



The City of Brownsville invites applications for
Airport Director

Brownsville South Padre Island International Airport (BRO)
Brownsville, TX

EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH



The Airport

Brownsville South Padre Island International Airport (BRO) is a city owned, public use airport located four miles east of the central business district of Brownsville, the 18th largest city in Texas with a population of 186,738 and the county seat of Cameron County. It is a convenient airport for flying into the Rio Grande Valley (RGV) and northern Mexico and captures a trade area of over 1.2 million people. Most cities in the Rio Grande Valley are accessible from BRO by automobile within 30–60 minutes and it is the closest commercial airport to South Padre Island and SpaceX's "Starbase" launch site at Boca Chica Beach.

The airport is served by Avelo, United, American Airlines, and two FBOs: Hunt Pan Am and Southmost Aviation. The airport has an active FIS with 24-hour US Customs services available. The airport footprint covers 1,700 acres and has two runways capable of serving 95% of the commercial fleet and 100% of the GA fleet.

A new 91,000-sq.-ft., four-gate terminal was opened in January of 2021. Multiple terminal enhancement projects are still underway. BRO employs 26 people with an annual budget of approximately \$4.1 million. Annual Enplanements (Commercial Service passengers who board an aircraft) for the year ending 2022 were 134,240 and the airport's Total Aircraft Operations for year ending September 2022 were approximately 23,476.

The Brownsville Aerospace Industrial Park consists of hundreds of acres in industrial space, both on and off the airport and is home to Foreign Trade Zone No. 62. The park's proximity to the 7,400-foot runway makes it ideal for real-time delivery of industrial and commercial products.

Upcoming significant capital improvements scheduled to begin in 2023 and 2024 include a runway reconstruction, hangar construction, parking lot expansion, microgrid implementation, terminal concession development and land acquisition for an expected runway extension. The Airport also seeks to research the possibility of becoming one of the newest Spaceport designations by the FAA.



The Community

Brownsville is located at the southernmost tip of Texas on the northern bank of the Rio Grande, directly north and across the border from Matamoros, Tamaulipas, Mexico. Steeped in a rich South Texas heritage, Brownsville has a semi-tropical climate, palm trees, everblooming bougainvillea, exotic birds and warm gulf breezes. The nearby waters of the Gulf of Mexico help keep Brownsville cooler than many other Texas cities in the hot summers.

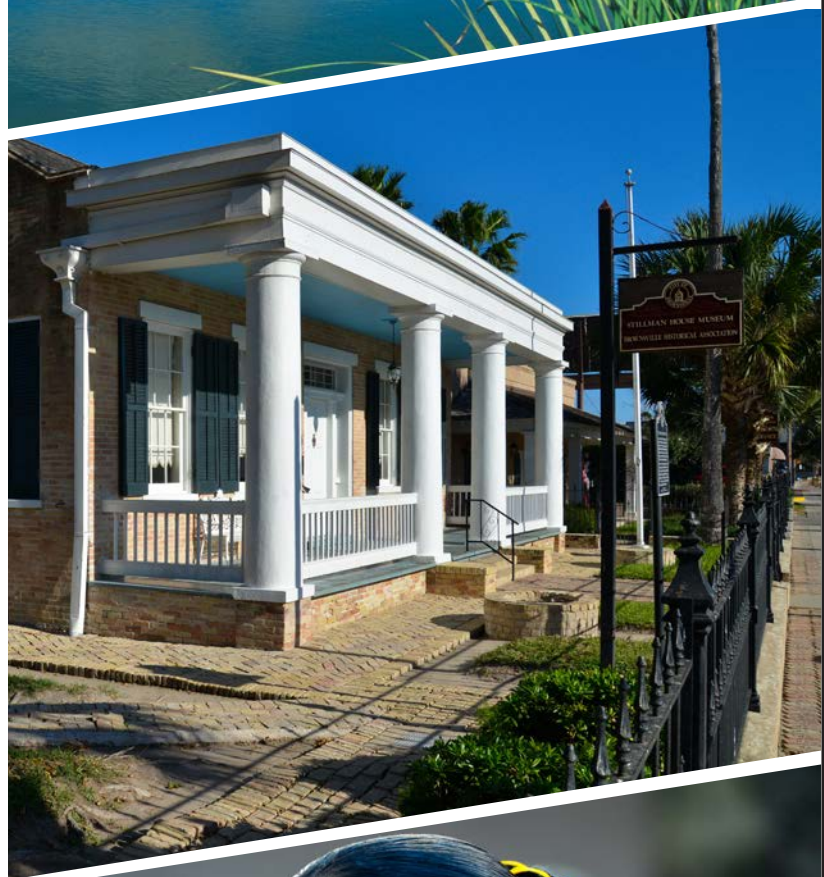
There's much to see and do in Brownsville. From tours of the Historic Downtown District to the exciting Gladys Porter Zoo, one of the nation's top ten zoos, Brownsville offers something for the whole family. For those with active lifestyles, Brownsville has 64 miles of hiking and biking trails and 30 parks. Tree-lined resacas, or oxbow lakes, run throughout neighborhoods and parks, offering backyard recreation like kayaking, and stand up paddleboarding.

