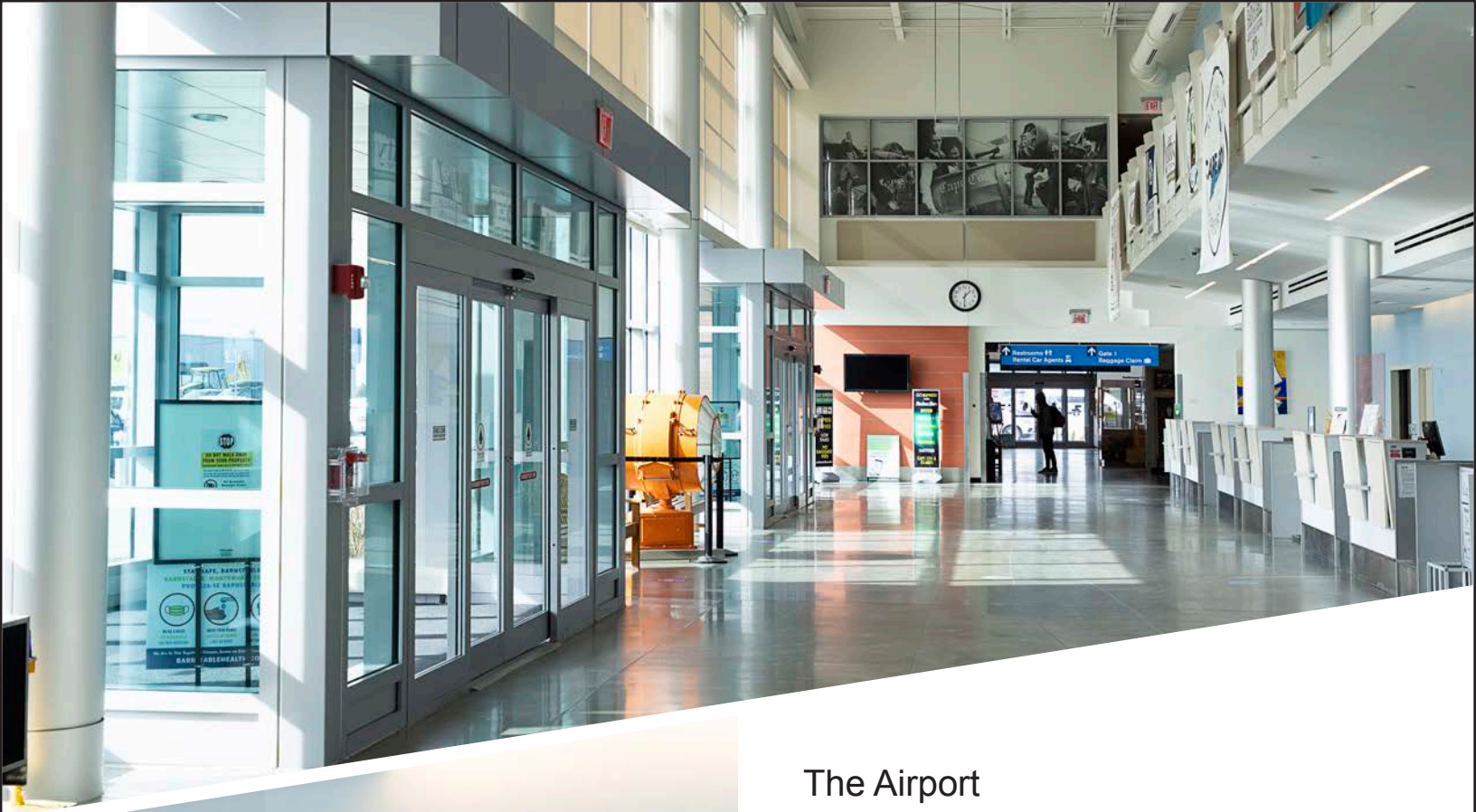




The Cape Cod Gateway Airport Commission invites applications for
Airport Manager

Cape Cod Gateway Airport (HYA)
