges
- A 2,700-space parking facility with consolidated rental car locations; and
- 140 acres of airfield paving

The Port Authority also owns and manages the world's busiest bridge (the iconic George Washington Bridge spanning the Hudson River), the world's busiest bus terminal in Midtown Manhattan, and the 16-acre World Trade Center site, where the 1,776-foot-tall One World Trade Center is the tallest skyscraper in the Western Hemisphere.

For more information, please visit [www.panynj.gov](http://www.panynj.gov).





## The Community

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You don't need us to tell you why the New York City metropolitan region is the most vibrant, diverse and exciting place in the world, but we'll take a shot at it anyway.

The Port Authority of New York & New Jersey's Port District captures an area that measures about 1,500 square miles framed as a rough 25-mile radius around the Statue of Liberty. The Port District includes the cities of New York and Yonkers in New York state; the cities of Newark, Jersey City, Bayonne, Hoboken, and Elizabeth in New Jersey; and more than 200 other municipalities, including all or part of 17 counties, in the two states.

Also within this zone? The No. 1 destination for U.S. tourism, which is why our airports make up the busiest airport system in the Americas.

It's no accident that the Big Apple and its neighboring environs consistently top "Best-of" lists for places to visit. As a recent poll of air travelers for Hemispheres magazine noted, "No matter what you're into, you'll find it here."

World-renowned museums? Check.

The world's premier theater district? Check.

Outstanding restaurants? World-class shopping? Stellar beaches and boardwalks?

Check, check and check.

We have receipts if you need them, names we can name. The Metropolitan Museum of Art and the Metropolitan Opera House. MOMA and the Guggenheim. Four-star food trucks and Michelin-starred restaurants. Fifth Avenue. Broadway. Rockefeller Plaza. And on and on and on, including our headquarters at the spectacular World Trade Center Plaza in Lower Manhattan, which features the soaring wings of the Oculus and the tallest building in the Western Hemisphere.

So sure, there's plenty of exciting nightlife, an unrivaled arts and culture scene, and a broad array of food and entertainment options found in and around New York City, including a host of professional sports teams and venues. But as anyone who lives and works here can tell you, there's so much more to the region than its most famous attractions.



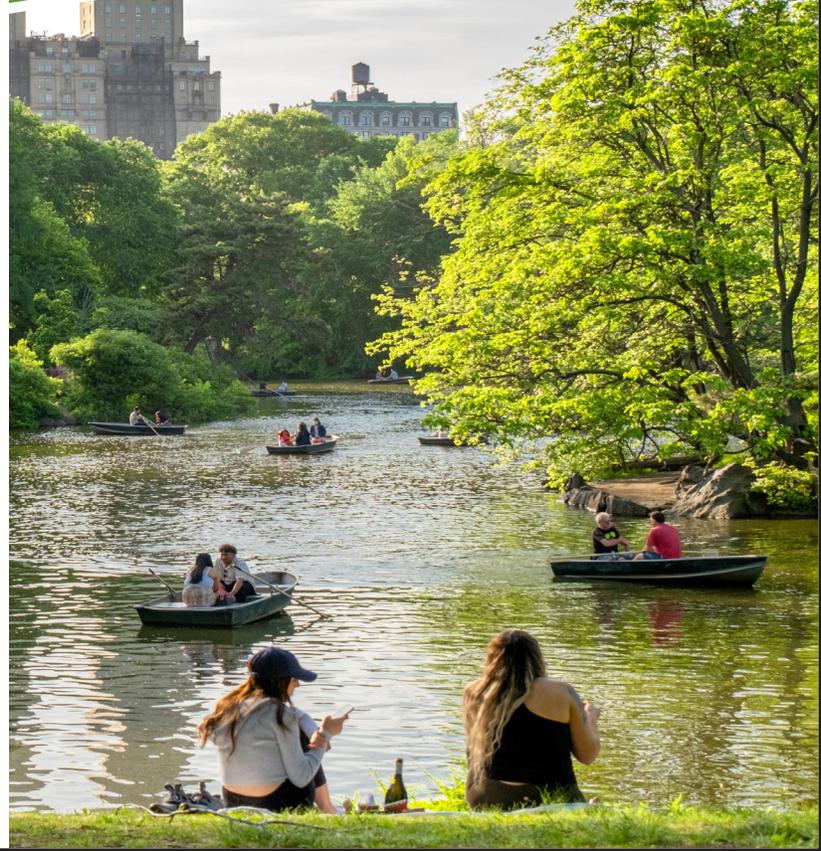
## The Community *(continued)*

Several idyllic botanical gardens are a remarkably short drive or train stop from the hustle and bustle of midtown Manhattan, so you can get away and literally smell the roses any time you want. And while it is true, as Alicia Keys sang, that New York is a “concrete jungle where dreams are made of,” you can also eschew all that and lose yourself in nature by skiing in winter, hiking in spring, swimming in summer and leaf peeping in autumn—all within minutes of your job or home.

