



The Metropolitan Nashville Airport Authority invites applications for  
Vice President, Airport Planning

Nashville International Airport® (or BNA®)  
and John C. Tune Airport® (or JWN®)  
Nashville, TN

*EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH*



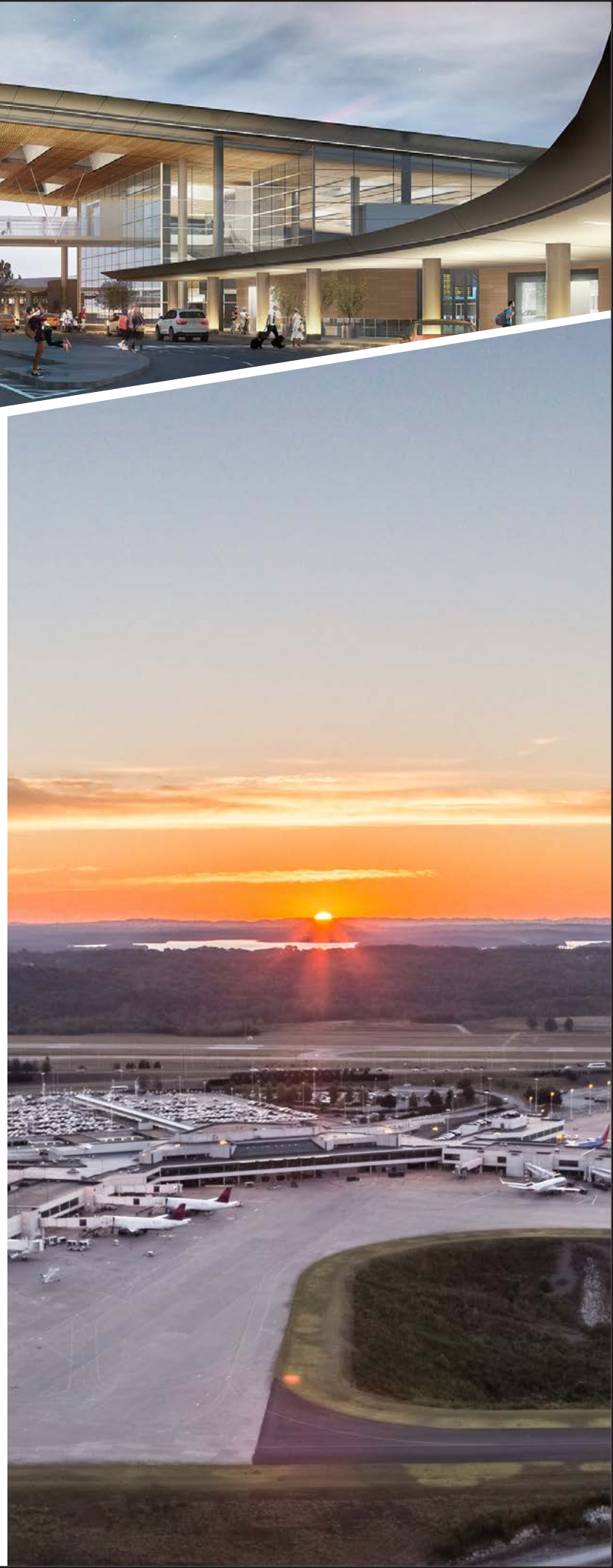
## The Airports

**The Metropolitan Nashville Airport Authority (MNA)** was established in 1970 and owns and operates Nashville International Airport®, also known as BNA®, and John C. Tune Airport®, also known as JWN®. A seven-member Board of Commissioners appointed by the Mayor of Nashville establishes policy for the two airports that, according to a recent study, collectively generated more than \$8.14 billion in total economic impact, supported more than 76,500 jobs in the region, and produced more than \$445 million in state, local, and federal taxes. Middle Tennessee is one of the fastest growing regions in the U.S. and as it continues to grow, so will MNA's role as an economic engine, community leader, and cultural ambassador on behalf of Nashville.