Hyannis, Massachusetts

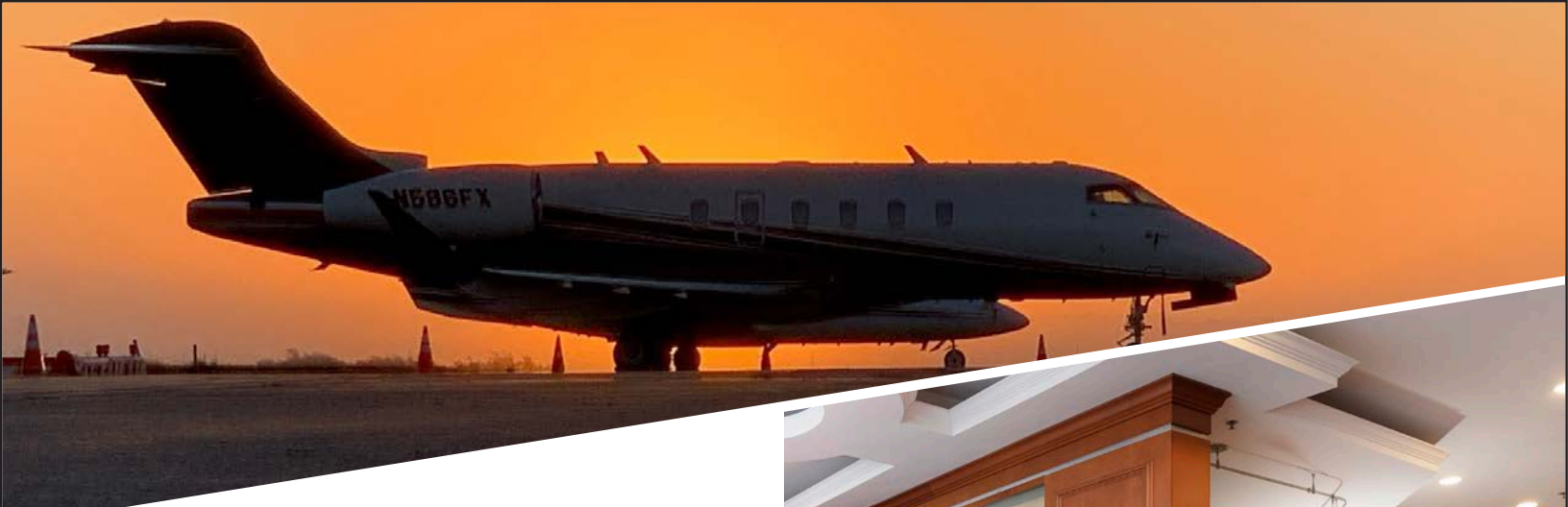
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The Airport