SpaceX is developing the Starship program at Starbase, just 15 miles east of Brownsville. The Starship program requires routine rocket launches, and plans for two launches per month are being proposed and soon to be realized. Anywhere in Brownsville is a front-row seat to watch history being made.

Additionally, NextDecade, a Texas-based energy company officially started construction of Phase I of an \$18.4 billion Rio Grande Liquefied Natural Gas (LNG) at the Port of Brownsville and is expected to employ up to 6,000 workers.

History and Culture – Visitors and residents enjoy the Brownsville Cultural Trail, a series of trails organized to take you past Brownsville's most important historic homes and buildings. You may also want to visit the Historical Brownsville Museum, the Stillman House Museum, the Resaca de la Palma State Park or the Palo Alto Battlefield National parks.

Outdoor Activities – The City's "Active Plan" is a blueprint for a 428-mile hike and bike trail network that will link the rich natural, cultural and historical resources—creating a regional identity for outdoor tourism, promoting healthier lifestyles, and generating a sense of community pride. Take a day and explore the Gladys Porter Zoo, relax on the shores of the Boca Chica Beach, or visit the Resaca de la Palma State Park, which boasts the largest tract of native habitat in the World Birding Center network. With more than 1200 acres of trails and local wildlife, this beautiful paradise is the perfect location for biking, hiking and bird watching.





The Community (*continued*)

Art & Entertainment – There is a variety of entertainment options for the whole family. The Brownsville Museum of Fine Art offers a changing exhibition schedule of regional art of South Texas and Mexico. Galeria 409 displays work from local artists around the Rio Grande Valley and is a great place to get to know the culture of the area. The Camille Playhouse is one of the busiest and most respected community theaters in South Texas, and the Children's Museum of Brownsville has hands-on exhibits that the entire family will enjoy. Annually, the City hosts the Latin Jazz Festival, the Conjunto Festival, and most recently the multi-day, multi-stage event "Crossroads." Additionally, the University of Texas Rio Grande Valley (UTRGV) has acquired the historic Majestic Theatre in the heart of the City's Downtown where it will serve as their new Performing Arts Center.

South Padre Island

Down south, at the end of the world's longest barrier island, you'll find South Padre Island and the cleanest, most scenic beach in Texas. From the moment you cross the Queen Isabella causeway and see the blue waters of the Lower Laguna Madre beneath you and the Gulf of Mexico in front of you, you'll know you're in a special place and feel like you've left the world behind. And once you're on the Island the feeling never goes away.

South Padre Island is only 1/2 mile at its widest point, which means that no matter where you are, you are always just steps away from the beach. South Padre Island is also the Sand Castle Capital of the World and The Fireworks Capital of Texas.

The Lower Laguna Madre that hugs our western shore is one of 6 hyper-saline bodies of water on earth, creating one of the most unique and abundant fisheries anywhere. South Padre Island has been hosting TIFT, the Texas International Fishing Tournament, and the Largest Saltwater fishing Tournament in Texas for over 75 years, giving testament to our World Class on and off shore fishing credentials.