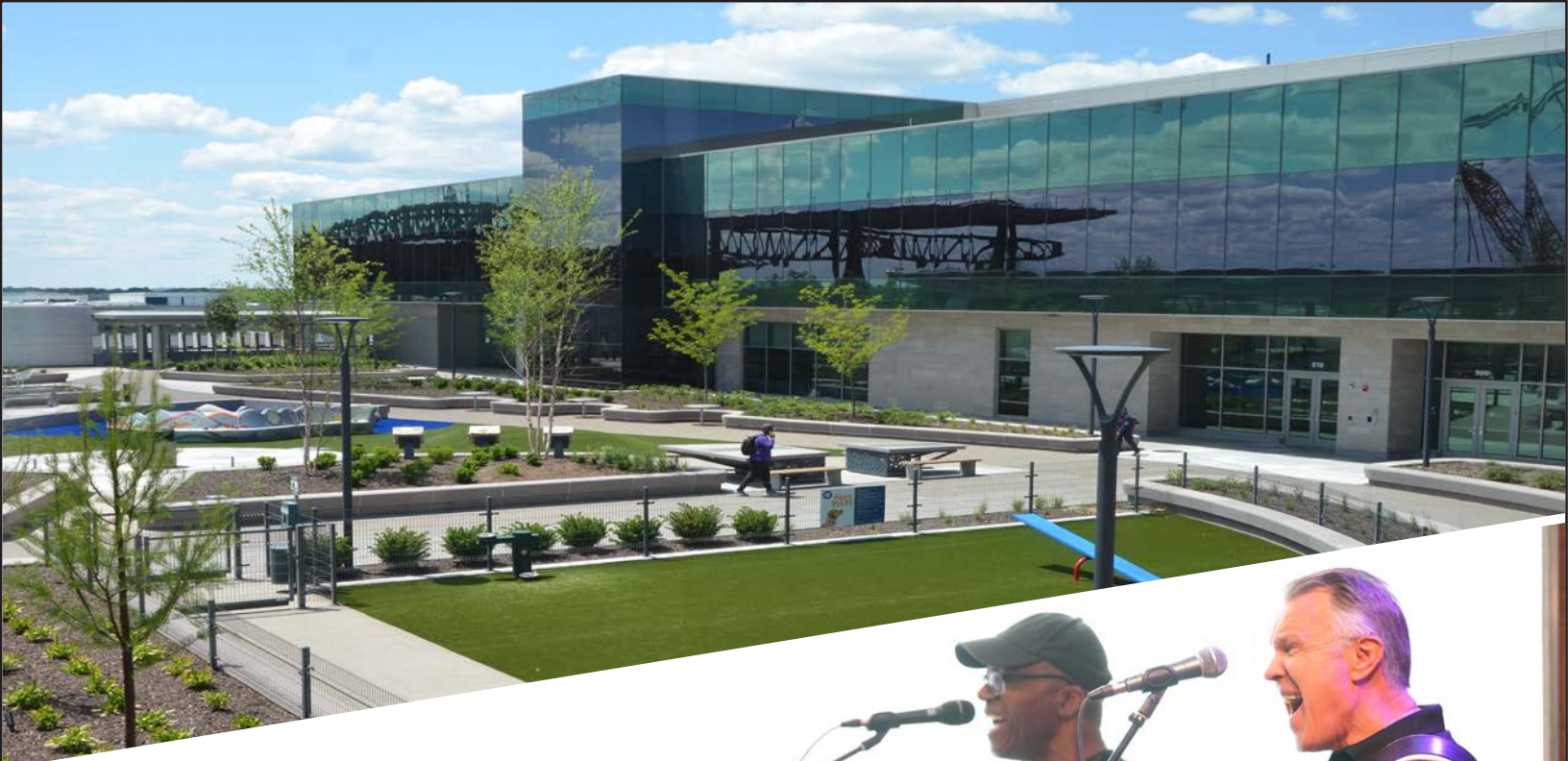
As the region's conduit to travel, Nashville International Airport often serves as the first and last impression of the area for travelers to Music City. With that in mind, BNA strives to bring the city's unique sounds, tastes, and distinctive Southern hospitality to the airport environment and offer a warm and welcoming experience for Nashville visitors. As soon as travelers enter the terminal or step foot off the plane, it's clear that BNA and the MNA team represent the energy and spirit of Nashville.