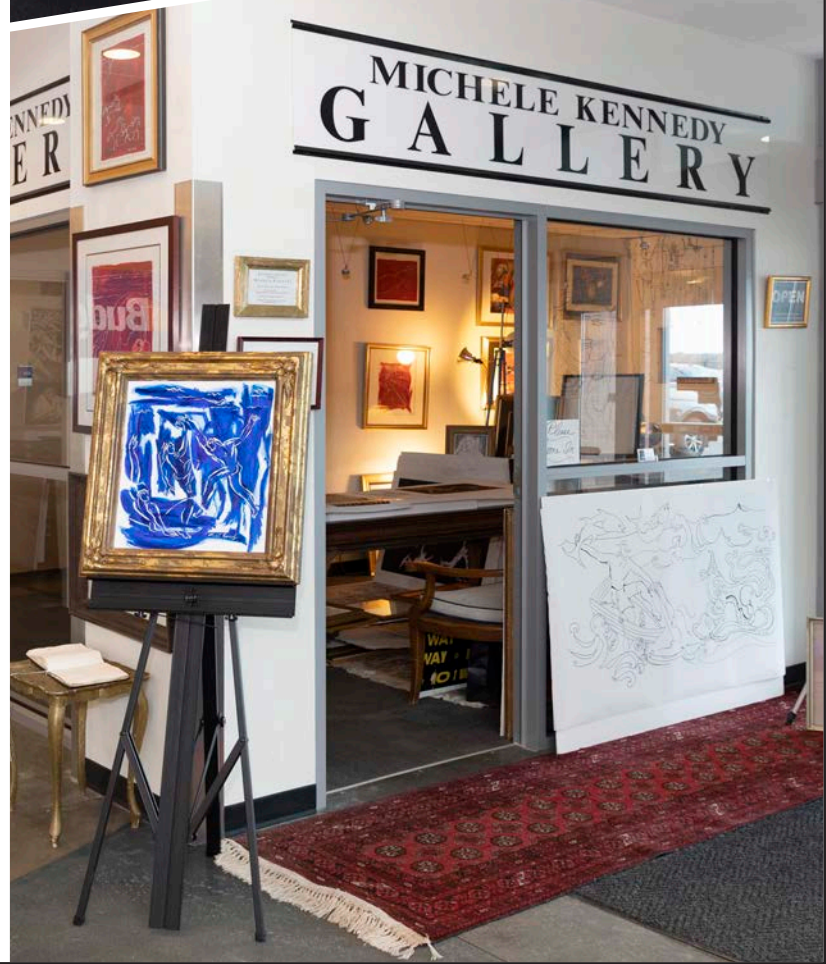
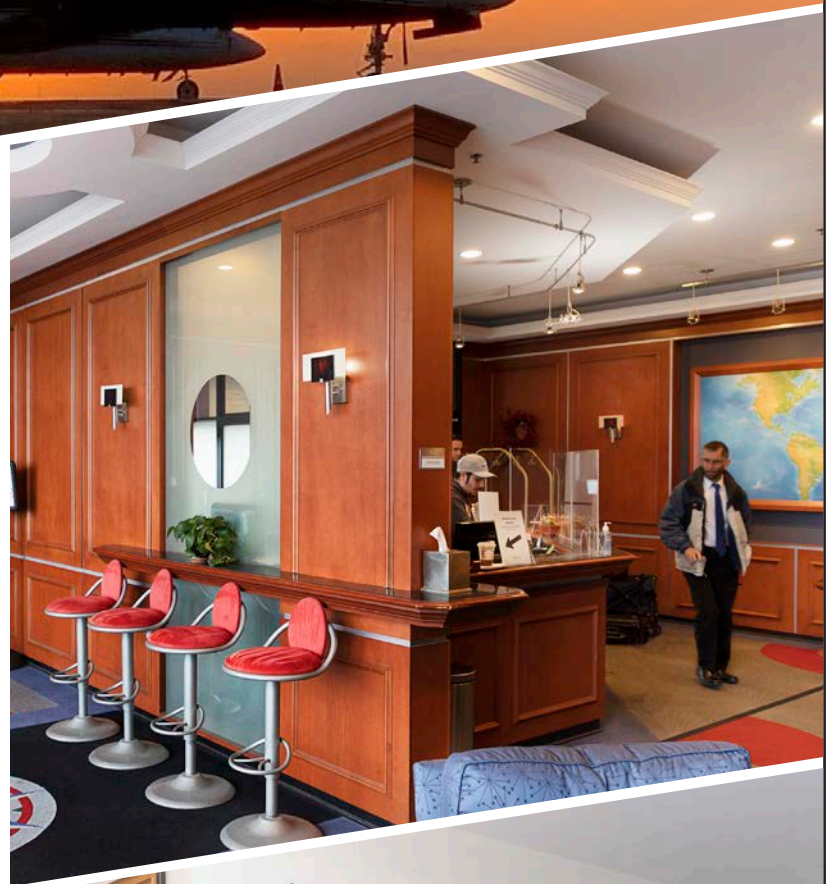
Cape Cod Gateway Airport (HYA), located in Hyannis, Massachusetts, is a vital transportation hub for the Cape Cod region, offering a unique opportunity for aviation professionals seeking a leadership role with meaningful impact. Owned by the Town of Barnstable and overseen by the Cape Cod Gateway Airport Commission, the airport supports both commercial and general aviation services, with regular flights to Boston, New York, Martha's Vineyard, and Nantucket. In addition to its year-round operations with Cape Air and Nantucket Airlines, JetBlue offers seasonal service to JFK, enhancing connectivity for residents and visitors alike. In 2024, American Airlines also launched seasonal service from Cape Cod to New York and Washington, D.C., expanding HYA's reach to major East Coast markets. In 2025, we were proud to announce the continuation of our partnership with American Airlines, including the addition of new seasonal routes to Philadelphia (PHL) and Chicago (ORD) —further strengthening Cape Cod's connection to key national destinations. The airport spans 639 acres and serves as a home base for a diverse range of aviation operators, from charter and corporate jets to private aircraft. Its strategic location and growing versatile services make HYA a dynamic environment for an experienced Airport Manager ready to take on a pivotal leadership role.



