

Faith Group

Faith Group invites applications for
West Coast Vertical Market Leader

EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH

We are a niche professional services and engineering firm with a global reach.

600

Clients

1,500

Completed Projects

\$3+

Billion Constructed Cost



Faith Group LLC

Faith Group LLC was established in 2004 as a full-service, women-owned consulting and engineering firm specializing in the planning and design of security, IT, audiovisual, safety, operational, and building systems for aviation, transportation, federal, state/local government, data center, education, and commercial clients. The firm's mission focuses on helping clients unfold the complex issues surrounding continued operational changes, including those brought about by new technology development, federal regulation, and customer service opportunities.

The firm provides a full range of services that include developing Concept of Operations (CONOPS), security and IT master plans, system design and engineering documents, requests for proposals, testing and commissioning and construction administration services. Since its inception, Faith Group has provided these services for more than 600 clients and more than 1,500 projects across North America and internationally. In addition to providing quality systems engineering, Faith Group focuses on planning for the operational and business processes that must be identified prior to designing and applying security and technology to a facilities' environment. By working with clients up front in this critical part of the process, Faith Group provides "as-is" and "to-be" business analysis coupled with sound engineering practices in order to meet the varied needs of their clients. As a technical services and engineering firm, we interface with a variety of partners in specialized roles and serve as a project leader and trusted advisor to ensure systems are designed and implemented to work as intended.



Faith Group LLC (continued)

Faith Group is comprised of more than 140 highly skilled professionals, many with more than 20 years of hands-on experience ranging from all aspects of operations to security, IT, safety and command control systems planning and design. Faith Group is headquartered in St. Louis, MO with regional offices in Atlanta, Dallas, Ft. Myers (FL), Los Angeles, Nashville, Philadelphia, and Washington, D.C. among other cities. Faith Group is WBE/SBE certified with several different agencies.

Clients on the West Coast:

Clients include Los Angeles International Airport, Los Angeles Metropolitan Transportation Authority, San Francisco International Airport, Santa Clara Valley Transportation Authority, City of Fresno, San Bernardino International Airport, San Bernardino County, San Diego International Airport, San Jose International Airport, Palm Springs International Airport, Sacramento Municipal Utility District, Portland Community College, Pierce County (WA), Seattle Tacoma International Airport, among others.

Faith Group Core Values

- Dignity
- Integrity
- Quality
- Impact
- Collaboration
- Innovation





Position Overview

Faith Group, LLC, a leading systems engineering and consulting firm, seeks a dynamic person to support its expanding West Coast portfolio of services. The ideal candidate will have technical expertise in the Architectural, Consulting, Engineering, and/or Construction industries as well as strong networking skills. This role involves delivering projects related to IT/Security, A/V, and other specialty services while building relationships with clients and project connected consultants and contractors. Approximately 25% of the role involves business development, with 75% dedicated to project delivery including working closely with the project delivery team members.

About the Role

This position partners with leadership, project managers, and engineering teams to execute projects on time, within budget, and aligned with client goals. Responsibilities include overseeing project schedules, budgets, and risks, developing scope of work and fees, negotiating contracts, and ensuring financial performance. This person also plays a key role in expanding Faith Group's presence in the Western region. This is primarily a remote position with the successful candidate traveling to and from projects sites. They are expected to live somewhere on the West Coast (i.e., Denver and west) or open to relocating to the area.

Key Responsibilities

- Develop and execute project schedules, including milestones and resource assignments.
- Lead project teams and ensure collaboration across stakeholders.
- Manage risks, assumptions, issues, and dependencies (RAID).
- Oversee contract terms, financial performance, and project adherence to client standards.
- Provide monthly project status reports to clients.
- Support business development by identifying opportunities, building client relationships, and attending industry events.
- Build and expand partnerships with architects, engineers and contractors working in the region.
- Collaborate with internal teams to expand Western region operations.



Leadership Qualities and Style

- Strategic thinker with a proactive approach to identifying opportunities and trends.
- Strong communicator who fosters teamwork and collaboration.
- Results-driven leader focused on client satisfaction and operational excellence.
- Skilled negotiator with the ability to secure favorable contract terms.
- Ambassador for Faith Group, promoting its mission and services.

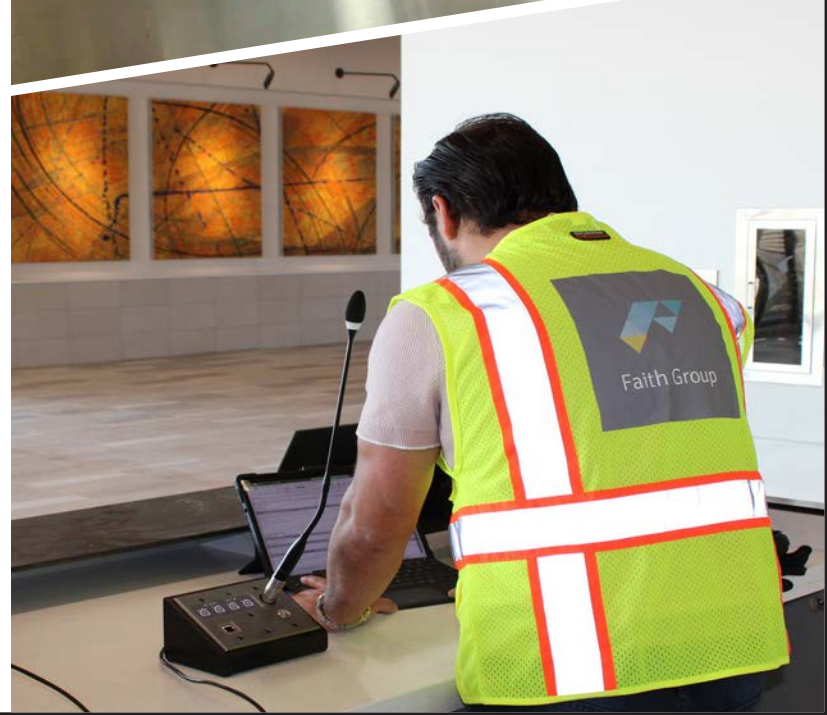
For the full job description, [click here](#).



Preferred Qualifications

- Bachelor's degree or Professional Engineer (PE) license preferred.
- Minimum of 8 years of experience in Architectural, Consulting, Engineering, or Construction industries desired.
- An equivalent combination of education and experience may be considered.
- Proven track record in both business development and project delivery.
- Excellent networking, communication, and leadership skills.

Faith Group is headquartered in St. Louis, MO, with eight regional offices across the United States, supporting clients in aviation, transportation, federal, state/local government, data center, education, and commercial markets. This role offers the opportunity to drive growth and deliver innovative solutions within the aviation market place as well as other market sectors.





Salary and Benefits

Compensation is competitive and commensurate with education and experience with the starting salary targeted in the \$200,000 - \$250,000 range. A starting salary at or beyond \$250,000 is possible for the exceptional candidate. Faith Group offers an excellent benefits package. Relocation will be negotiated

This position is intended to grow into a manager, director or leadership team position depending on the candidate's skill sets, success rate and desire to become a Principal of the company.

How to Apply

To apply online, [click here](#).

Deadline for applications: May 4, 2025

The contacts for this search are:

Rod Dinger, A.A.E.

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Kenneth Gwyn, A.A.E.

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Please note: After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: admin@adkexecutivesearch.com.

Faith Group LLC is an equal-opportunity employer. We support diversity and are committed to creating an inclusive environment for employees.