Speaking of home: The region offers an array of housing choices found nowhere else in the country. You can make your home in the heart of the city where delights culinary and otherwise are just a few steps from your front door. You can settle down along the pulsating edges, in New Jersey cities lining the Hudson River or one of NYC’s outer boroughs—places close to the action but with a heartbeat of their own. You can put down roots in bucolic suburbs where backyard barbecues are part of the routine and excellent schools provide a stable environment for the little ones. Or you can go full-on rural, living in peaceful and quiet exurbs where horse farms dot the landscape and you can still enjoy a reasonable commute to work.

No matter where you go within the Port District, you will find something to satisfy every taste, a partner for every personality, a new thing to do or see every day, any day. The New York City metropolitan region’s is home to more than 20 million people – equaling more than 5 percent of the U.S. population – and they will tell you how their home is equal parts inspiration and stimulation. It’s a challenge on some days to be sure, but never without its thrills.

Working and living here is the epitome of the American Dream because (to paraphrase one more well-known singer and one more well-known song) if you can make it here, you can make it anywhere.





## The Position

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Reporting to the Airport General Manager (GM), the Deputy General Manager (DGM) is responsible for the management and strategic oversight of the airport. The DGM ensures that the airport is operated in a safe, secure, and efficient manner, in compliance with federal, state, and local laws/regulations. The DGM provides a unified vision for the airport and drives a world-class customer experience through leadership and collaboration, that includes strong partnerships with airport stakeholders and surrounding communities. The DGM is responsible for ensuring facilities meet the existing and future needs of customers and stakeholders. The DGM provides vision and active leadership over development and execution of high-quality airport initiatives that serve to enhance the customer experience. The DGM will be responsible for developing priorities and policies that aligned with stated goals and objectives of the airport. The DGM will be responsible for ensuring financial self-sufficiency and accountability while working within budgetary guidelines. The DGM is responsible for effective communication of airport policies to all stakeholders and to ensure compliance, while maintaining positive relationships and safe operations at all times.

The DGM is responsible for leading / overseeing the following functions: Aeronautical Operations, Landside Operations, Customer Experience, Physical Plant and Structures, Airport Maintenance, AirTrain (where applicable), Terminal Operations, Finance, Airport Certification, Concessions, Properties and Commercial Development, and Administration.

The DGM is responsible for developing a skilled and flexible workforce that performs at optimal levels, embracing industry best practices and operational excellence as its standard. The DGM has the responsibility to make appropriate adjustments in work schedules or performance levels as needed to increase the effectiveness of the team. The DGM will advance the agency's Employer of Choice strategic priority by focusing on building a diverse and inclusive workforce.

The Deputy GM works closely with internal and external stakeholders including federal agencies, airlines, terminal operators, cargo companies, tenants, customers, media, elected officials, and community organizations to advance the airport's business agenda and provide a safe, reliable, world-class experience to customers.

## The Position *(continued)*

The DGM will lead and manage irregular operations and emergencies (i.e., inclement weather, infrastructure failures, etc.) and must be available 24/7 to respond to airport emergencies such as aircraft accidents, snowstorms, natural disasters, security-related and other incidents requiring the presence of senior leadership.

The DGM serves as the acting GM and is in charge of the airport when the GM is out of the office but otherwise will work closely with the GM to develop and execute on the goals of the airport.

### Preferred Qualifications

- Bachelor's degree in Aviation, Transportation, Planning, Engineering, Business, Public Administration, or a related field with at least ten (10) years of progressively responsible experience in aviation, transportation, operations or related business field, in a large, complex operating environment. Fifteen plus (15+) years of relevant experience may be substituted for a Bachelor's degree.
- Strong leadership as demonstrated through the ability to manage, develop and motivate diverse teams to achieve high performance.
- Ability to respond immediately to airport emergencies, inclusive of inclement weather or other irregular operations, 24/7.
- **Desirable certifications and experience:**
  - A.A.A.E Certified Member (C.M.) or Accredited Airport Executive (A.A.E.) certification, or ICAO International Airport Professional (IAP) certification.
  - Superior communication skills with demonstrated success in managing communications across a wide range of stakeholders
  - Knowledge of Airport rules and regulations
  - Knowledge of and the ability to adapt to continually changing Federal and State regulations related to airline operations, and FAA and air traffic procedures, coupled with an understanding of the National Airspace System.

For full job description, [click here](#).





## Salary and Compensation

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This position offers a salary in the \$200,000 range commensurate with experience.

## How To Apply

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To apply online, [click here](#).

**Deadline for applications: October 30, 2022**

The contact for this search is:

**Theresa Schatz, A.A.E.**

[sia@adkexecutivesearch.com](mailto:sia@adkexecutivesearch.com)

**Please note:** After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: [admin@adkexecutivesearch.com](mailto:admin@adkexecutivesearch.com).

Port Authority of New York/New Jersey (PANYNJ) is an equal opportunity employer.