The Airport (*continued*)

The airport's infrastructure reflects its status as a regional cornerstone. Facilities include a modern 35,000-square-foot passenger terminal, an 85-foot FAA air traffic control tower, robust parking areas, new ramps and taxiways, a fuel farm, and a dedicated airport rescue and firefighting unit. Tenants and travelers benefit from amenities such as car rental services, airline counters, TSA security, and even an art gallery, underscoring the airport's community-centric mission. The Airport holds various leases for aviation hangars and businesses, parking, car rentals, and private entities outside of the aviation industry. Jet fuel revenues were over \$7 million and the non-aeronautical land lease revenue was \$1.85 million for FY 2024. More than 40 private tenants lease various properties contributing to a vibrant aviation ecosystem. Beyond aviation operations, HYA plays a critical economic role for the region, generating over \$157.2 million in combined direct and indirect benefits annually and supporting more than 1,724 jobs, according to a 2019 Massachusetts DOT study. With a direct economic impact of \$91.3 million and a significant multiplier effect from local spending, the airport is both a community engine and a strategic asset for regional development.

Rooted in a history that dates back to 1928, Cape Cod Gateway Airport has continually evolved to meet the changing needs of its community and the aviation industry. From its beginnings as a grass runway to its use by the U.S. military during World War II and subsequent transformation into a modern municipal airport, HYA has maintained a strong legacy of service and innovation. Today, it stands ready for its next chapter under the guidance of a visionary Airport Manager—someone who understands both the complexities of airport operations and the value of community engagement. For professionals seeking to make a measurable difference while leading a forward-looking airport on one of New England's most iconic coastlines, Cape Cod Gateway Airport offers the perfect runway for growth.





The Community

Live and Work Where the Cape Meets the Sky

Located in the center of Cape Cod, the Town of Barnstable and its vibrant village of Hyannis offer a unique opportunity for professionals seeking a balance between meaningful work and an exceptional quality of life. As the gateway to the Cape and Islands, The Town of Barnstable and its seven villages blend the charm of coastal living with the energy of a regional hub. Here, modern amenities, a strong local economy, and easy access to natural beauty come together to create a community where careers thrive, and life is well lived.

Cape Cod Gateway Airport (HYA) is a cornerstone of regional connectivity. With year-round service to Boston and the Islands seasonal flights to JFK and expanding service to New York, Washington, D.C., Philadelphia, and Chicago, the airport plays a crucial role in connecting Cape Cod to the rest of the country. The Airport is actively executing a 20-year master plan focused on smart growth, sustainability, and infrastructure investment and has recently completed a formalized Strategic Plan for the future.

This is a pivotal moment for aviation professionals with vision—an opportunity to shape the future of air service for one of New England’s most beloved destinations.

Hyannis is the economic and cultural center of Cape Cod. It serves as a hub for healthcare, government, transportation, and commerce, anchored by institutions like Cape Cod Hospital, the Hyannis Transportation Center, and a bustling Main Street. Community events such as the annual Hyannis Long Table and summer concerts on the Village Green bring neighbors together in celebration. Hyannis Harbor, with its ferries, fishing charters, and boardwalks, offers postcard-worthy views and unforgettable sunsets. In summer, residents and visitors alike gather to cheer on the Hyannis Harborhawks, a local favorite in the Cape Cod Baseball League.

Just 70 miles from Boston and 80 miles from Providence, Hyannis offers the convenience of proximity to major cities without sacrificing the slower pace and charm of Cape life.

Hyannis is home to an economically diverse and vibrant population, with multicultural influences that enrich the community’s spirit. Local festivals, food, music, and cultural events offer a sense of inclusivity and connection.



