

ANNOUNCEMENT

April 12, 2023

The Jackson County Airport Authority Names Michael Doil as Business Development Manager

MEDFORD, OR – The Jackson County Airport Authority named Michael Doil as Business Development Manager for Rogue Valley International-Medford Airport (MFR). In this position, Mr. Doil will be responsible for developing and implementing all marketing initiatives for the Airport. He will attract and retain companies and organizations to operate aviation-related businesses, including air service, air cargo, general aviation, concessions, real estate, and aeronautical/non-aeronautical land/facility usage and development. He began his new position on April 10, 2023.

Mr. Doil has over 25 years of experience in the aviation and travel industry with a proven track record of successful results in sales and operations. Most recently, he worked for Combined Work Solutions as an Account Manager where he handled sales



Michael Doil

opportunities within the small- to mid-sized business industry vertical. He also served as Director of Sales and Business Development for Plaza Travel; Director of Sales, Northeast Region for Etihad Airways; and Manager, Sales Development for Delta Air Lines.

"I am thrilled to join the Rogue Valley International-Medford Airport team because of the airport's reputation for excellence and commitment to customer service," said Mr. Doil. "The opportunity to work alongside experienced professionals who share my passion for aviation is truly exciting. I am eager to contribute my skills and expertise to help the airport continue to grow and meet the evolving needs of travelers. Being part of a team that plays such a crucial role in connecting people and businesses around the world is a privilege that I am honored to have."

Mr. Doil graduated from the University of Texas with a bachelor's degree in Marketing. He went on to earn a master's degree in Business Administration and Management from Texas Christian University.

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Rogue Valley International-Medford Airport

About ADK Consulting & Executive Search

ADK Consulting & Executive Search is a retained consulting and search firm based in Jacksonville, Florida. Founded in 2003, the company performs Executive Searches, Management Consulting, and Organizational Development. ADK has worked with over 180 U.S. airports that have utilized the company's consulting services including executive searches, organizational development, strategic planning, succession planning, board consultation and more. After starting in aviation/aerospace, ADK has expanded into other public sector industries including cities and counties, ports and transit as well as private sector companies and consulting firms.

ADK has filled more airport senior executive positions than any other search firm and has placed hundreds of C-Suite airport positions including over 140 airport CEOs and airport directors. Additionally, the company has placed CEOs for national and state associations in aviation and transportation industries.

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