The Airport Authority employs more than 375 staff members who are dedicated to MNA's vision and mission to create and inspire a team dedicated to providing superior customer service, facilities, and air service in a safe and secure, warm, and welcoming environment that reflects the best of Nashville.

Until the impacts of the COVID-19 pandemic, BNA was one of the fastest growing airports in North America with nearly 18.3 million passengers in 2019 and in 2021 they have seen a rebound in passenger traffic and for the last several months have exceeded 2019 month-over-month passenger numbers.







## The Airports (*continued*)

### **BNA® New Horizon**

Launched in June 2022, New Horizon is a new construction and renovation plan to meet the unprecedented growth and travel needs of BNA passengers. New Horizon plans for the expansion of two concourses, a new air freight building, terminal roadway improvements and additional upgrades to further enhance the traveler experience. New Horizon is expected to cost an additional \$1.4 billion and will be phased in over the next six years with a scheduled completion in late 2028.

### **John C. Tune Airport**

In addition to BNA, the Airport Authority owns and operates John C. Tune Airport—the busiest general aviation airport in Tennessee. JWN is Nashville's Executive Airport and serves the needs of regional, corporate, and private aircraft. It is located only eight miles from downtown Nashville.







## The Community

**Music & Entertainment** – Nashville is well known for names like Music Row, the Country Music Hall of Fame and Museum, The Grand Ole Opry, Ryman Auditorium (the “Mother Church of Country Music”), and the recently opened National Museum of African American Music. Of course, while many associate Nashville with country, the “Music City” name echoes a rich heritage spanning numerous genres including pop, rock, bluegrass, Americana, jazz, classical, contemporary Christian, blues, soul, and more.

The Nashville of today is known for its vibrant and diverse entertainment scene. The Tennessee Performing Arts Center is the major performing arts center of the city. It is the home of the Tennessee Repertory Theater, the Nashville Opera, and the Nashville Ballet. The Schermerhorn Symphony Center is the home of the Nashville Symphony.

**Culture** – Nashville earned its “Music City” moniker in the 1950s and has maintained its status as a global center of the entertainment industry ever since. The energy and diversity of our local music scene have been praised in publications such as Travel + Leisure, Nylon, SPIN and Rolling Stone.

Music put Nashville on the map, but it’s not the city’s only claim to fame. Entertainment options include major league sports teams; an extensive public park and greenway system; museums and art galleries; a professional symphony orchestra; opera, ballet, and theatre companies; and numerous cultural festivals and events. There’s something for everyone to discover.

**Food & Wine** – While Nashville has long been known for its expansive music scene, the talent and creativity of its culinary scene has put Nashville on the map. Food & Wine highlighted the “booming Music City food scene,” Food Arts Magazine noted the “emerging culinary scene putting Nashville on the gastronomic radar,” and, most recently, Condé Nast Traveler stated this about Music City: “There’s enough going on food-wise to warrant a trip solely for eating.” Nashville’s creative spirit has certainly infiltrated its kitchens, turning them into the chef’s studio. From Southern fare to haute cuisine to quite literally everything in between, Nashville’s palate offers it all.



## The Community (*continued*)

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**Education** – Nashville and the Middle Tennessee region are home to 25 colleges and universities including Vanderbilt University, Belmont University, Meharry Medical College, and Fisk University, to name a few. By the 1850s, the city was known as the “Athens of the South” for the number of higher education establishments in the area and being the first Southern city in America to establish a public school system.

