



St. Augustine
AIRPORT

The St. Johns County Airport Authority invites applications for
Executive Director

St. Augustine Airport (SGJ)
St. Augustine, FL

EXECUTIVE SEARCH SERVICES PROVIDED BY ADK CONSULTING & EXECUTIVE SEARCH



The Airport

The St. Augustine Airport (SGJ), located in St. Augustine, Florida, serves as a key aviation gateway for Northeast Florida and the historic First Coast region. The airport is owned and operated by the St. Johns County Airport Authority (SJCAA) and serves a regional market of approximately 4.4 million residents within a two-hour drive.

The St. Johns County Airport Authority is an independent special taxing district governed by a five-member elected board whose members serve four-year terms and receive no compensation. The Authority operates as a self-supporting enterprise, funding airport operations through aviation-related revenues and grants, including support from the Federal Aviation Administration's Airport Improvement Program (AIP) and the Florida Department of Transportation (FDOT).

The airport encompasses more than 1,600 acres and features three paved runways, supporting a wide range of aviation activity including corporate aviation, general aviation, flight training, and aerospace operations. The airport also includes a seaplane basin along the Intracoastal Waterway, supporting seaplane operations and limited marine access.

SGJ supports a strong aviation community with more than 250+ based aircraft and over 500+ daily aircraft operations. Facilities include 160 T-hangars and box hangars, as well as 17 large corporate hangars, with additional hangar development planned to meet growing demand.





The Airport *(continued)*

The airport is home to a variety of aviation businesses and services, including a major Northrop Grumman aircraft manufacturing and maintenance facility employing more than 1,000 professionals. Additional amenities include a general aviation terminal, unoccupied commercial airline terminal, four flight schools, two rental car companies, an aerobatic training area, a restaurant, and helicopter sightseeing operations. Atlantic Aviation serves as the airport's fixed-base operator. Tenants also include St. Johns County Sheriff's Office and Florida Fish and Wildlife Conservation.

The airport's air traffic control tower is owned by the Airport Authority and operated by Robinson Aviation (RVA). SGJ is also designated as a U.S. Customs and Border Protection user-fee airport, allowing approved international flights to arrive directly from foreign destinations.

With its strategic location and growing aerospace presence, Northeast Florida Regional Airport plays a vital role in supporting regional connectivity and economic development throughout the St. Johns County region.



The Community

St. Augustine and St. Johns County offer an exceptional quality of life shaped by coastal beauty, rich history, and a vibrant tourism economy. Located along Florida's Historic First Coast, the region blends centuries-old heritage with modern amenities and outdoor recreation.

Founded in 1565, St. Augustine is widely recognized as the oldest continuously occupied European-established settlement in the United States. The city's historic district features Spanish Colonial architecture, brick-lined streets, and centuries-old landmarks, creating a distinctive atmosphere for residents and visitors alike. Historic sites such as the Castillo de San Marcos National Monument, along with museums, waterfront districts, and cultural attractions, highlight the city's deep heritage.

St. Johns County is also known for its 42 miles of Atlantic coastline, offering abundant opportunities for surfing, fishing, boating, shelling, and other beach activities. These natural amenities contribute to the relaxed, outdoor-oriented lifestyle that defines the region.

The area's dining scene reflects its coastal character, with fresh seafood restaurants, waterfront dining, farm-to-table eateries, wine bars, and locally owned cafés offering a wide variety of culinary experiences.

Arts and entertainment thrive throughout the region. Venues such as the St. Augustine Amphitheatre and Ponte Vedra Concert Hall host nationally recognized performances, while festivals, cultural events, and live music venues provide year-round entertainment. St. Johns County is also home to the PGA TOUR headquarters in Ponte Vedra Beach and hosts THE PLAYERS Championship at TPC Sawgrass, one of the most prestigious events in professional golf. The region offers numerous championship golf courses that attract players from around the world.

Consistently ranked among Florida's most desirable places to live, St. Johns County is known for its strong economy, highly rated public schools, and exceptional quality of life. Residents also benefit from Florida's favorable tax structure, as the state does not levy a personal income tax.

Together, the region's historic character, coastal environment, and growing economy create a welcoming and dynamic community for residents, businesses, and visitors alike.

