

ANNOUNCEMENT

March 5, 2023

Eric Johnson Named Senior Vice President, Chief Revenue Officer by The Metropolitan Nashville Airport Authority

NASHVILLE, TN – The Metropolitan Nashville Airport Authority has named Eric Johnson Senior Vice President, Chief Revenue Officer. In this position, he will manage revenue producing leases and contracts, as well as existing aeronautical and non-aeronautical property. He will also identify new opportunities for growth and expansion of Nashville International Airport (BNA) and John C. Tune Airport (JWN). Mr. Johnson began his new role on March 4, 2024.



Eric Johnson, CCIM, C.M.

Mr. Johnson is an experienced corporate real estate professional specializing in the development of non-aeronautical land, terminal concession programs, and auto rental and aviation facilities. Prior to joining BNA, he worked for the Metropolitan Airports Commission in Minneapolis for thirty years, most recently serving as Director, Commercial Management & Airline Affairs. While there, he generated over \$350,000 in annual Reliever Airport revenue via non-aeronautical development agreements over 13 months and developed 50 new concessions units worth over \$250M in annual sales.

“It is with great honor and enthusiasm that I take on this role to contribute to the growth and success of one of the fastest growing airports in the nation,” said Mr. Johnson. “I am eager to bring my passion for innovation and revenue generation to this esteemed organization. I am committed to driving strategic initiatives, fostering partnerships, and leveraging my experience to enhance the airport's position in the ever-evolving aviation landscape. I would like to express my gratitude for the support and mentorship I have received throughout my career at Minneapolis-Saint Paul International Airport, which has paved the way for this incredible opportunity. I look forward to collaborating with the BNA team in my new capacity and contributing to the continued advancement of our dynamic industry.”

Mr. Johnson earned a bachelor's degree in Business Administration from the University of Wisconsin. He is a Certified Member (C.M.) with the American Association of Airport Executives (AAAE) and a Certified Commercial Investment Member (CCIM) with the National Association of REALTORS.®

###

[Metropolitan Nashville Airport Authority](#)

About ADK Consulting & Executive Search

ADK Consulting & Executive Search is a retained consulting and search firm based in Jacksonville, Florida. Founded in 2003, the company performs Executive Searches, Management Consulting, and Organizational Development. In addition to numerous clients from both public and private sector, ADK has worked with over 200 U.S. airports that have utilized the company's consulting services including executive searches, organizational development, strategic planning, succession planning, board consultation and more. After starting in aviation/aerospace, ADK has expanded into numerous public and private sector industries.

ADK has filled more airport senior executive positions than any other search firm and has placed hundreds of C-Suite positions including over 160 CEOs and executive directors. Additionally, the company has placed CEOs for national and state associations in aviation and transportation industries.

www.adkexecutivesearch.com