The Community *(continued)*

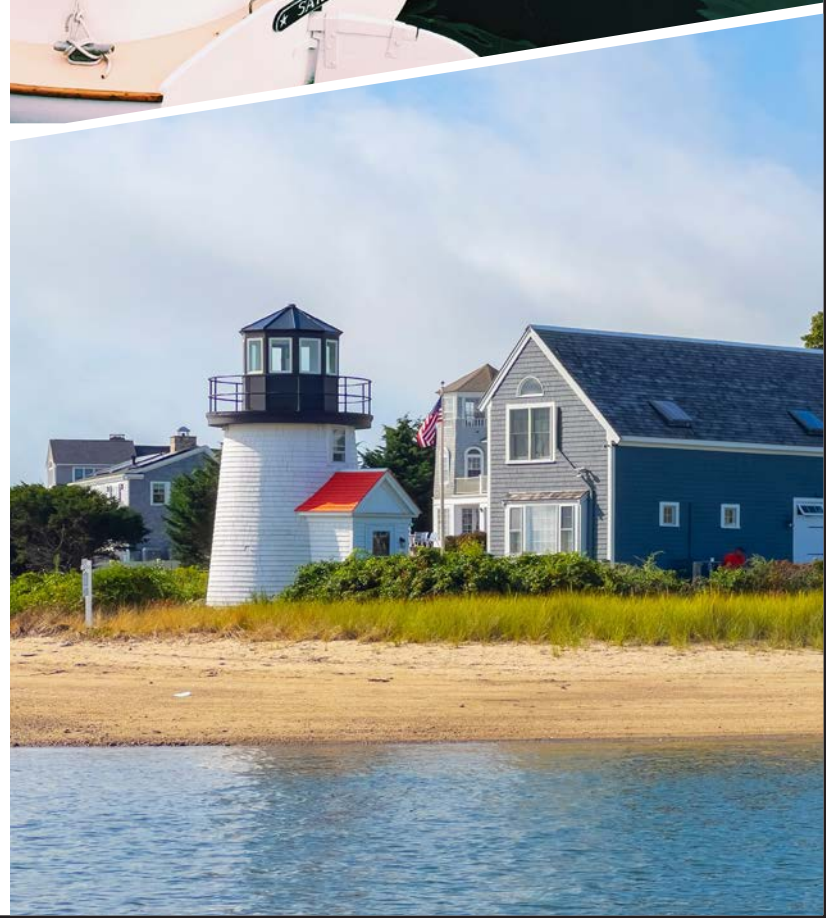
The Town of Barnstable offers high-quality education options, including Barnstable High School, Sturgis Charter Public School (known for its International Baccalaureate program), and St. John Paul II School. Cape Cod Community College provides accessible pathways to higher education and professional training.

The Town of Barnstable's natural beauty is one of its greatest assets. With over 130 miles of coastline, the town is home to iconic beaches like Craigville, Kalmus, and Sandy Neck. Residents enjoy a wide range of recreational options, including sailing on Nantucket Sound, kayaking through marshes, hiking local trails, off-roading on Sandy Neck, and biking the Cape Cod Rail Trail.

Outdoor living extends beyond leisure—residents take pride in stewardship of their environment, and community engagement is strong. From farmer's markets and clean-up days to outdoor concerts and art shows, there's always something happening in town.

Living in Hyannis means embracing a lifestyle where a work-life balance isn't just possible, it's the norm. Whether you're grabbing a coffee at a local bistro, catching a performance at the many theaters and art centers, or enjoying dinner with a view of the harbor, life here is relaxed, enriching, and community focused. Housing options range from charming seaside cottages to contemporary homes and condos, all within reach of the Cape's signature beaches and open spaces.

For more information on the town of Barnstable and its unique villages as a great place to live and work, visit: <https://town.barnstable.ma.us/>.





Position Overview

Cape Cod Gateway Airport seeks a strategic, forward-thinking Airport Manager to lead the safe, efficient, and financially sound operation of a vital regional transportation hub. Reporting to the Airport Commission, the Manager oversees a dynamic team and a wide network of aviation and non-aviation tenants. This is a visible and impactful leadership role that blends operational excellence, fiscal management, and public engagement to advance the Airport's role in supporting regional quality of life and economic development.

About the Role

The Airport Manager is responsible for daily operations, regulatory compliance, capital improvement planning, fuel and lease management, and community relations. Operating under broad policy direction, the Manager ensures the airport meets all federal, state, and local requirements, while serving as the Airport's primary liaison with the Town of Barnstable, FAA, TSA, and other stakeholders.

