

## **ANNOUNCEMENT**

August 19, 2025

### **The Little Rock Municipal Airport Commission Works With ADK to Find Next Chief Revenue Officer**

ADK Consulting & Executive Search, a retained recruitment firm known for its expertise in senior executive searches in the aviation industry, announced it has completed its Chief Revenue Officer search for The Little Rock Municipal Airport Commission. Carl Schultz will be responsible for creating and executing strategies to drive revenue growth while enhancing the customer experience at Bill and Hillary Clinton National Airport (LIT).

Mr. Schultz brings a strong background in revenue generation, marketing and brand management, data analysis, conflict resolution and public speaking. Most recently, he served as the Chief Revenue Officer for The New Terminal One at JFK, where he oversaw revenue generation for the \$9 billion project. He also established a revenue team from the ground up to ensure the program's long-term success. Previously, he was Director, Airline Business Development for the Metropolitan Washington Airports Authority where he was responsible for air service development for all Star Alliance carriers. He has also worked for the Houston Airport System, the Reno-Tahoe Airport Authority and the Columbus Regional Airport Authority.



**Carl Schultz**

"I am incredibly honored to be a part of the remarkable staff in Little Rock," said Mr. Schultz. "I am excited about the opportunity to lead and learn from the revenue team. I am thrilled about the chance to collaborate with individuals across the organization and community to create something truly exceptional together."

Mr. Schultz holds a bachelor's degree in aviation management from The Ohio State University and a master's of business administration in aviation from Embry-Riddle Aeronautical University.

###

#### **[Clinton National Airport](#)**

#### ***About ADK Consulting & Executive Search***

**Named to Hunt Scanlon's 2025 Select Guide to America's Top 250 Executive Search Firms**, ADK brings award-winning expertise to every engagement. Founded in Jacksonville, Florida, in 2003, we are a retained consulting and search firm **connecting exceptional leaders with outstanding opportunities**.

- Executive Search: C-Suite to mid-level placements across private and public sectors
- Confidential Search: Targeted outreach to recruit top passive candidates
- Interim Management: Experienced leaders to manage transitions and deliver results
- Management Consulting: Tailored organizational assessments and strategic advice

Our 27-member team serves clients ranging from small private businesses to Fortune 100 companies and public sector organizations—across the U.S., Canada, Turks & Caicos, and beyond. If you're seeking a visionary, high-impact C-Suite leader, ADK's strong networks and personalized approach deliver the right fit.

**[www.adkexecutivesearch.com](http://www.adkexecutivesearch.com)**