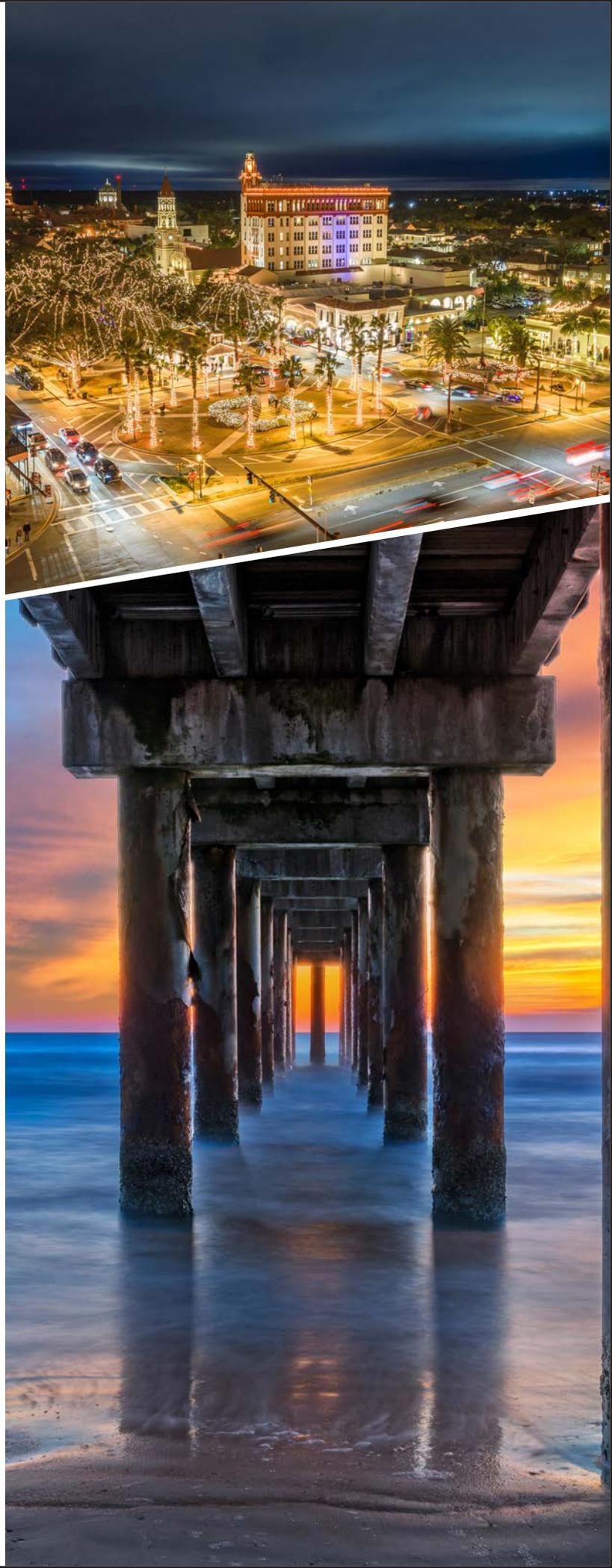


Position Overview

The St. Johns County Airport Authority seeks a dynamic and forward-thinking aviation leader to serve as Executive Director of St. Augustine Airport (SGJ). Reporting to the Airport Authority Board of Directors, the Executive Director leads the management, operation, and long-term strategic development of one of Florida's fastest-growing general aviation and aerospace centers. This role oversees all airport functions including financial stewardship, regulatory compliance, infrastructure planning, and stakeholder engagement. The Executive Director will guide initiatives that expand aviation activity, attract aerospace investment, and strengthen the airport's role as a key economic engine for St. Johns County and the greater Northeast Florida region. This position offers the opportunity to shape the future of a growing airport while building strong partnerships across government, business, and the aviation community.

About the Role

The Executive Director provides both strategic leadership and operational oversight for the airport while working closely with the Airport Authority Board to advance long-term policy and development objectives. The role balances day-to-day airport management with initiatives that expand aviation infrastructure, enhance services, and support business aviation growth. The Executive Director works collaboratively with aviation tenants, aerospace companies, fixed base operators (FBOs), and regional partners to position the airport as a premier destination for general aviation and aviation-related business development. Success in this role requires strong financial oversight, effective coordination with federal and state regulatory agencies, and the ability to guide capital improvements that enhance airport capacity and economic impact.





Key Responsibilities

- Lead the strategic direction and long-range planning for airport operations, development, and growth initiatives.
- Oversee all airport operations, administration, and personnel while fostering a high-performing and service-oriented organizational culture.
- Direct financial planning, budgeting, and revenue strategies to ensure long-term fiscal sustainability and operational efficiency.
- Ensure compliance with all applicable FAA, state, and local regulations governing airport operations and safety.
- Guide infrastructure development, including hangar expansion, FBO facilities, fuel systems, and aviation business development opportunities.
- Build strong partnerships with aviation tenants, aerospace companies, and regional stakeholders to support economic development.
- Engage local government leaders, business organizations, and community partners to strengthen the airport's regional impact.
- Promote marketing and business development initiatives that attract new aviation activity, tenants, and aerospace investment.
- Advise and support the Airport Authority Board in policy development, strategic planning, and major capital initiatives.

Leadership Qualities and Style

The ideal candidate is a visionary yet practical leader who understands the evolving role of regional airports in driving economic growth and aviation innovation. This individual brings strong business acumen, strategic thinking, and the ability to translate long-term vision into measurable results. The Executive Director communicates effectively with elected officials, aviation partners, and community stakeholders while fostering a collaborative and transparent organizational culture. The successful leader will demonstrate integrity, adaptability, and sound decision-making while inspiring staff and partners to advance the airport's mission and growth opportunities.

Preferred Qualifications

- Bachelor's degree in aviation management, business administration, public administration, or a related field; master's degree preferred.
- Seven to ten years of progressively responsible leadership experience in airport management or aviation operations.
- Experience managing or supporting operations at a Part 139 airport or similarly complex aviation environment.
- Demonstrated expertise in airport finance, budgeting, and revenue development strategies.
- Experience leading capital improvement programs, infrastructure expansion, or airport modernization initiatives.
- Accredited Airport Executive (A.A.E.) or Certified Member (C.M.) designation from AAAE, or the ability to obtain certification.

For the full job description, [click here](#).

Salary and Benefits

The position offers a competitive executive compensation package with a salary range of \$180,000 to \$210,000, depending on qualifications and experience.

How To Apply

To apply online, [click here](#).

Deadline for applications: April 26, 2026

The contacts for this search are:

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St. Johns County Airport Authority is an equal-opportunity employer. We support diversity and are committed to creating an inclusive environment for employees.