Key Responsibilities

- Lead airport operations, maintenance, emergency response, and capital project planning
- Manage budget development, financial oversight, and fuel sales operations
- Oversee personnel recruitment, training, evaluation, and union negotiations
- Ensure compliance with FAA Part 139 and TSA Part 1542 regulations
- Serve as Airport Security Coordinator and oversee all security protocols
- Promote favorable community and tenant relations through outreach and engagement
- Represent the Airport at Town Council, state, and federal meetings





Leadership Qualities and Style

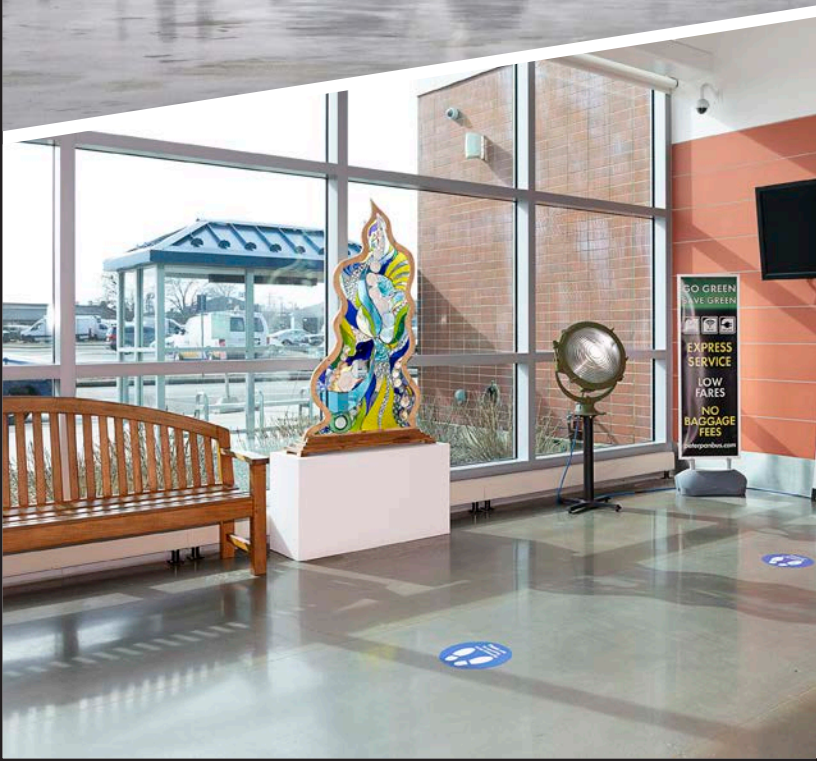
The ideal candidate is an adaptable, diplomatic leader with exceptional communication and collaboration skills. They bring a proactive and transparent leadership style, grounded in sound judgment and a deep understanding of public service. The Manager will be comfortable making high-impact decisions, fostering a culture of safety and accountability, and maintaining strong relationships with employees, tenants, government officials, and the public.

Preferred Qualifications

- Bachelor’s degree in aviation management, public/business administration, or related field (Master’s preferred)
- 10+ years’ experience in airport or municipal operations, including 3+ in a supervisory role
- Knowledge of FAA regulations, grant funding, and public budgeting processes
- AAAE certification required within one year of start
- Pilot license desirable but not required
- Must obtain Massachusetts Airport Manager’s License upon hire

Salary and Benefits

The starting salary range for this position is \$163,172.60 to \$195,006.36 and includes an excellent benefits package.



How To Apply

To apply online, [click here](#).

Deadline for applications: June 1, 2025

The contacts for this search are:

Theresia Schatz, A.A.E.
sia@adkexecutivesearch.com

Dan Sprinkle, A.A.E.
dan@adkexecutivesearch.com

Please note: After your application is complete, you will receive an important email from us. Please check your inbox and your junk/spam folder, and if you have not received our email, please notify us at: admin@adkexecutivesearch.com.

The Cape Cod Gateway Airport Commission is an equal-opportunity employer. We support diversity and are committed to creating an inclusive environment for employees.