**Sports** – Nashville has many professional sports teams, most notably the Nashville Predators, Tennessee Titans, Nashville Sounds, and Nashville Soccer Club. Nashville is home to four college Division I athletic programs and is host of the TransPerfect Music City Bowl.

**Economy** – The greater Nashville region is home to more than 1.9 million people and more than 53,000 businesses. Many corporate headquarter giants call Middle Tennessee home, including Nissan, Bridgestone Americas, Dollar General, HCA, AllianceBernstein, iHeartMedia, Mitsubishi, The ICEE Company, and Amazon. A national hub for the creative class, Nashville has the strongest concentration of the music industry in America.

The Nashville region’s educated workforce not only provides an abundant talent pool for companies, but also bolsters the region’s vibrancy, artistic and musical essence, and competitive edge in technology and innovation. The Nashville region is defined by a diverse economy, low costs of living and doing business, a creative culture, and a well-educated population.

Cultural diversity, unique neighborhoods, a variety of industries, and a thriving creative community make Middle Tennessee among the nation’s best locations for relocating, expanding, and startup companies.

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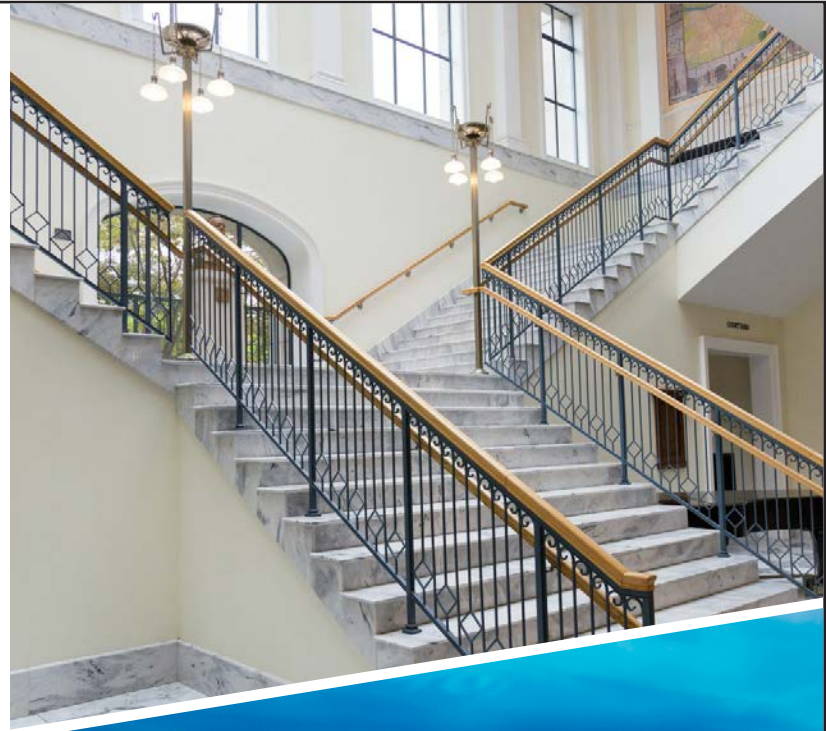
### AWARDS

BNA boasts the following awards and honors, to name just a few:

- One of the 7 Most Entertaining Airports in the WORLD–CNN
- One of the 50 Best Places to Travel, and 9th Best Domestic Airport–Travel + Leisure
- One of the Best Airports in the World–TheStreet
- One of the 16 Most Passenger-Friendly Airports in the WORLD–Cheapism.com

Learn more about BNA and JWN at [flynashville.com](http://flynashville.com).

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## The Position

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Are you a strategic thinker with a passion for planning and development? Do you thrive in a fast-paced environment where you can make a significant impact? We have an exciting opportunity for you!