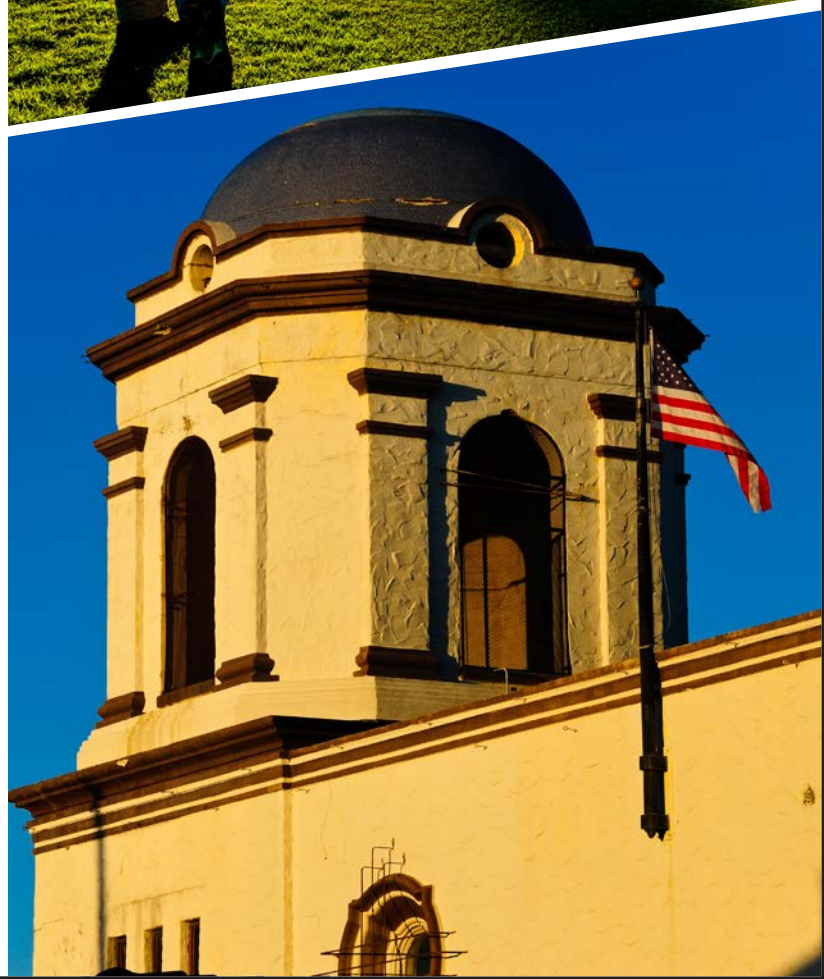
Due to South Padre Island's favorable winds and shallow bay, it's also known as the Kite Boarding and Wind Surfing Capital of Texas.



The Position

The Airport Director manages, operates, leads and directs all functions of the Airport, including recommending fees and charges to Airport users and preparing grant proposals and funding requests. The Director coordinates and supervises Airport operations, maintenance and security in accordance with all applicable laws, policies and procedures. The position is responsible for developing policies, negotiating with a variety of companies, preparing and implementing the capital improvement program (CIP) and preparing, implementing and maintaining BRO's annual budget. The Director develops policies and procedures, prepares the annual (CIP) budget and presents them to the City Manager and Finance Department for inclusion in the Airport's annual budget. The Director develops long-term goals for the Airport as well as policy and position papers for City Management and elected officials. The Director develops policies and procedures regarding revenue development, lease agreements, and airport functions.

The Airport Director directs, coordinates and supervises the operation, maintenance and security of the Airport grounds and improvements according to City, State, and Federal policies and directives and ensures the Airport operates within its allotted budget. The Director coordinates and supervises the operation, maintenance and security of the Airport grounds, as well as Airport improvements. The Airport Director monitors and manages the Disadvantage Business Enterprise (DBE) program. This position assists in negotiations with airlines in setting rates and charges and assists in the lease of airport properties including aircraft hangers and industrial park leases. The Director trains and supervises Airport maintenance employees and is the staff liaison to the Airport Advisory Board. The Airport Director works closely with the FAA Flight Service and RAPCON, and US Customs and Drug Enforcement.





Required Education and Experience

- A 4-year degree in Airport Management, Political Science, Business, Public Administration or a related field, from an accredited university.
- 7 years' related work experience with progressive responsibilities and 4 years management experience at an FAA Part 139 Certificated Airport.
- Certification by the American Association of Airport Executives as an Accredited Airport Executive (A.A.E.) or a Certified Member (C.M.), or the ability to obtain certification within 2 years of employment; equivalent accreditations with the Airport Council International-North America (ACI-NA).
- Possession of a valid Texas Class C driver's license or the ability to obtain one as required by Texas state law.

Preferred Education and Experience

- Master's degree
- Airport Security Coordinator (ASC) Certification from the Transportation Security Administration (TSA).
- Private Pilot license.

To see the full job description, [click here](#).



Salary and Compensation

The salary range for this position is \$113,344 to \$175,668 with the midpoint being \$150,000. Note: a salary range above midpoint will be negotiated and reserved for the exceptional candidate only. We also offer an attractive range of benefits including a retirement system, sick and annual leave, and health and life insurance.

How To Apply

To apply online, [click here](#).

Deadline for applications: Open Until Filled

The contact for this search is:

Dan Sprinkle, A.A.E.

dan@adkexecutivesearch.com

Please note: After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at:

admin@adkexecutivesearch.com.

The City of Brownsville is an equal opportunity employer.