Join the MNAA team as the Vice President, Airport Planning. In this role, you will be responsible for leading the capital development program, preparing state and federal grant applications, and overseeing facility and infrastructure planning. You will also play a key role in land use planning, noise management, airspace, and master planning.

But that's not all. As the Vice President, you will have the unique opportunity to build and develop a team that will propel the organization forward. With significant demand and rapid growth on the horizon, your strategic vision and leadership will be crucial in ensuring success.

One of the most exciting projects on the horizon is the new terminal siting and development. As the Vice President, you will be at the forefront of this large-scale and consequential initiative, shaping the airport future and making a lasting impact on the organization and the community.

If you are a motivated and forward-thinking individual with a passion for strategic planning and development, we want to hear from you. Join us in this challenging and rewarding role and be a part of our journey towards excellence.





## The Position (*continued*)

### The Vice President, Airport Planning will:

- Lead the organization through strategic infrastructure and facility planning and monitor overall organizational performance in achieving strategic and departmental objectives.
- Lead long-term planning, including development of airport master plan updates and near-term planning projects, and airport capital improvement plan while focusing on sustainability. This role serves as the principal contact with the State and Federal counterparts.
- Address airspace and noise concerns with the community and elected officials.
- Meet with regional planning commissions, business, and civic leaders to discuss technical matters and coordinate future planning endeavors.
- Present and confer with senior and executive staff regarding short- and long-term needs related to new ideas, and necessary plans for repairs, renovation, improvements, and expansions.
- Provide recommendations for future development initiatives to ensure they meet planning requirements and strategic initiatives.
- Ensure compliance with airport grant obligations and manage on-call planning consultants.

For the full job description, [click here](#).







## Preferred Experience

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The successful candidate will have a bachelor's degree in engineering, planning, or a related field, and have over twelve (12) years of management experience, including project management, engineering, planning, strategy development or related experience.

Preferred qualifications include a master's degree in engineering, planning, business management, or related field, and large, commercial airport experience. Licenses and certifications that are a plus include Professional Engineer (PE) certification, American Institute of Certified Planners (AICP) certification, and/or aviation industry professional certifications. Certification as a Certified Member (C.M.) of American Association of Airport Executive is highly desirable; if selected candidate does not maintain certification, a commitment to obtain within 12 months of employment is necessary.

- Knowledge of principles, practices, and regulations related to airport planning.
- Knowledge of Federal Aviation Administration (FAA) regulations related to airport funding and operations, air traffic control, and building codes.
- Knowledge of business and management principles involved in strategic business, land and physical plant planning and positioning, resource allocation, leadership techniques, production methods, and coordination of people and resources.
- Skill in defining strategy, providing direction, and making decisions on allocating resources to pursue the strategy.





## Compensation and Benefits

The starting salary range for this position is \$182,016 - \$247,641. An exceptional candidate may be eligible to receive a starting salary slightly above the range with approvals.

In addition to the base salary, the incumbent is eligible for a potential discretionary bonus up to 20% of salary, centered on personal and organizational performance. MNAA provides a very attractive and robust benefit package including but not limited to: Medical, Dental, Vision, Prescription, FSA, Retirement, Life Insurance, Short Term Disability, Long Term Disability, Tuition Reimbursement, etc. Retirement benefits include an employee's contribution to a 457 Contributory Pension plan and the Authority will provide a 100% match of employees' contribution with a contribution to a 401(a) Contributory Pension plan up to a total of \$15,000 annually. Additionally, the Authority will contribute 10% of an employee's salary without required match to a 401(a) Defined Contribution plan when employee contributes a minimum of 1% of base salary.

Apply now and take the next step in your career as our **Vice President, Airport Planning!**

## How To Apply

To apply online, [click here](#).

**Deadline for complete applications: March 17, 2024**

The contacts for this search are:

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**Please note:** After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at:

[admin@adkexecutivesearch.com](mailto:admin@adkexecutivesearch.com).

The Metropolitan Nashville Airport Authority is an equal opportunity employer.



**Nashville International Airport®**